



# Table of Contents

## Front Matter

|  |    |
|--|----|
| Preface .....                                      | ii |
| Economic Indicators for the Second Quarter of 2020 |    |
| Overview .....                                     | 2  |
| Labor Market .....                                 | 4  |
| General Business Activity .....                    | 8  |
| Government Finances .....                          | 12 |
| Financial Sector .....                             | 15 |
| Residential and Commercial Construction .....      | 20 |
| Commercial Property Vacancies .....                | 26 |
| Residential Housing Market .....                   | 28 |
| Apartment Vacancies .....                          | 30 |
| Demographics and Tourism .....                     | 32 |
| Detailed Tables.....                               | 35 |
| Cheyenne/Laramie County Profile .....              | 39 |
| Data Sources .....                                 | 41 |

### Communications

WCBEA Phone: 307.778.1151  
Editor email: [ncolsch@lccc.wy.edu](mailto:ncolsch@lccc.wy.edu)  
Website: [www.wyomingeconomicdata.com](http://www.wyomingeconomicdata.com)  
Mailing Address: Wyoming Center for Business and Economic Analysis @ LCCC  
1400 E College Drive  
Cheyenne, WY 82007

|                           |                |
|---------------------------|----------------|
| Editor .....              | Nick Colsch    |
| Research Consultant ..... | Nick Colsch    |
| Cover Design .....        | Cheyenne LEADS |

The articles appearing in this publication represent the opinions of the author and do not necessarily reflect the views of funding agencies and organizations. Duplication or quotation of material in this publication is welcomed; we request that you credit WCBEA@LCCC.

## Preface

Hard copies of this publication are no longer available. This publication and past publications are available in PDF format on our website: [www.wyomingeconomicdata.com](http://www.wyomingeconomicdata.com).

Sign up for notification of publication releases at [www.wyomingeconomicdata.com](http://www.wyomingeconomicdata.com) or send us an email at [staff@wyomingeconomicdata.com](mailto:staff@wyomingeconomicdata.com).

WCBEA@LCCC sincerely appreciates past and continuing cooperation of the entities listed in our data sources throughout the report. This report would not be possible without the financial support of the Cheyenne-Laramie County Economic Development Joint Powers Board and Cheyenne LEADS.

## Economic Indicators Analysis

# Economic Indicators for the Second Quarter 2020

## Overview

Some of Laramie County's economic indicators were very concerning in the second quarter of 2020. The coronavirus began shutting down parts of the economy in March and hampered recovery efforts in the second quarter of 2020. Schools moved to online classes and restaurants were limited to take away and drive thru only. Oil prices fell to their lowest levels in over a decade in April and production fell to its lowest level since 2013 in May in response. Labor numbers were negative, as unemployment rose to 9.0 percent in the county and 9.7 percent in Cheyenne in April, their highest levels since 2010, and initial unemployment claims were at the highest level since we started tracking the statistic in 1985. Retail sales were down over the quarter and the year. Every museum and visitor center recorded its lowest second quarter total since we started tracking those numbers in 1993. Airplane enplanements declined and commercial service was suspended in April. Some good numbers also arose during the quarter. The number of loans delinquent to credit unions declined over the quarter and their net incomes rose over the year. Single family construction increased in volume in rural Laramie County. We also started tracking some banking data for banks chartered in Wyoming and operating in Cheyenne.

Laramie County labor data for the second quarter of 2020 were concerning. Local Area Unemployment Statistics (LAUS) data showed a small increase in employment and Current Employment Statistics (CES) data showed a sharp decrease in the number of jobs in Laramie County over the year. The LAUS data indicated an increase of 244 jobs (+0.5%) while the CES data indicated a loss of 1,600 jobs (-3.4%) from the second quarter of 2019 to the second quarter of 2020. From the first quarter of 2020 to the second quarter of 2020, LAUS data reported a loss of 1,100 jobs (-2.3%), and CES data indicated a decrease of 1,233 jobs during the same time period (-2.6%). It is important to keep in mind the difference between the LAUS data and the CES data.<sup>1</sup> LAUS data are based on a survey of households and CES data are based on a survey of employers. The LAUS data indicated fewer Laramie County **residents** were working. The CES data reflect a count of **jobs** not workers and showed a decrease in the number of jobs in the county.

The number of unemployed workers more than doubled over the last quarter and year, from 1,948 in the first quarter of 2020 to 3,934 in the second quarter of 2020 (+102%) and from 1,599 in the second quarter of 2019 to 3,934 in the second quarter of 2020 (+146%). 3,934 unemployed persons is the highest since we began recording data in 1985. Correspondingly, the average monthly unemployment rate also rose over the last quarter and year, increasing from 4.0 percent in the first quarter of 2020 to 7.8 percent in the second quarter of 2020 and increased from an average monthly rate of 3.3 percent in

---

<sup>1</sup> For more information regarding the LAUS methodology, please see <https://doe.state.wy.us/lmi/laus/toc.htm>, Brief Explanation of the LAUS methodology (posted on 05/15/2017). For more information regarding the CES methodology, please see <https://www.bls.gov/sae/sample.htm>.

the second quarter of 2019 to 7.8 percent in the first quarter of 2020. These are the worst unemployment rates since 2010.

The general level of economic activity in Laramie County – as measured by retail sales – decreased 14.1 percent from one year ago and both total tax collections and tax receipts by local governments decreased over the last year – tax collections fell by 9.1 percent and tax receipts fell by 8.7 percent from the second quarter of 2019 to the second quarter of 2020.

Oil activity in Laramie County was down sharply from last year in Laramie County – oil production was down 61.7 percent and the number of active wells fell 16.5 percent. Since we started tracking oil prices in 2011, prices reached their lowest monthly average price in April 2020 with a nadir of \$16.55. Average oil prices fell over the year, moving from \$59.78 in the second quarter of 2019 to \$27.81 in the second quarter of 2020.

Due to the coronavirus pushing some employees to work from home, Cheyenne's construction permit reports stopped in March 2020. When they resume, we will post those figures. Outside Cheyenne, single-family building permits decreased, from 69 in the second quarter of 2019 to 64 in the second quarter of 2020 (-7.2%). The average monthly value of single family unit construction decreased 8.4 percent in the rural area of the county over the year.

Annual real estate sales prices continued to climb in the second quarter of 2020. In the city, the average sales price rose from \$271,134 in the second quarter of 2019 to \$290,559 in the second quarter of 2020 (+7.2%). In the county, the year-over-year the average sales price for homes rose by 4.6 percent, from \$406,507 in the second quarter of 2019 to \$425,291 in the second quarter of 2020.

This report contains detailed information and analysis on a wide range of economic indicators for the Greater Cheyenne area. Please feel free to contact the [WCBEA@LCCC](mailto:WCBEA@LCCC) with any questions.

## Labor Market

From the second quarter of 2019 to the second quarter of 2020, the Local Area Unemployment Statistics (LAUS) data indicated an increase in both the labor force and the number of jobs in Laramie County, but the Current Employment Statistics (CES) data indicated a decrease in the number of jobs in Laramie County. The LAUS data showed an increase in the labor force of 2,579 (+5.4%) and an increase of 244 jobs (+0.5%) while the CES data indicated a loss of 1600 jobs (-3.4%) over the year. From the first quarter of 2020 to the second quarter of 2020, LAUS data reported an increase in the labor force of 886 (+1.8%) and a loss of 1,100 jobs (-2.3%), while CES data indicated a decrease of 1,233 jobs during the same time period (-2.6%). It is important to keep in mind the difference between the LAUS data and the CES data.<sup>2</sup> LAUS data are based on a survey of households and CES data are based on a survey of employers. The LAUS data indicated that fewer Laramie County **residents** were working. The CES data reflect a count of **jobs** not workers and showed a decrease in the number of jobs in the county.

The number of unemployed workers more than doubled over the last year, from 1,599 in the second quarter of 2019 to 3,934 in the second quarter of 2020 (+146%). The number of unemployed workers also doubled over the last quarter, from 1,948 in the first quarter of 2020 to 3,394 in the second quarter of 2020 (+102%). 3,934 unemployed workers is the highest number of unemployed workers in Laramie County since we started tracking the statistic in 1985.

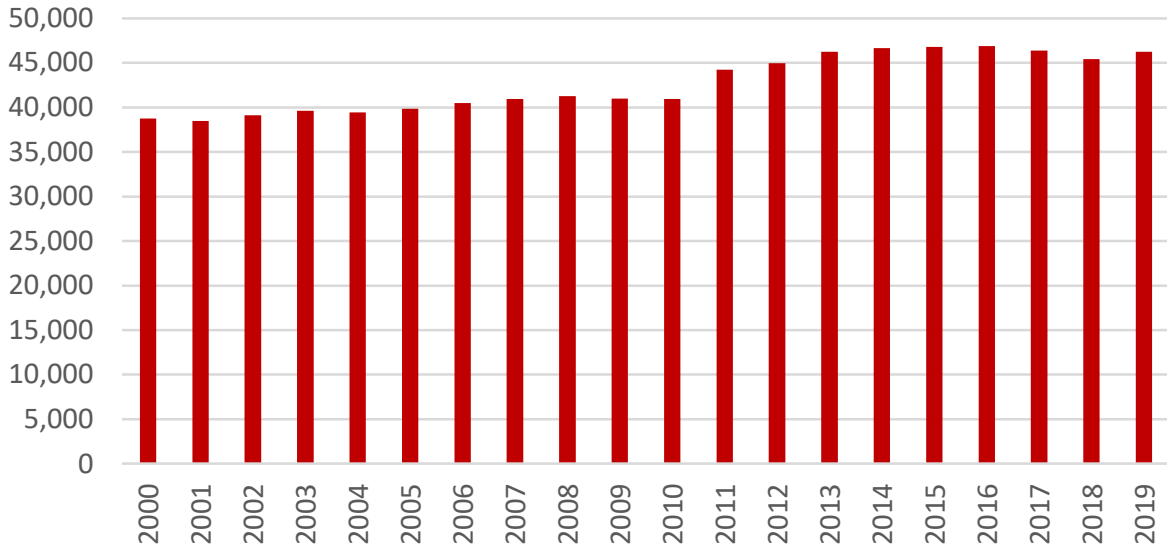
The average monthly unemployment rate increased sharply over the last year, moving from 3.3 percent in the second quarter of 2019 to 7.8 percent in the second quarter of 2020. The unemployment rate rose less sharply over the last quarter, from an average monthly rate of 4.0 percent in the first quarter of 2020 to 7.8 percent in the second quarter of 2020. It is the highest unemployment rate since 2010.

Initial unemployment claims were up sharply the last year, from a monthly average of 41 in the second quarter of 2019 to a monthly average of 419 in the second quarter of 2020 (+922%). Initial unemployment claims also increased sharply over the last quarter, from 73 in the first quarter of 2020 to 419 in the second quarter of 2020 (+474%). The number of help wanted ads fell over the last year, from a monthly average of 575 in the second quarter of 2019 to 320 in the second quarter of 2020 (-44.3%). The number of help wanted ads fell slightly over the last quarter, from a monthly average of 338 in the first quarter of 2020 to 320 in the second quarter of 2020 (-5.3%). See Table 1 below for additional details.

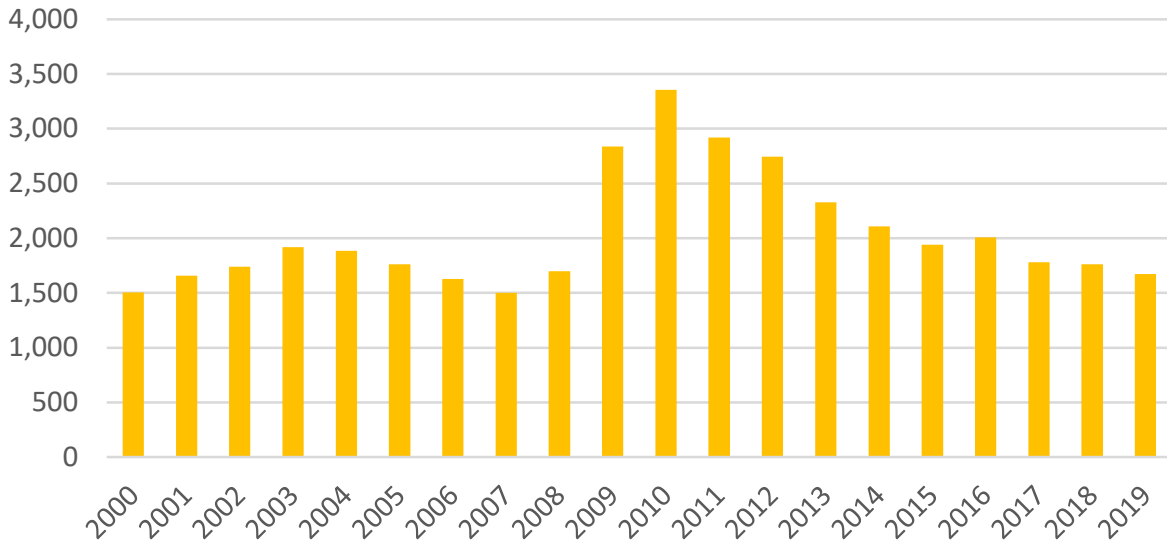
---

<sup>2</sup> For more information regarding the LAUS methodology, please see <https://doe.state.wy.us/lmi/laus/toc.htm>, Brief Explanation of the LAUS methodology (posted on 05/15/2017). For more information regarding the CES methodology, please see <https://www.bls.gov/sae/sample.htm>.

### Laramie County Monthly Employment, 2000-2019

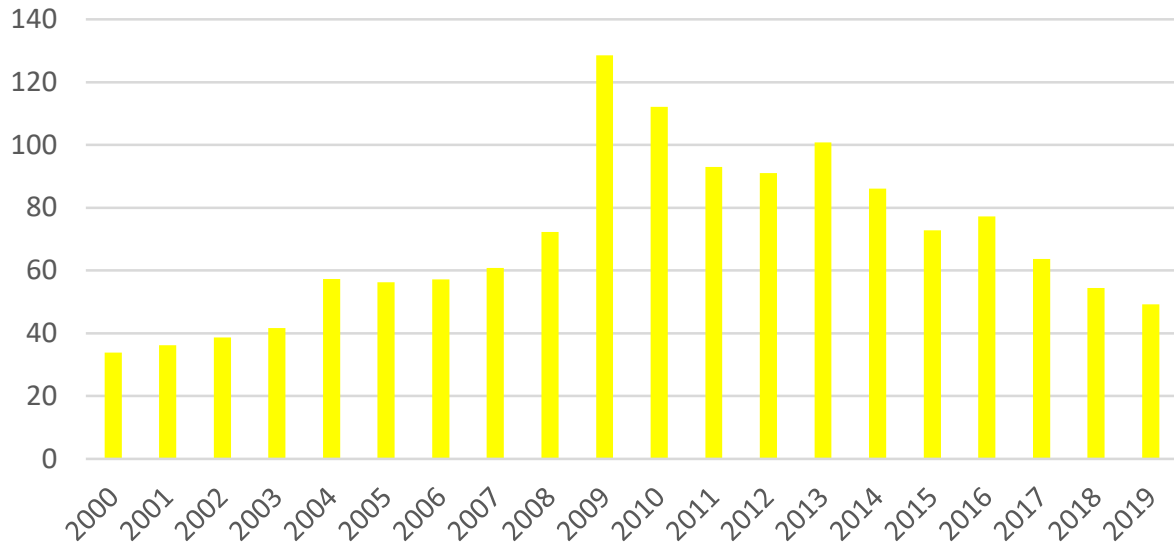


### Laramie County Monthly Unemployment, 2000-2019

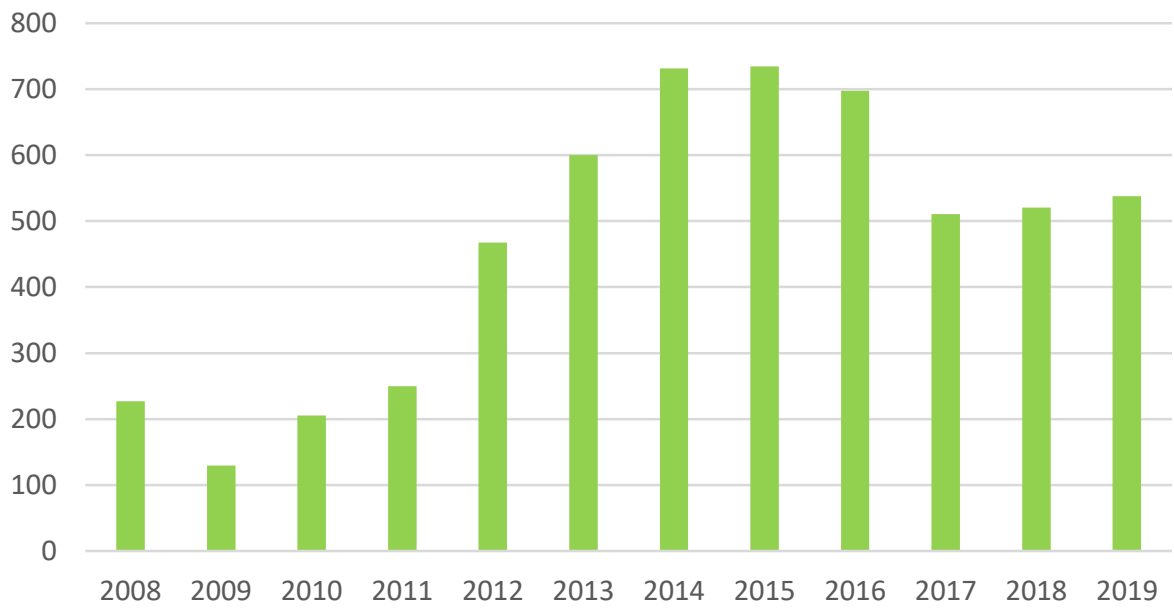




### Monthly Initial Unemployment Claims, 2000-2019



### Help Wanted Ads, Cheyenne, 2008-2019



**Table 1  
Labor Market \***

|  | 2Q 2018 | 2Q 2019 | 1Q 2020 | 2Q 2020 | 2 Year % Chg<br>2Q/2018 -<br>2Q/2020 | 1 Year % Chg<br>2Q/2019 -<br>2Q/2020 | Qtrly % Chg<br>1Q/2020 -<br>2Q/2020 |
|--|---------|---------|---------|---------|--------------------------------------|--------------------------------------|-------------------------------------|
| Avg Monthly Civilian Labor Force (LAUS)        | 47,088  | 47,491  | 49,184  | 50,070  | 6.33                                 | 5.43                                 | 1.80                                |
| Avg Monthly Employment (LAUS)                  | 45,389  | 45,892  | 47,236  | 46,136  | 1.65                                 | 0.53                                 | -2.33                               |
| Avg Monthly Employment (CES)                   | 46,733  | 47,067  | 46,700  | 45,467  | -2.71                                | -3.40                                | -2.64                               |
| Avg Monthly Unemployment (LAUS)                | 1,699   | 1,599   | 1,948   | 3,934   | 131.55                               | 146.03                               | 101.95                              |
| Avg Monthly Unemployment Rate (LAUS)           | 3.6     | 3.3     | 4.0     | 7.8     | 116.67                               | 136.36                               | 95.00                               |
| Avg Monthly Initial Unemployment Claims (LAUS) | 42      | 41      | 73      | 419     | 897.62                               | 921.95                               | 473.97                              |
| Avg Monthly Help Wanted Ads                    | 663     | 575     | 338     | 320     | -51.73                               | -44.35                               | -5.33                               |

\* Labor Market statistics are compiled from two major sources: Current Population Survey (CPS) and Current Employment Statistics (CES). Local Area Unemployment Statistics (LAUS) are estimated based on CPS data which is collected through household surveys which individuals are reported as employed, unemployed or not in the labor force. This data includes employment for both agriculture and nonagricultural industries. CES data is based on establishment records compiled through monthly surveys of nonfarm employers. Individuals who worked in more than one establishment, full or part-time, are counted each time their names appear on payrolls.

(a) Wyoming Department of Workforce Services data has replaced Wyoming Tribune Eagle ads.

Figures reported are the monthly average for the quarter.

## General Business Activity

Table 2 provides some basic indicators of the level of economic activity in Laramie County.

Estimated retail sales for the second quarter of 2020 were \$314,306,000. This represented a decrease of 14.1 percent from one year ago and a decrease of 12.3 percent from the first quarter of 2020. Detailed information about retail sales by subsector is available in Table 3A in the Government Finances section of this report.

Average monthly enplanements – defined as commercial passenger boardings – decreased over the last year, from a monthly average of 1,600 in the second quarter of 2019 to a monthly average of 25 in the second quarter of 2020 (-98.4%). On April 7, 2020, the Cheyenne Regional Airport suspended all commercial flights. Enplanements also decreased over the quarter, from a monthly average of 921 in the first quarter of 2020 to 25 in the second quarter of 2020 (-97.3%).

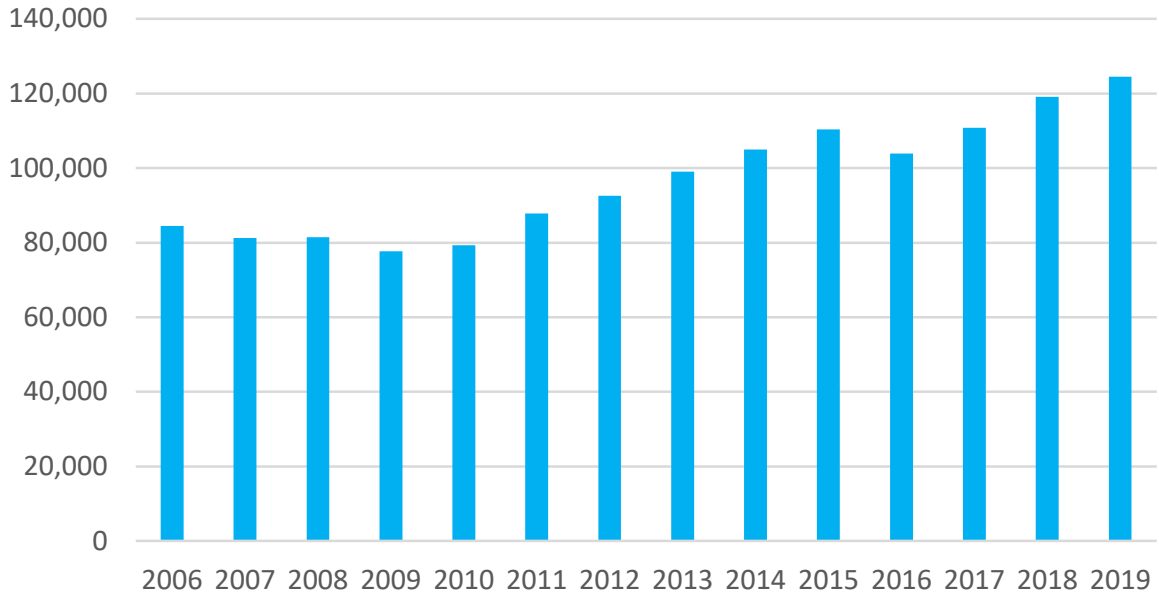
Average monthly auto registrations decreased sharply over the year, from 3,194 in the second quarter of 2019 to 1,946 in the second quarter of 2020 (-39.1%). Auto registrations decreased from 2,784 in the first quarter of 2020 to 1,946 in the second quarter of 2020 (-30.1%).

Bankruptcies decreased over the last year, from a monthly average of 16 in the second quarter of 2019 to 10 in the first quarter of 2020. The average monthly number of bankruptcies increased slightly over the last quarter, from 9 in the first quarter of 2020 to 10 in the second quarter of 2020.

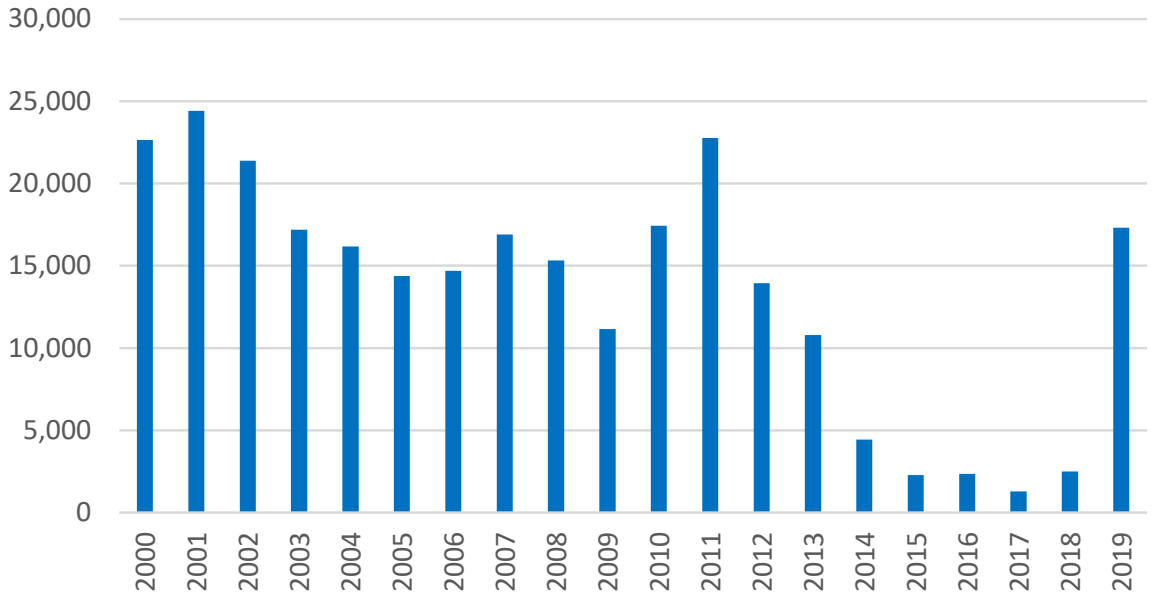
Table 2A provides information on the oil sector and oil activity in Laramie County. National oil prices began plummeting in March 2020, causing them to fall over the year, from an average of just under \$60 per barrel in the second quarter of 2019 to just under \$28 per barrel in the second quarter of 2020 (-53.5%). Oil prices were also down over the quarter, from about \$46 to \$28 per barrel (-39.2%). The monthly price in April (\$16.55/barrel) was the lowest monthly price recorded since we began tracking prices in 2011. Oil production fell by over half over the last year in Laramie County. Average monthly production fell over 700,000 barrels per month over the year and fell by over 450,000 barrels per month over the quarter. Average monthly production is just under 450,000 barrels per month.

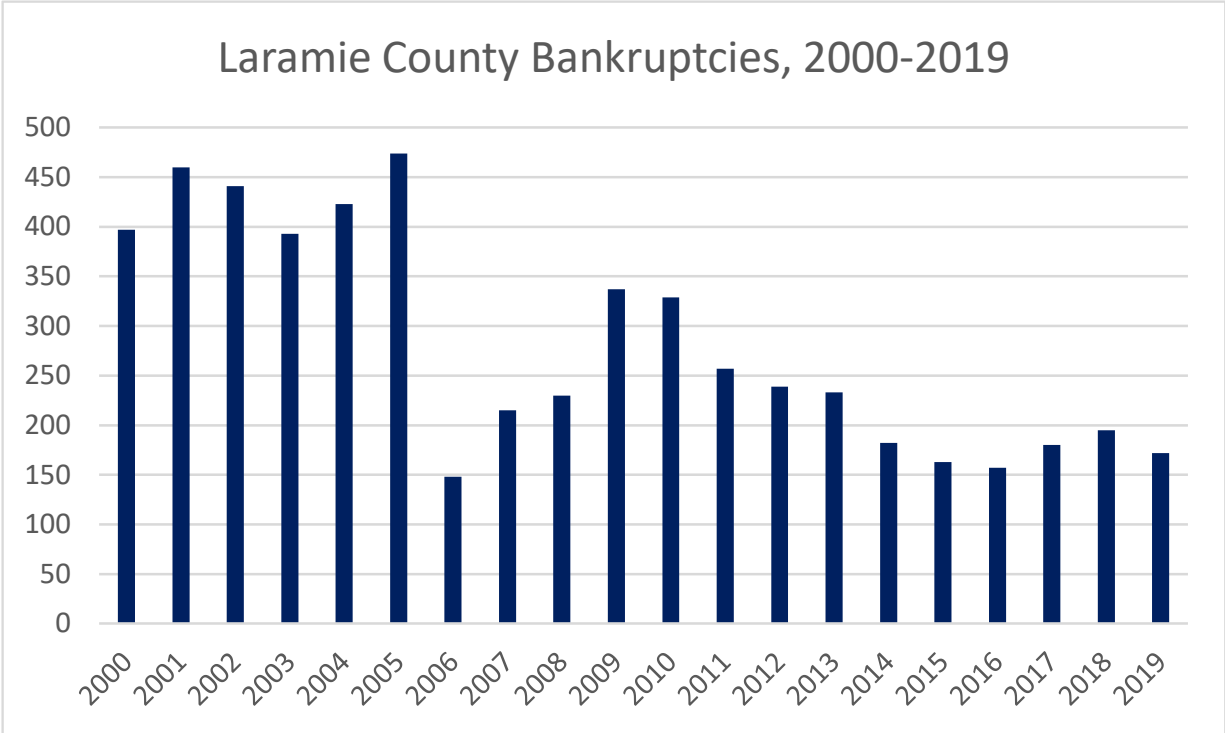
The number of active wells in the county fell over the last year, from a monthly average of 412 in the second quarter of 2019 to 344 in the second quarter of 2020 (-16.5%). The number of active wells fell more sharply over the quarter, from 450 in the first quarter of 2020 to 344 in the second quarter of 2020 (-23.6%).

Laramie County Retail Sales(in 000s), 2006-2019



Cheyenne Airport Enplanements, 2000-2019





**Table 2**  
**General Business Activity**

|   | 2Q 2018   | 2Q 2019   | 1Q 2020   | 2Q 2020   | 2 Year % Chg<br>2Q/2018 -<br>2Q/2020 | 1 Year % Chg<br>2Q/2019 -<br>2Q/2020 | Qtrly % Chg<br>1Q/2020 -<br>2Q/2020 |
|---|-----------|-----------|-----------|-----------|--------------------------------------|--------------------------------------|-------------------------------------|
| Total Retail Sales (\$000)                              | \$319,199 | \$365,762 | \$358,535 | \$314,306 | -1.53                                | -14.07                               | -12.34                              |
| Avg Monthly Enplanements -<br>Cheyenne Regional Airport | 46        | 1,600     | 921       | 25        | -45.65                               | -98.44                               | -97.29                              |
| Avg Monthly Auto<br>Registrations New & Used            | 3,237     | 3,194     | 2,784     | 1,946     | -39.88                               | -39.07                               | -30.10                              |
| Avg Monthly Bankruptcies                                | 23        | 16        | 9         | 10        | -56.52                               | -37.50                               | 11.11                               |

Sources: Retail sales from WCBEA analysis of Wyoming Department of Revenue, Sales and Use Tax Report of Distribution Amounts by Entity, by Tax Type and Total Distribution by Minor Class and by County.  
Other data sources include: WCBEA from Cheyenne Regional Airport, Laramie County Clerk, U.S. Clerk of Bankruptcy Court.

**Table 2A  
Oil Activity**

|   | 2Q 2018  | 2Q 2019   | 1Q 2020  | 2Q 2020  | 2 Year % Chg<br>2Q/2018 -<br>2Q/2020 | 1 Year % Chg<br>2Q/2019 -<br>2Q/2020 | Qtrly % Chg<br>1Q/2020 -<br>2Q/2020 |
|---|----------|-----------|----------|----------|--------------------------------------|--------------------------------------|-------------------------------------|
| Avg Monthly Oil Production (Barrels)                      | 715,381  | 1,146,692 | 999,159  | 446,555  | -37.58                               | -61.06                               | -55.31                              |
| Avg Monthly Oil Prices, Per Barrel (\$)                   | \$ 68.03 | \$ 59.78  | \$ 45.76 | \$ 27.81 | -59.12                               | -53.48                               | -39.23                              |
| Avg Monthly Active Wells                                  | 331      | 414       | 450      | 344      | 3.93                                 | -16.91                               | -23.56                              |
| Avg Monthly Applications for Permit to Drill <sup>1</sup> | 151      | 310       | 59       | 59       | -60.93                               | -80.97                               | 0.00                                |

Notes: <sup>1</sup>Historical data are not reported for Applications for Permit to Drill prior to the third quarter of 2016 due to recent changes in the permit rules. Prior to February 2016, permits were active for a period of 1 year. Since February 2016, permits are active for a period of 2 years.

Sources: Wyoming Oil and Gas Conservation Commission and Cushing, OK, West Texas Intermediate crude oil spot price.

## Government Finances

Table 3 provides information on tax collections and receipts.

The Wyoming state sales and use tax is 4.0 percent. Local and optional taxes may be assessed if approved by voters. Laramie County imposes a 1.0 percent general purpose optional sales and use tax, and renewed the additional 1.0 percent specific purpose optional sales and use tax effective October 1, 2017. Specific purpose optional sales taxes are designed to raise a specific amount of money for approved projects within the county. Once the monetary threshold is reached to fund the approved projects, the tax is no longer collected. Sales taxes are imposed on retail sales of goods and services subject to taxation. Use taxes are imposed when purchases are made out-of-state and brought into Wyoming for storage, use or consumption. Lodging taxes may be imposed by counties or cities on lodging services defined as overnight accommodations for transient guests (less than 30 continuous days). Lodging services are also subject to sales taxes. The lodging tax in Laramie County is 4.0 percent. (Total tax imposed on lodging services is 10.0 percent.)

A portion (31%) of state sales and use tax collections are distributed to the counties. In Laramie County, these state sales and use tax collections are then distributed to the county as well as the cities of Cheyenne, Burns, Pine Bluffs, and Albin, based on population.

Both total tax collections and tax receipts by local governments fell from the second quarter of 2019 to the second quarter of 2020. Tax collections fell by 9.1 percent and tax receipts fell by 8.7 percent. Both of these indicators also fell over the quarter. Tax collections fell by 11.3 percent and tax receipts fell by 11.1 percent from the first quarter of 2020 to the second quarter of 2020.

Lodging tax receipts were down 41.8 percent over the last year, from the second quarter of 2019 to the second quarter of 2020. This downturn is due to the coronavirus shutting down international travel and limiting airplane travel. Bucking the typical seasonal pattern, lodging receipts decreased 25.1 percent from the first quarter of 2020 to the second quarter of 2020.

Table 3A presents Laramie County total taxable sales and estimated retail sales by subsector. Over the last year, total taxable sales fell by 8.7 percent and estimated total retail sales fell by 16.4 percent. This is consistent with the national downturn in the economy due to the coronavirus.

From the second quarter of 2019 to the second quarter of 2020, only three of the fourteen retail subsectors had an increase in sales. Four subsectors are consistently the top contributors, accounting for over 60 percent of retail sales in Laramie County – Automobile Sales, Eating and Drinking Places, Building Material & Garden, and General Merchandise Stores. Of these top four subsectors, three saw a decrease in sales. Building Material and Garden Stores (+6.4%) was the only major sector to improve its sales over the last year. Automobiles (-21.1%), Eating and Drinking Places (-19.0%), and General Merchandise Stores (-11.7%) suffered a loss in revenue over the year.

**Table 3  
Government Tax Collections and Receipts**

|   | 2Q 2018   | 2Q 2019   | 1Q 2020   | 2Q 2020   | 2 Year % Chg<br>2Q/2018 -<br>2Q/2020 | 1 Year % Chg<br>2Q/2019 -<br>2Q/2020 | Qtrly % Chg<br>1Q/2020 -<br>2Q/2020 |
|---|-----------|-----------|-----------|-----------|--------------------------------------|--------------------------------------|-------------------------------------|
| <b>Tax Collections</b>  |           |           |           |           |                                      |                                      |                                     |
| Total Sales and Use Tax Collections<br>4% State, 1% General Purpose<br>Optional, & Lodging (\$000) <sup>1</sup> | \$ 26,998 | \$ 31,446 | \$ 32,202 | \$ 28,571 | 5.83                                 | -9.14                                | -11.28                              |
| <b>Tax Receipts</b>   |           |           |           |           |                                      |                                      |                                     |
| Total Sales and Use Tax Receipts -<br>4% State and 1% General Purpose<br>Optional (\$000) <sup>2</sup>          | \$ 11,628 | \$ 13,552 | \$ 13,922 | \$ 12,379 | 6.46                                 | -8.66                                | -11.08                              |
| 4% State (\$000)  | \$ 6,334  | \$ 7,387  | \$ 7,589  | \$ 6,752  | 6.60                                 | -8.60                                | -11.03                              |
| 1% General Purpose Optional<br>(\$000)  | \$ 5,294  | \$ 6,166  | \$ 6,333  | \$ 5,627  | 6.29                                 | -8.74                                | -11.15                              |
| Lodging Tax Receipts  | \$397,740 | \$423,194 | \$328,887 | \$246,296 | -38.08                               | -41.80                               | -25.11                              |
| 1% Specific Purpose Optional Tax<br>Receipts (\$000)  | \$ 5,294  | \$ 6,153  | \$ 6,229  | \$ 5,627  | 6.29                                 | -8.55                                | -9.66                               |

<sup>1</sup>Includes the 4% Sales and Use Tax, the 1% Optional Sales and Use Tax, the Out of State Use Tax, and the Out of State Sales Tax. Data represent the total share of collected taxes received by entities within Laramie County including Laramie County, the city of Cheyenne, the town of Burns, the town of Albin and the town of Pine Bluffs.

Source: WCBEA analysis of Wyoming Department of Revenue, Sales and Use Tax Report of Distribution Amounts by Entity, by Tax Type and Total Distribution by Minor Class and by County.

**Table 3A  
Government Collections and Receipts**

|                                    | 2Q<br>2018 | 2Q<br>2019 | 1Q<br>2020 | 2Q<br>2020 | 2 Year % Chg<br>2Q/2018 -<br>2Q/2020 | 1 Year % Chg<br>2Q/2019 -<br>2Q/2020 | Qtrly % Chg<br>1Q/2020 -<br>2Q/2020 |
|------------------------------------|------------|------------|------------|------------|--------------------------------------|--------------------------------------|-------------------------------------|
| <b>Total Taxable Sales (\$000)</b> | 529,419    | 616,553    | 633,335    | 562,682    | 6.28                                 | -8.74                                | -11.16                              |
| <b>Total Retail Sales (\$000)</b>  | 319,199    | 365,762    | 358,535    | 314,306    | -1.53                                | -14.07                               | -12.34                              |
| Auto Dealers and Parts             | 7,638      | 8,211      | 7,536      | 4,581      | -40.02                               | -44.21                               | -39.21                              |
| Gasoline Stations                  | 4,251      | 6,690      | 5,305      | 4,581      | 7.76                                 | -31.52                               | -13.65                              |
| Home Furniture and<br>Furnishings  | 2,833      | 3,404      | 2,927      | 2,361      | -16.66                               | -30.64                               | -19.34                              |
| Electronic and Appliance<br>Stores | 3,532      | 5,628      | 7,885      | 4,593      | 30.04                                | -18.39                               | -41.75                              |
| Building Material & Garden         | 18,648     | 22,110     | 17,847     | 23,520     | 26.13                                | 6.38                                 | 31.79                               |
| Grocery and Food Stores            | 1,757      | 1,475      | 2,037      | 1,596      | -9.16                                | 8.20                                 | -21.65                              |
| Liquor Stores                      | 1,524      | 1,601      | 1,775      | 2,012      | 32.02                                | 25.67                                | 13.35                               |
| Clothing and Shoe Stores           | 3,737      | 4,078      | 4,697      | 2,379      | -36.34                               | -41.66                               | -49.35                              |
| Department Stores                  | 2,624      | 2,477      | 3,237      | 2,450      | -6.63                                | -1.09                                | -24.31                              |
| General Merchandise Stores         | 11,783     | 12,305     | 12,760     | 10,865     | -7.79                                | -11.70                               | -14.85                              |
| Miscellaneous Retail               | 6,658      | 7,923      | 8,826      | 7,286      | 9.43                                 | -8.04                                | -17.45                              |
| Lodging Services                   | 4,175      | 4,636      | 3,752      | 2,478      | -40.65                               | -46.55                               | -33.96                              |
| Eating and Drinking Places         | 16,137     | 17,600     | 17,016     | 14,254     | -11.67                               | -19.01                               | -16.23                              |
| Automobile Sales                   | 21,096     | 23,776     | 23,904     | 18,762     | -11.06                               | -21.09                               | -21.51                              |

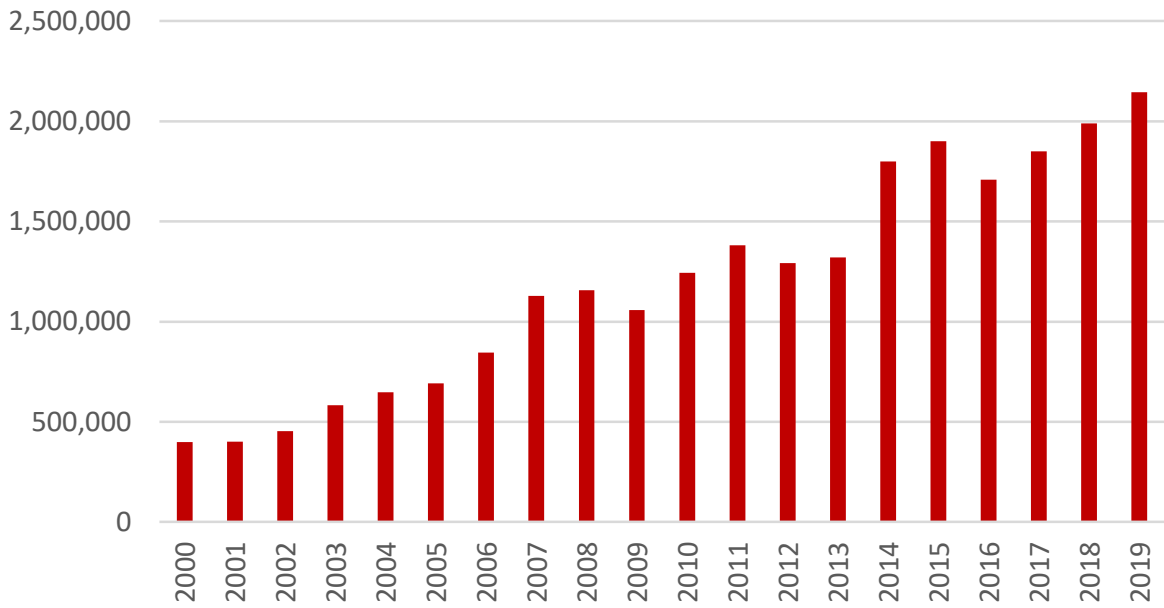
Source: WCBEA analysis from Wyoming Department of Revenue.



### General Purpose Tax Receipts, 2000-2019



### Lodging Tax Receipts, 2000-2019



## Financial Sector

Table 4 provides information on credit unions and commercial banks in Laramie County.

WCBEA reports data from the National Credit Union Administration for credit unions that are headquartered in Cheyenne, Wyoming. The data available for each credit union summarize the financial activity of multiple credit union branches/locations, if more than one location exists. As a result, changes occur periodically in the composition of credit union data reported. Most recently, our data no longer include Shyann Credit Union, which merged with NuVision Credit Union in early 2019; NuVision is headquartered in California. Shyann was the smallest credit union in our data in terms of total assets.

One significant change in the recent past included the addition of BLUE Federal Credit Union in 2015, formed when a local credit union, Warren Federal Credit Union, merged with Community Financial Credit Union, headquartered in Colorado. Data for BLUE Federal Credit Union currently include five local area locations as well as one location in Laramie, WY and seven additional locations in Northern Colorado. *Due to the nature of these ongoing data changes and limitations, we recommend using caution when analyzing quarterly and annual changes.*

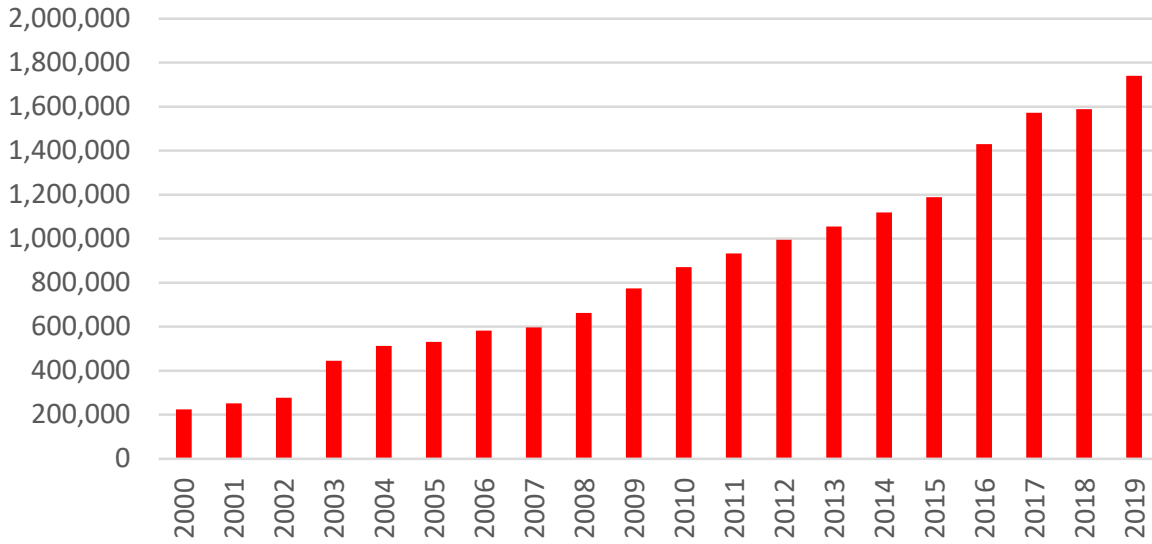
Deposits to and loans from Laramie County credit unions increased from the second quarter of 2019 to the second quarter of 2020. Credit union deposits grew by 24.8 percent over the last year and 6.4 percent from the first quarter of 2020 to the second quarter of 2020. The value of loans made by Laramie County credit unions increased by 17.7 percent over the year and increased by 6.3 percent from the first quarter of 2020 to the second quarter of 2020. The total value of loans made by Laramie County credit unions that were delinquent in repayment increased 12.1 percent over the year, but decreased by 15.2 percent from the first quarter of 2020 to the second quarter of 2020.

Data on total deposits in all FDIC-insured institutions (commercial banks) in Laramie County are available only on an annual basis and were updated for the Third Quarter 2019 Economic Indicators report. Total deposits in commercial banks were up 2.5 percent since 2016, up 6.9 percent since 2017, but down 1.1 percent over the last year.

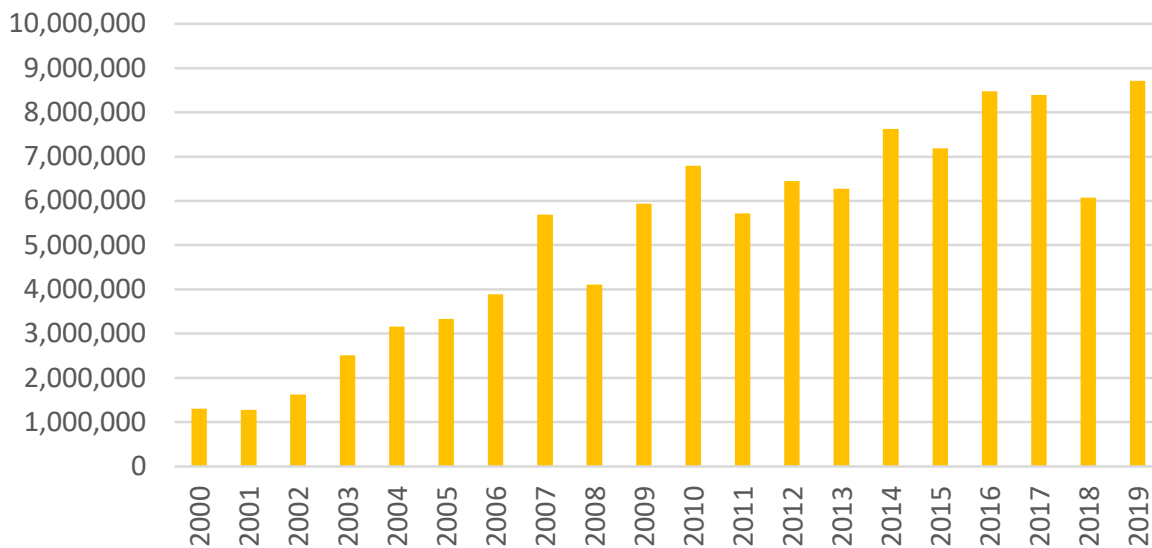
Table 4B shows commercial banks, their total deposits, and their market share. This table is updated annually. The largest bank in Laramie County is Wells Fargo Bank with \$366,227,000 in deposits representing a 20.0 percent market share. However, Wells Fargo Bank's deposits fell almost 120,000,000 in the last year, allowing firms like ANB Bank, First Interstate Bank, US Bank, and Banner Capital to each gain over \$10,000,000 in deposits over the last year. The five largest banks together have a 62.6 percent share of the market. That is, these five largest banks taken together hold 62.6 percent of all deposits in Laramie County commercial banks.

In July 2020, We began tracking data on commercial banks chartered in Wyoming and operating in Laramie County to help approximate the health of financial institutions outside of credit unions. While this data omits larger banks, like Wells Fargo and Bank of the West, it gives a better idea of Wyoming-specific commercial banks and how they are operating in Laramie County. That information is gathered in Table 4A.

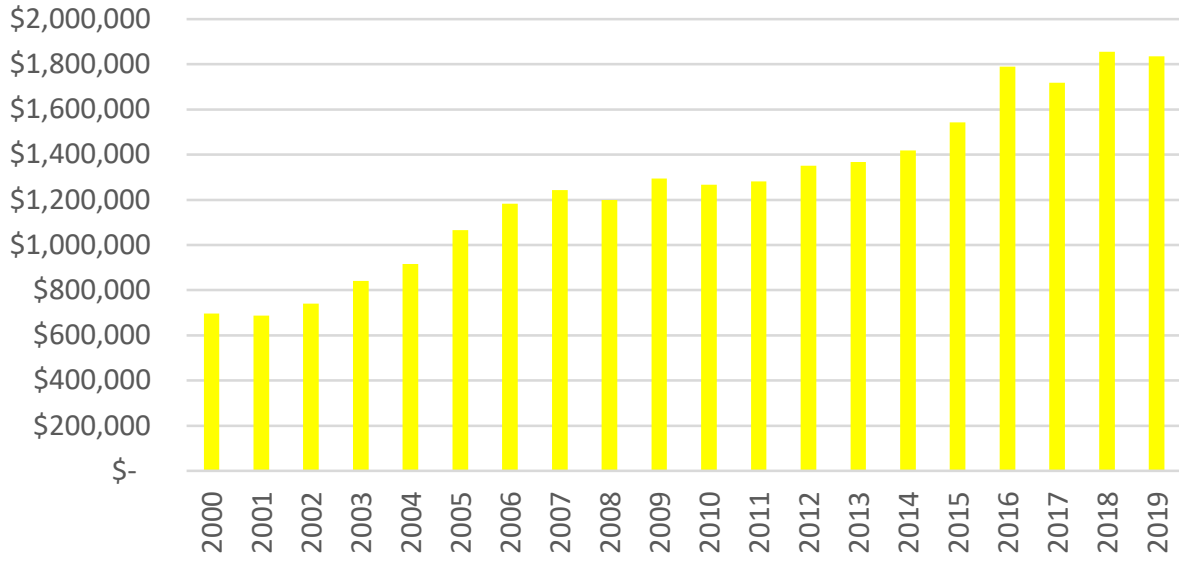
### Total Deposits(in \$000), Cheyenne Area Credit Unions, 2000-2019



### Total Delinquencies, Cheyenne Area Credit Unions, 2000-2019



## Total Deposits in Laramie County Banks, 2000-2019



**Table 4  
BANKING**

|                               | 2Q 2018      | 2Q 2019      | 1Q 2020      | 2Q 2020      | 2 Year % Chg<br>2Q/2018 -<br>2Q/2020 | 1 Year % Chg<br>2Q/2019 -<br>2Q/2020 | Qtrly % Chg<br>1Q/2020 -<br>2Q/2020  |
|-------------------------------|--------------|--------------|--------------|--------------|--------------------------------------|--------------------------------------|--------------------------------------|
| <b>Credit Union Data</b>      |              |              |              |              |                                      |                                      |                                      |
| Deposits (\$000)              | \$ 1,569,304 | \$ 1,676,850 | \$ 1,967,378 | \$ 2,092,318 | 33.33                                | 24.78                                | 6.35                                 |
| Loans (\$000)                 | \$ 1,862,515 | \$ 2,015,002 | \$ 2,230,321 | \$ 2,371,602 | 27.33                                | 17.70                                | 6.33                                 |
| Net Income YTD (\$)           | \$ 7,164,864 | \$ 8,886,546 | \$ 4,412,249 | \$ 7,753,961 | 8.22                                 | -12.74                               | 75.74                                |
| Delinquencies (\$)            | \$ 6,269,533 | \$ 7,165,955 | \$ 9,466,183 | \$ 8,031,123 | 28.10                                | 12.07                                | -15.16                               |
| Memberships                   | 142,331      | 150,151      | 158,405      | 161,261      | 13.30                                | 7.40                                 | 1.80                                 |
|                               | FY 2016      | FY 2017      | FY 2018      | FY 2019      | 3 Year % Chg<br>FY 2016 -<br>FY 2019 | 2 Year % Chg<br>FY 2017 -<br>FY 2019 | 1 Year % Chg<br>FY 2018 -<br>FY 2019 |
| <b>Banking Data</b>           |              |              |              |              |                                      |                                      |                                      |
| Deposits (\$000) <sup>1</sup> | \$ 1,789,595 | \$ 1,717,499 | \$ 1,855,700 | \$ 1,835,079 | 2.54                                 | 6.85                                 | -1.11                                |

Sources: WCBEA from National Credit Union Administration data and Federal Deposit Insurance Corporation.

Notes: <sup>1</sup>Federal Deposit Insurance Corporation (FDIC) Survey of Deposits (SOD). Data are available on an annual basis and represent deposits on June 30 of each year.

**Table 4A  
Commercial Banking**

|                         | 2Q 2018     | 2Q 2019      | 1Q 2020      | 2Q 2020      | 2 Year % Chg<br>2Q/2018 -<br>2Q/2020 | 1 Year % Chg<br>2Q/2019 -<br>2Q/2020 | Qtrly % Chg<br>1Q/2020 -<br>2Q/2020 |
|-------------------------|-------------|--------------|--------------|--------------|--------------------------------------|--------------------------------------|-------------------------------------|
| <b>Commercial Banks</b> |             |              |              |              |                                      |                                      |                                     |
| Earning Assets (\$000)  | \$1,141,450 | \$ 1,124,680 | \$ 1,160,327 | \$ 1,358,758 | 19.04                                | 20.81                                | 17.10                               |
| Deposits (\$000)        | \$1,091,536 | \$ 1,061,142 | \$ 1,087,117 | \$ 1,275,926 | 16.89                                | 20.24                                | 17.37                               |
| Net Income YTD (\$000)  | \$ 6,702    | \$ 9,604     | \$ 4,170     | \$ 11,422    | 70.43                                | 18.93                                | 173.91                              |

Source: Federal Financial Institutions Examination Council

**Table 4A**  
**BANKING DEPOSIT MARKET SHARE**  
**LARAMIE COUNTY INSTITUTIONS**  
**as of June 30, 2019**

| Institution Name                       | State<br>(Hqtrd) | No. of<br>Branches<br>Inside of<br>Laramie<br>County | Deposits in<br>Laramie<br>County (000s) | Institution<br>Market<br>Share | Cumulative<br>Market<br>Share |
|--|------------------|--|---|--------------------------------|-------------------------------|
| Wells Fargo Bank, National Association | SD               | 2  | \$ 366,227                              | 20.0%                          | 20.0%                         |
| ANB Bank                               | CO               | 2  | \$ 260,391                              | 14.2%                          | 34.1%                         |
| First Interstate Bank                  | MT               | 2  | \$ 219,939                              | 12.0%                          | 46.1%                         |
| Wyoming Bank & Trust                   | WY               | 2  | \$ 166,520                              | 9.1%                           | 55.2%                         |
| Bank of the West                       | CA               | 3  | \$ 135,684                              | 7.4%                           | 62.6%                         |
| Western States Bank                    | WY               | 2  | \$ 135,341                              | 7.4%                           | 70.0%                         |
| Jonah Bank of Wyoming                  | WY               | 2  | \$ 121,956                              | 6.6%                           | 76.6%                         |
| U.S. Bank National Association         | OH               | 2  | \$ 100,370                              | 5.5%                           | 82.1%                         |
| Platte Valley Bank                     | WY               | 2  | \$ 65,158                               | 3.6%                           | 85.6%                         |
| Security First Bank                    | WY               | 2  | \$ 52,923                               | 2.9%                           | 88.5%                         |
| Pinnacle Bank - Wyoming                | WY               | 2  | \$ 42,595                               | 2.3%                           | 90.8%                         |
| Banner Capital Bank                    | NM               | 1  | \$ 39,636                               | 2.2%                           | 93.0%                         |
| Cheyenne State Bank                    | WY               | 1  | \$ 35,122                               | 1.9%                           | 94.9%                         |
| FirsTier Bank                          | NE               | 1  | \$ 33,476                               | 1.8%                           | 96.7%                         |
| Points West Community Bank             | NE               | 1  | \$ 32,205                               | 1.8%                           | 98.5%                         |
| Farmers State Bank                     | WY               | 1  | \$ 22,760                               | 1.2%                           | 99.7%                         |
| Central Bank and Trust                 | WY               | 1  | \$ 4,776                                | 0.3%                           | 100.0%                        |
| All Institutions                       |                  |  | \$ 1,835,079                            | 100.0%                         |                               |

Source: FDIC Deposit Market Share Report. 2019 data represent 17 institutions and 29 branch banks.

Note: Banking data reflect deposits as of June 30, 2019.

## Residential and Commercial Construction

Tables 5 and 5A present data for new residential and commercial construction in Laramie County and the city of Cheyenne.

Due to the coronavirus, employees in the city permit office were required to work from home in March. As a result, second quarter data for city building permits has been omitted for this report. When those reports are finished, the data will be included in future reports. Information on construction in rural Laramie County was still available for the second quarter.

Outside Cheyenne, the number of single-family residential building permits issued fell over the year but rose over the quarter. The number of permits issued fell from 69 in the second quarter of 2019 to 64 in the second quarter of 2020 (-7.4%). The number of permits issued rose over the last quarter, from 42 in the first quarter of 2020 to 64 in the second quarter of 2020 (+52.4%).

In the county, the new Tallgrass Carpenter Junction Meter Site, new High Country Industrial Office and Fabrication Center, and a renovation to the Board of Public Utilities water treatment center accounted for nearly 60 percent of the total authorized construction in the county.

The Utilities section of Table 5 presents data on utility usage in Laramie County. Data from Black Hills Energy was not available at the time of the release of this report. When it becomes available, it will be added to future reports.

The rate of growth in average monthly metered water taps remained at or below 1.0 percent for both the Cheyenne Board of Public Utilities and the South Cheyenne Water & Sewer District over the last year. Most new water taps are residential and this low rate of increase was consistent with the low population growth in Laramie County.

**Table 5  
Construction**

|  | 2Q 2018   | 2Q 2019   | 1Q 2020  | 2Q 2020 | 2 Year % Chg<br>2Q/2018 -<br>2Q/2020 | 1 Year % Chg<br>2Q/2019 -<br>2Q/2020 | Qtrly % Chg<br>1Q/2020 -<br>2Q/2020 |
|--|-----------|-----------|----------|---------|--------------------------------------|--------------------------------------|-------------------------------------|
| <b>Construction</b>  |           |           |          |         |                                      |                                      |                                     |
| Total Single-Family Bldg Permits - City                                | 64        | 39        | 30       | N/A     | -                                    | -                                    | -                                   |
| Total Single-Family Bldg Permits - Rural                               | 61        | 69        | 42       | 64      | 4.92                                 | -7.25                                | 52.38                               |
| Avg Monthly Building permits<br>(All Construction) - City <sup>1</sup> | 177       | 183       | 145      | N/A     | -                                    | -                                    | -                                   |
| Avg Monthly Septic Permits - Rural                                     | 11        | 15        | 21       | 30      | 172.73                               | 100.00                               | 42.86                               |
| Avg Monthly Value of Authorized<br>Construction - City (\$000)         | \$ 15,662 | \$ 15,842 | \$ 7,104 | N/A     | -                                    | -                                    | -                                   |
| Avg Monthly Value New Residential<br>Construction - City (\$000)       | \$ 4,446  | \$ 3,009  | \$ 3,253 | N/A     | -                                    | -                                    | -                                   |
| <b>Utilities</b>   |           |           |          |         |                                      |                                      |                                     |
| Avg Monthly Commercial & Industrial Power<br>Usage ('000,000) Kwh      | 104.0     | 116.2     | 122.8    | N/A     | -                                    | -                                    | -                                   |
| Avg Monthly Residential Gas Usage ('000) Mcf                           | 175       | 198       | 403      | N/A     | -                                    | -                                    | -                                   |
| Avg Monthly Metered Water Taps (CBPU)                                  | 24,021    | 24,274    | 24,373   | 24,471  | 1.87                                 | 0.81                                 | 0.40                                |
| Avg Monthly Metered Water Taps (SCWSD)                                 | 3,380     | 3,390     | 3,402    | 3,402   | 0.65                                 | 0.35                                 | 0.00                                |

(a) Data includes building and non-building.

Single Family Building Permits are a total of the figures for three months.

All other construction figures are the monthly average for the quarter.

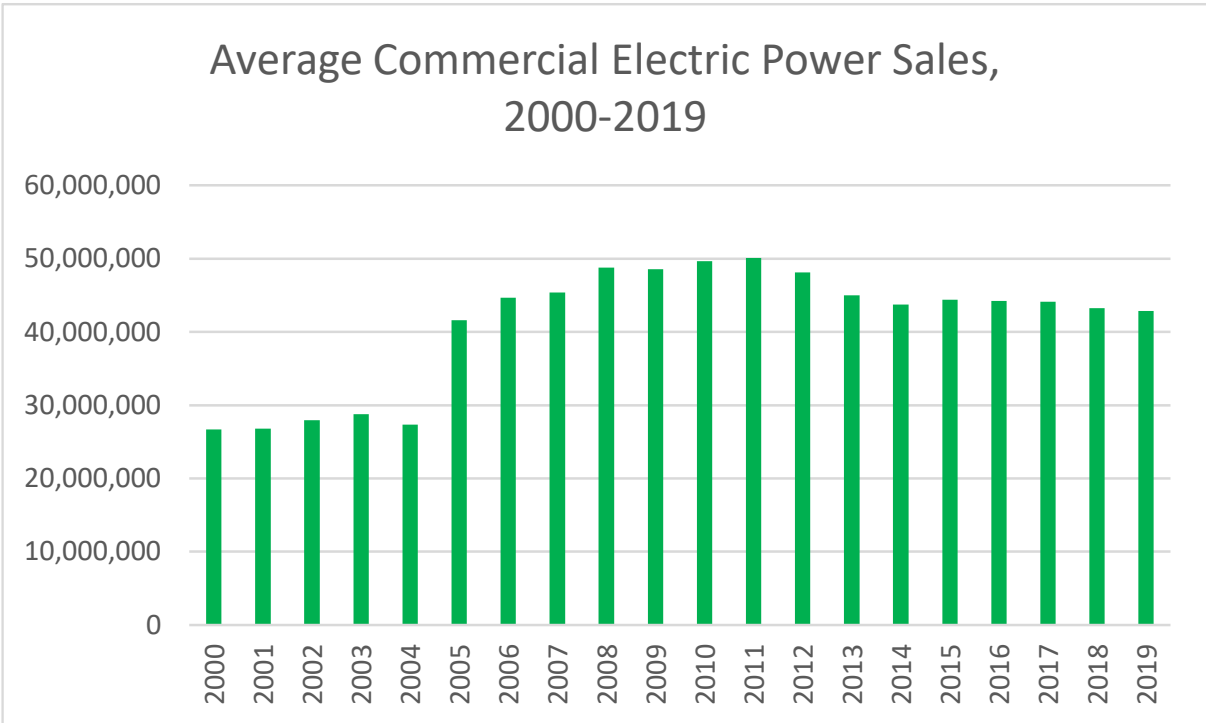
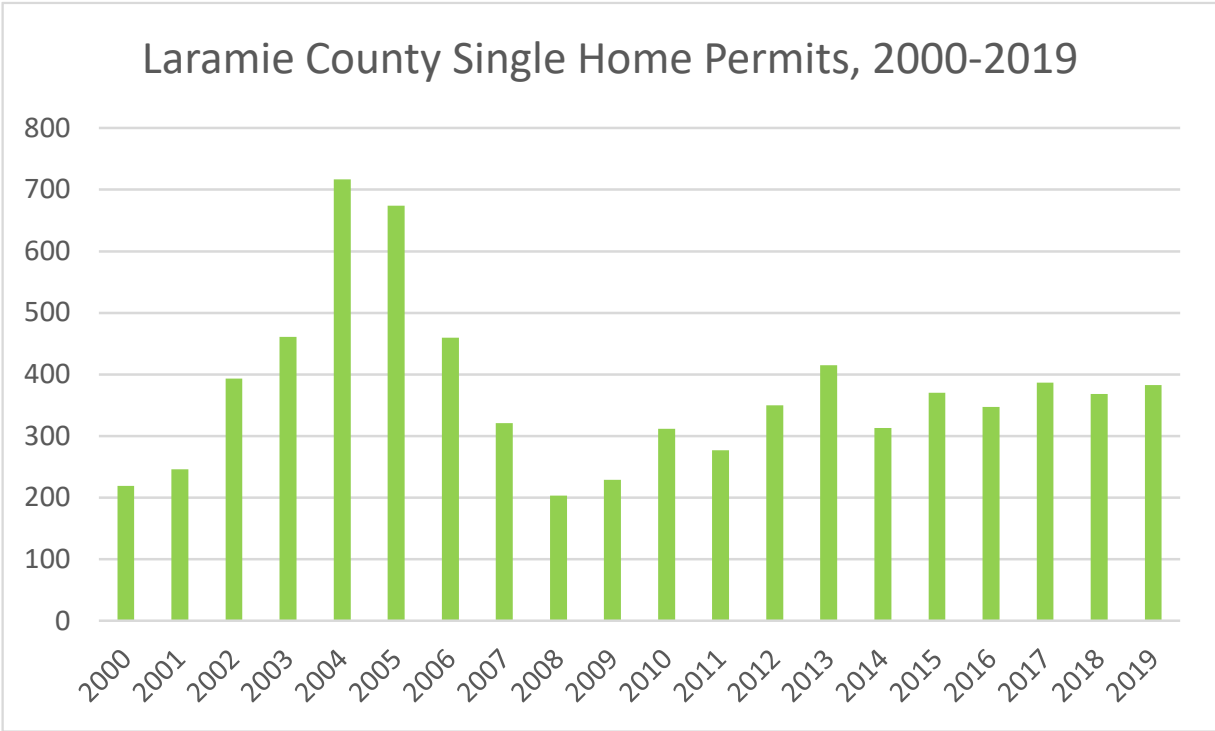
CPBU - Cheyenne Board of Public Utilities

SCW&SD - South Cheyenne Water & Sewer District

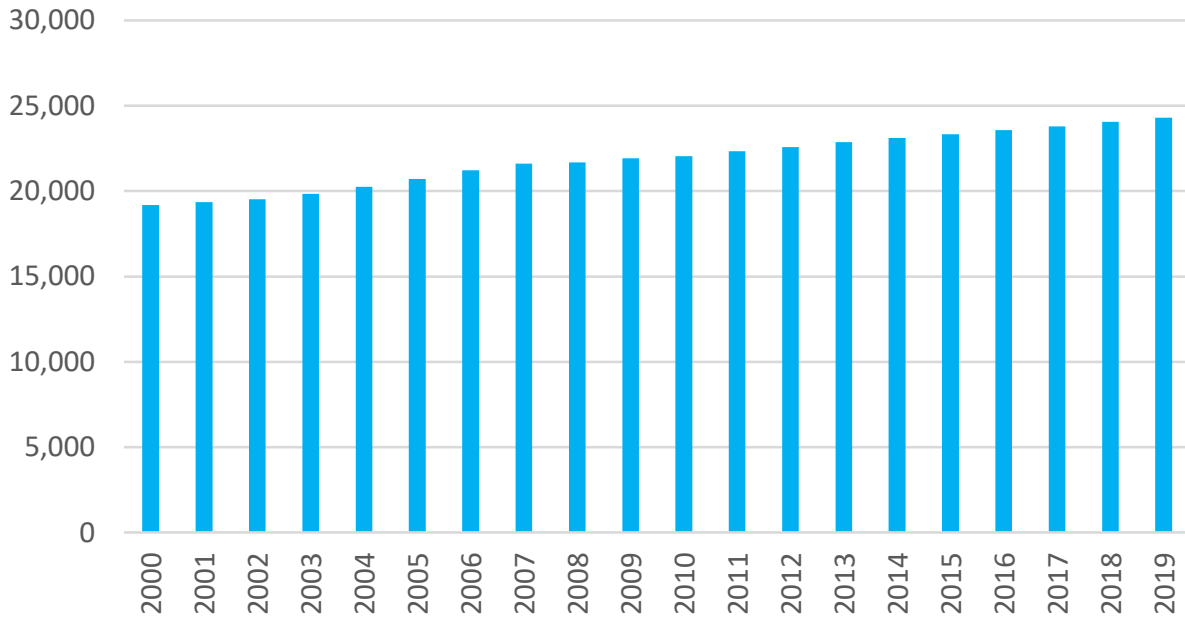


Table 5A  
**New Residential Construction**  
 Number of Permitted Units  
**Laramie County - City and Rural**

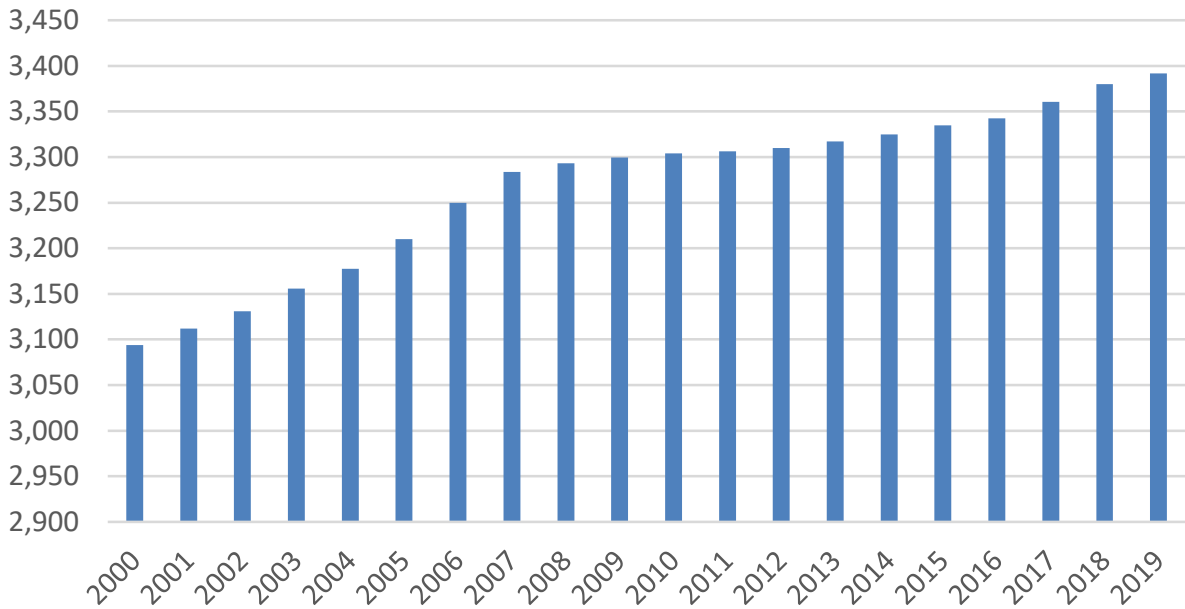
| 2015            |           |           |           |           |            |           |           |           |           |            |            |           |             |
|-----------------|-----------|-----------|-----------|-----------|------------|-----------|-----------|-----------|-----------|------------|------------|-----------|-------------|
| Units           | Jan       | Feb       | Mar       | Apr       | May        | Jun       | Jul       | Aug       | Sep       | Oct        | Nov        | Dec       | Total Units |
| Single Family   | 10        | 19        | 48        | 40        | 29         | 24        | 64        | 26        | 24        | 24         | 22         | 40        | 370         |
| Manufactured    | 0         | 0         | 0         | 2         | 1          | 0         | 8         | 0         | 0         | 8          | 1          | 4         | 24          |
| Duplex          | 0         | 0         | 0         | 0         | 0          | 0         | 0         | 0         | 0         | 0          | 0          | 0         | 0           |
| Tri & Four Plex | 0         | 0         | 0         | 0         | 0          | 20        | 12        | 8         | 0         | 0          | 8          | 20        | 68          |
| Multi-family    | 0         | 0         | 0         | 0         | 0          | 0         | 0         | 0         | 0         | 0          | 0          | 0         | 0           |
| <b>Total</b>    | <b>10</b> | <b>19</b> | <b>48</b> | <b>42</b> | <b>30</b>  | <b>44</b> | <b>84</b> | <b>34</b> | <b>24</b> | <b>32</b>  | <b>31</b>  | <b>64</b> | <b>462</b>  |
| 2016            |           |           |           |           |            |           |           |           |           |            |            |           |             |
| Units           | Jan       | Feb       | Mar       | Apr       | May        | Jun       | Jul       | Aug       | Sep       | Oct        | Nov        | Dec       | Total Units |
| Single Family   | 17        | 13        | 32        | 34        | 36         | 37        | 37        | 32        | 23        | 42         | 26         | 26        | 355         |
| Manufactured    | 0         | 0         | 2         | 1         | 1          | 1         | 2         | 0         | 0         | 0          | 0          | 0         | 7           |
| Duplex          | 0         | 0         | 0         | 0         | 0          | 0         | 0         | 0         | 0         | 0          | 0          | 0         | 0           |
| Tri & Four Plex | 4         | 0         | 0         | 0         | 0          | 0         | 0         | 0         | 0         | 5          | 6          | 0         | 15          |
| Multi-family    | 0         | 0         | 0         | 0         | 93         | 0         | 0         | 0         | 0         | 0          | 0          | 0         | 93          |
| <b>Total</b>    | <b>21</b> | <b>13</b> | <b>34</b> | <b>35</b> | <b>130</b> | <b>38</b> | <b>39</b> | <b>32</b> | <b>23</b> | <b>47</b>  | <b>32</b>  | <b>26</b> | <b>470</b>  |
| 2017            |           |           |           |           |            |           |           |           |           |            |            |           |             |
| Units           | Jan       | Feb       | Mar       | Apr       | May        | Jun       | Jul       | Aug       | Sep       | Oct        | Nov        | Dec       | Total Units |
| Single Family   | 35        | 34        | 40        | 38        | 34         | 28        | 34        | 28        | 20        | 43         | 32         | 21        | 387         |
| Manufactured    | 1         | 0         | 0         | 2         | 0          | 0         | 0         | 2         | 2         | 2          | 8          | 1         | 18          |
| Duplex          | 0         | 0         | 0         | 0         | 0          | 0         | 0         | 0         | 0         | 0          | 0          | 0         | 0           |
| Tri & Four Plex | 0         | 0         | 0         | 12        | 6          | 36        | 12        | 0         | 0         | 0          | 0          | 16        | 82          |
| Multi-family    | 0         | 0         | 0         | 0         | 0          | 0         | 0         | 0         | 40        | 0          | 62         | 0         | 102         |
| <b>Total</b>    | <b>36</b> | <b>34</b> | <b>40</b> | <b>52</b> | <b>40</b>  | <b>64</b> | <b>46</b> | <b>30</b> | <b>62</b> | <b>45</b>  | <b>102</b> | <b>38</b> | <b>589</b>  |
| 2018            |           |           |           |           |            |           |           |           |           |            |            |           |             |
| Units           | Jan       | Feb       | Mar       | Apr       | May        | Jun       | Jul       | Aug       | Sep       | Oct        | Nov        | Dec       | Total Units |
| Single Family   | 20        | 19        | 44        | 31        | 62         | 32        | 24        | 22        | 28        | 30         | 28         | 28        | 368         |
| Manufactured    | 0         | 0         | 0         | 0         | 1          | 0         | 0         | 10        | 0         | 1          | 2          | 0         | 14          |
| Duplex          | 0         | 0         | 0         | 0         | 0          | 0         | 0         | 0         | 8         | 0          | 0          | 0         | 8           |
| Tri & Four Plex | 0         | 9         | 0         | 0         | 0          | 24        | 0         | 12        | 15        | 24         | 4          | 0         | 88          |
| Multi-family    | 12        | 0         | 0         | 0         | 0          | 0         | 0         | 0         | 25        | 57         | 72         | 0         | 166         |
| <b>Total</b>    | <b>32</b> | <b>28</b> | <b>44</b> | <b>31</b> | <b>63</b>  | <b>56</b> | <b>24</b> | <b>44</b> | <b>76</b> | <b>112</b> | <b>106</b> | <b>28</b> | <b>644</b>  |
| 2019            |           |           |           |           |            |           |           |           |           |            |            |           |             |
| Units           | Jan       | Feb       | Mar       | Apr       | May        | Jun       | Jul       | Aug       | Sep       | Oct        | Nov        | Dec       | Total Units |
| Single Family   | 19        | 32        | 30        | 30        | 45         | 33        | 29        | 51        | 30        | 33         | 29         | 22        | 383         |
| Manufactured    | 1         | 0         | 3         | 2         | 3          | 0         | 0         | 0         | 0         | 0          | 0          | 0         | 9           |
| Duplex          | 0         | 0         | 0         | 0         | 0          | 0         | 0         | 0         | 0         | 0          | 0          | 0         | 0           |
| Tri & Four Plex | 0         | 0         | 0         | 0         | 0          | 0         | 0         | 0         | 16        | 8          | 0          | 0         | 24          |
| Multi-family    | 0         | 0         | 0         | 6         | 0          | 0         | 0         | 0         | 16        | 0          | 0          | 0         | 22          |
| <b>Total</b>    | <b>20</b> | <b>32</b> | <b>33</b> | <b>38</b> | <b>48</b>  | <b>33</b> | <b>29</b> | <b>51</b> | <b>62</b> | <b>41</b>  | <b>29</b>  | <b>22</b> | <b>438</b>  |
| 2020            |           |           |           |           |            |           |           |           |           |            |            |           |             |
| Units           | Jan       | Feb       | Mar       | Apr       | May        | Jun       | Jul       | Aug       | Sep       | Oct        | Nov        | Dec       | Total Units |
| Single Family   | 35        | 27        | 10        | 20        | 23         | 21        | -         | -         | -         | -          | -          | -         | 136         |
| Manufactured    | 2         | 0         | 0         | 1         | 4          | 6         | -         | -         | -         | -          | -          | -         | 13          |
| Duplex          | 0         | 0         | 0         | 0         | 0          | 0         | -         | -         | -         | -          | -          | -         | 0           |
| Tri & Four Plex | 0         | 16        | 0         | 0         | 0          | 0         | -         | -         | -         | -          | -          | -         | 16          |
| Multi-family    | 16        | 0         | 0         | 0         | 0          | 0         | -         | -         | -         | -          | -          | -         | 16          |
| <b>Total</b>    | <b>53</b> | <b>43</b> | <b>10</b> | <b>21</b> | <b>27</b>  | <b>27</b> | <b>0</b>  | <b>0</b>  | <b>0</b>  | <b>0</b>   | <b>0</b>   | <b>0</b>  | <b>181</b>  |



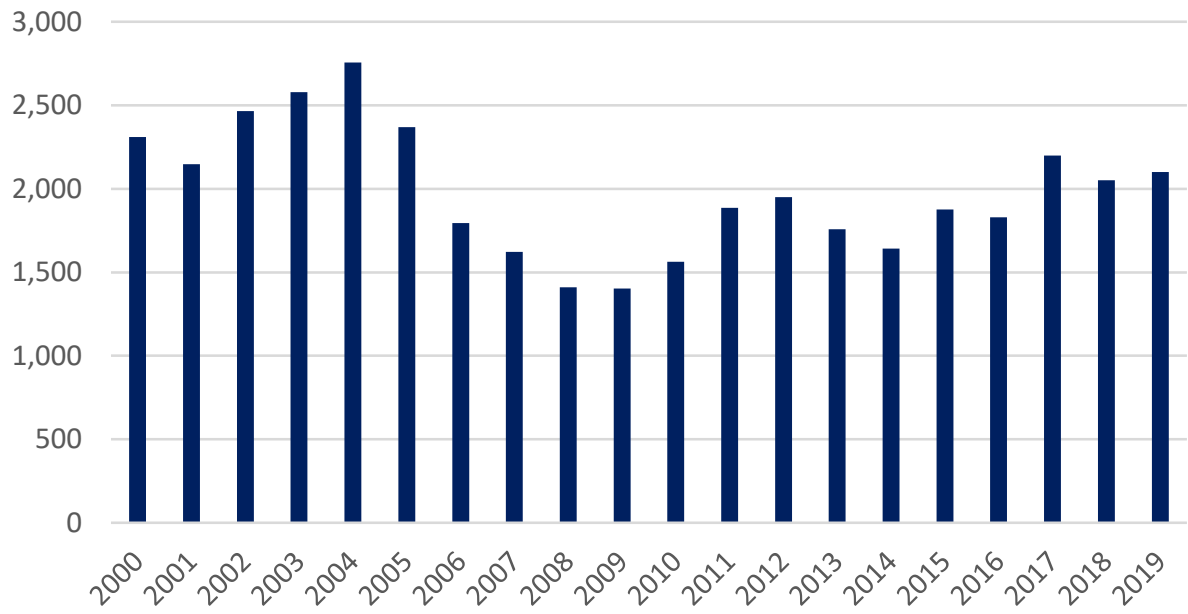
### Cheyenne Metered Water Taps, 2000-2019



### South Cheyenne Metered Water Taps, 2000-2019



## Cheyenne Building Permits, 2000-2019



## Commercial Property Vacancies

By the end of the second quarter of 2020, there were 113 active properties on the local commercial real estate market, a 9.7 percent increase from the first quarter of 2020, and a 7.6 percent increase from one year ago. During the quarter, the number of available properties increased in each of the three major categories: Retail spaces, Office spaces, and Warehouse spaces. The number of retail spaces increased from 48 to 57, the number of office spaces increased from 33 to 34, and the number of warehouse spaces increased from 18 to 22 spaces.

From the first quarter of 2020 to the second quarter of 2020, the number of available warehousing units for sale and/or lease increased 22.2 percent (+4 units), the total available square footage increased 46.2 percent, and the overall vacancy rate worsened, increasing from 6.6 percent to 9.6 percent. The average lease rate decreased slightly from \$7.60/sf to \$7.52/sf at the end of the second quarter. Total vacant square footage ended the quarter at 543,134 sf as compared to 371,335 sf at the end of the first quarter of 2020. Over half the increase in square footage can be attributed to a 99,000 sf facility in Pine Bluffs that became available.

The number of available retail properties for sale and/or lease increased 18.8 percent over the quarter and the overall retail vacancy rate increased from 9.1 percent to 9.7 percent in the second quarter of 2020. Vacancy in the Frontier Mall increased from 2.1 percent during the first quarter of 2020 to 3.4 percent in the second quarter of 2020. Vacancy at the Cheyenne Shopping Plaza stayed constant over the quarter at 32.9 percent. The Holiday Home Plaza had the same vacancies listed. Rue Terre had one space become available. Other shopping centers saw no new changes in vacancies. The total amount of vacant retail space ended the quarter at 392,572 sf, increasing from 372,156 sf at the end of the first quarter of 2020. Several large properties remained vacant, including the former K-Mart (44,625 sf) and Pioneer Printing (24,956 sf).

The number of available office properties increased 3.0 percent over the quarter and the total square footage decreased 2.6 percent over the quarter. The vacancy rate for office properties fell to 6.5 percent and is down from one year ago when it stood at 8.5 percent at the end of the second quarter of 2019. Total vacant office space by the quarter's end had decreased to 140,960 sf from 144,786 sf in the first quarter of 2020.

The number of medical spaces available for sale or lease during the second quarter of 2020 remained constant at 4. The vacancy rate remained 3.4 percent.

NOTE: For a complete listing of available commercial properties in the Greater Cheyenne area and discussion of changes in the commercial building market over the second quarter of 2020, please see the Wyoming Center for Economic Analysis @ LCCC's homepage ([www.wyomingeconomicdata.com](http://www.wyomingeconomicdata.com)) and click on Commercial Property Opportunities.

Table 6. Commercial Property for Sale and Lease, Cheyenne, 2017-2020

| Summary Table<br>Commercial Property For Sale and Lease |              |                |                |               |              |  |
|---|--------------|----------------|----------------|---------------|--------------|--|
| Updated: 06/30/2020                                     |              |                |                |               |              |  |
| Property Type   | # Properties | Square Footage | Avg Lease Rate | Min/Max Rate  | Vacancy Rate |  |
| <b>Thrd Quarter 2017</b>                                |              |                |                |               |              |  |
| Warehouse   | 27           | 442,067        | \$7.84         | 4.50 - 14.50  | 7.8%         |  |
| Retail  | 50           | 474,625        | \$13.47        | 8.00 - 20.00  | 11.6%        |  |
| Office Space  | 48           | 266,931        | \$14.00        | 10.00 - 22.00 | 12.3%        |  |
| <b>Fourth Quarter 2017</b>                              |              |                |                |               |              |  |
| Warehouse   | 26           | 456,368        | \$7.85         | 4.50 - 14.50  | 8.1%         |  |
| Retail  | 49           | 434,979        | \$11.63        | 5.50 - 17.00  | 10.7%        |  |
| Office Space  | 47           | 315,920        | \$14.50        | 7.50 - 22.00  | 14.5%        |  |
| <b>First Quarter 2018</b>                               |              |                |                |               |              |  |
| Warehouse   | 28           | 464,432        | \$7.78         | 4.50 - 14.50  | 8.2%         |  |
| Retail  | 57           | 571,496        | \$10.90        | 5.50 - 17.00  | 14.0%        |  |
| Office Space  | 45           | 352,421        | \$14.90        | 7.80 - 23.60  | 16.2%        |  |
| <b>Second Quarter 2018</b>                              |              |                |                |               |              |  |
| Warehouse   | 27           | 461,361        | \$7.68         | 4.50 - 14.50  | 8.1%         |  |
| Retail  | 60           | 573,636        | \$13.77        | 6.00 - 23.50  | 14.1%        |  |
| Office Space  | 40           | 315,683        | \$15.13        | 7.80 - 23.60  | 14.5%        |  |
| <b>Thrd Quarter 2018</b>                                |              |                |                |               |              |  |
| Warehouse   | 34           | 532,596        | \$7.67         | 4.50 - 12.75  | 9.4%         |  |
| Retail  | 68           | 590,744        | \$12.75        | 6.00 - 23.50  | 14.5%        |  |
| Office Space  | 40           | 300,933        | \$14.65        | 7.80 - 21.50  | 13.8%        |  |
| <b>Fourth Quarter 2018</b>                              |              |                |                |               |              |  |
| Warehouse   | 26           | 479,393        | \$8.46         | 4.50 - 12.75  | 8.4%         |  |
| Retail  | 76           | 675,179        | \$12.96        | 6.00 - 23.50  | 16.6%        |  |
| Office Space  | 40           | 298,603        | \$15.54        | 10.00 - 27.43 | 13.7%        |  |
| <b>First Quarter 2019</b>                               |              |                |                |               |              |  |
| Warehouse   | 23           | 451,421        | \$7.33         | 4.50 - 12.75  | 8.0%         |  |
| Retail  | 63           | 561,916        | \$13.21        | 6.00 - 23.50  | 13.8%        |  |
| Office Space  | 34           | 210,885        | \$14.16        | 10.00 - 18.50 | 9.7%         |  |
| <b>Second Quarter 2019</b>                              |              |                |                |               |              |  |
| Warehouse   | 19           | 392,028        | \$6.24         | 4.50 - 8.00   | 6.9%         |  |
| Retail  | 52           | 511,569        | \$13.26        | 6.00 - 23.50  | 12.6%        |  |
| Office Space  | 34           | 184,319        | \$14.23        | 10.00 - 18.50 | 8.5%         |  |
| <b>Thrd Quarter 2019</b>                                |              |                |                |               |              |  |
| Warehouse   | 16           | 332,094        | \$6.85         | 4.50 - 8.50   | 5.8%         |  |
| Retail  | 52           | 434,220        | \$13.51        | 6.00 - 23.50  | 10.7%        |  |
| Office Space  | 34           | 156,252        | \$14.57        | 10.00 - 18.50 | 7.2%         |  |
| <b>Fourth Quarter 2019</b>                              |              |                |                |               |              |  |
| Warehouse   | 21           | 383,516        | \$6.99         | 4.50 - 8.50   | 6.8%         |  |
| Retail  | 47           | 339,957        | \$15.08        | 12.00 - 23.50 | 8.4%         |  |
| Office Space  | 31           | 148,153        | \$13.25        | 10.00 - 16.00 | 6.8%         |  |
| <b>First Quarter 2020</b>                               |              |                |                |               |              |  |
| Warehouse   | 18           | 371,335        | \$7.60         | 6.25 - 8.50   | 6.6%         |  |
| Retail  | 48           | 372,156        | \$15.57        | 12.00 - 23.50 | 9.1%         |  |
| Office Space  | 33           | 144,786        | \$13.15        | 10.00 - 16.00 | 6.6%         |  |
| <b>Second Quarter 2020</b>                              |              |                |                |               |              |  |
| Warehouse   | 22           | 543,134        | \$7.52         | 6.25 - 8.50   | 9.6%         |  |
| Retail  | 57           | 392,572        | \$15.50        | 8.00 - 23.50  | 9.7%         |  |
| Office Space  | 34           | 140,960        | \$12.68        | 7.00 - 16.00  | 6.5%         |  |

Source: WCBEA from Laramie County Assessor property database.

## Residential Housing Market

Table 7 provides data on the local residential housing market, both city and rural areas.

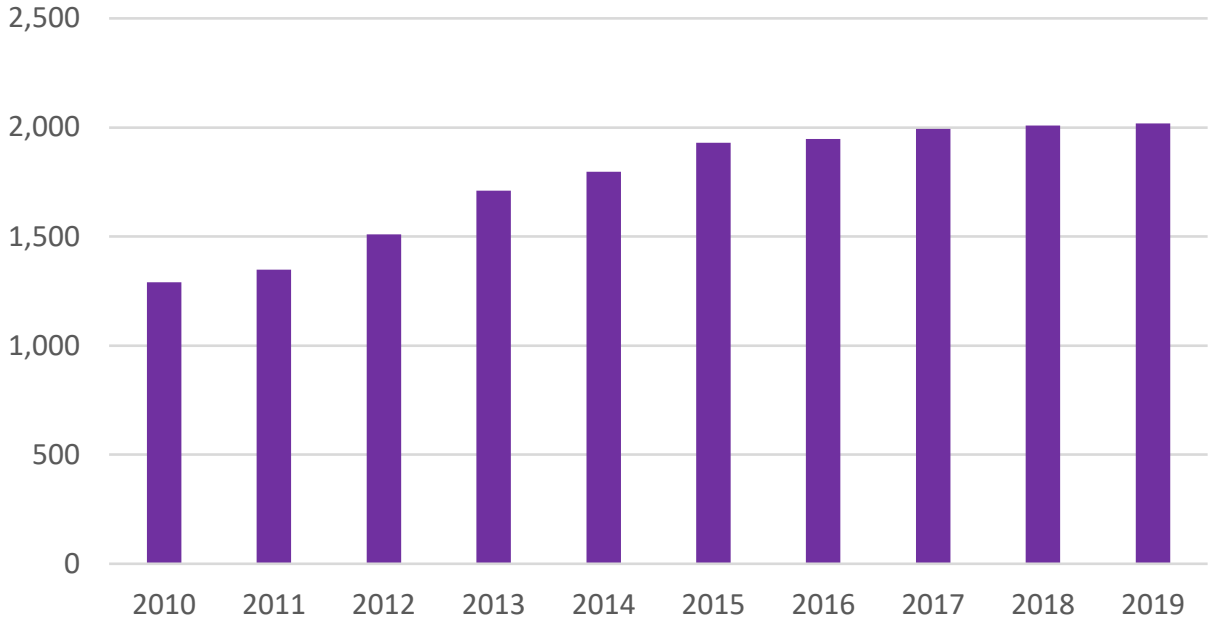
The Cheyenne Board of Realtors reported a 35.9 percent decrease in the supply of homes for sale in the city of Cheyenne and a 32.3 percent increase in the supply of homes for sale in the rural part of Laramie County from the second quarter of 2019 to the second quarter of 2020. Over the last year, the supply of homes for sale increased in the city of Cheyenne, from a monthly average of 131 units for sale in the second quarter of 2019 to a monthly average of 178 units for sale in the second quarter of 2020. In rural Laramie County, there was an increase in the supply of homes for sale over the last year, from a monthly average of 62 in the second quarter of 2019 to a monthly average of 82 in the second quarter of 2020.

The average sales price for homes in the city of Cheyenne rose 2.1 percent over the last quarter and 7.2 percent over the year. The average sales price rose to \$290,559 during the second quarter of 2020, up from \$284,545 in the first quarter of 2020 and \$271,134 in the second quarter of 2019.

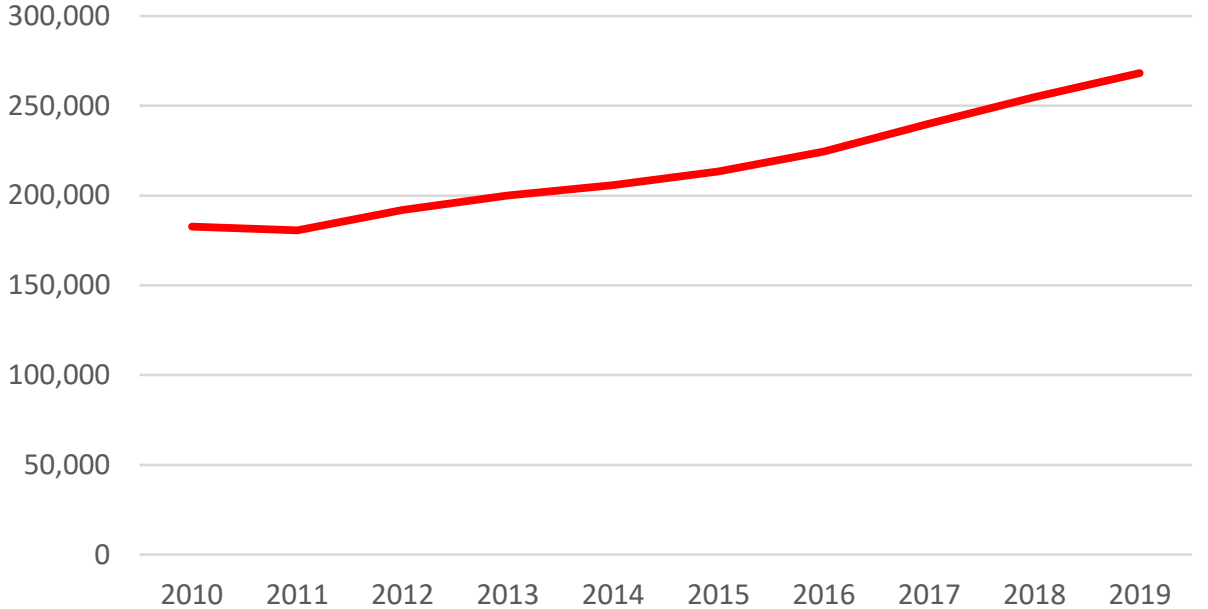
The average sales price for homes in rural Laramie County decreased over the quarter, moving from \$429,832 in the first quarter of 2020 to \$425,291 in the second quarter of 2020 (-1.1%). Year-over-year, the average sales price for homes in rural Laramie County rose from \$406,507 in the second quarter of 2019 to \$425,291 in the second quarter of 2020 (+4.6%).

The condo and townhouse market has also tightened. The number of townhouses and condominiums available for sale fell over the quarter and over the year. From the first quarter of 2020 to the second quarter of 2020, the average monthly townhouses and condos for sale fell from 22 to 17 (-22.7%). Year-over-year, the number of townhouses and condos for sale fell from 43 to 17 (-60.5%). The average sales price for townhouses and condos rose over the quarter (+8.5%) and over the year (+1.7%).

### Total Housing Units Sold, 2010-2019



### Cheyenne Average House Price, 2010-2019

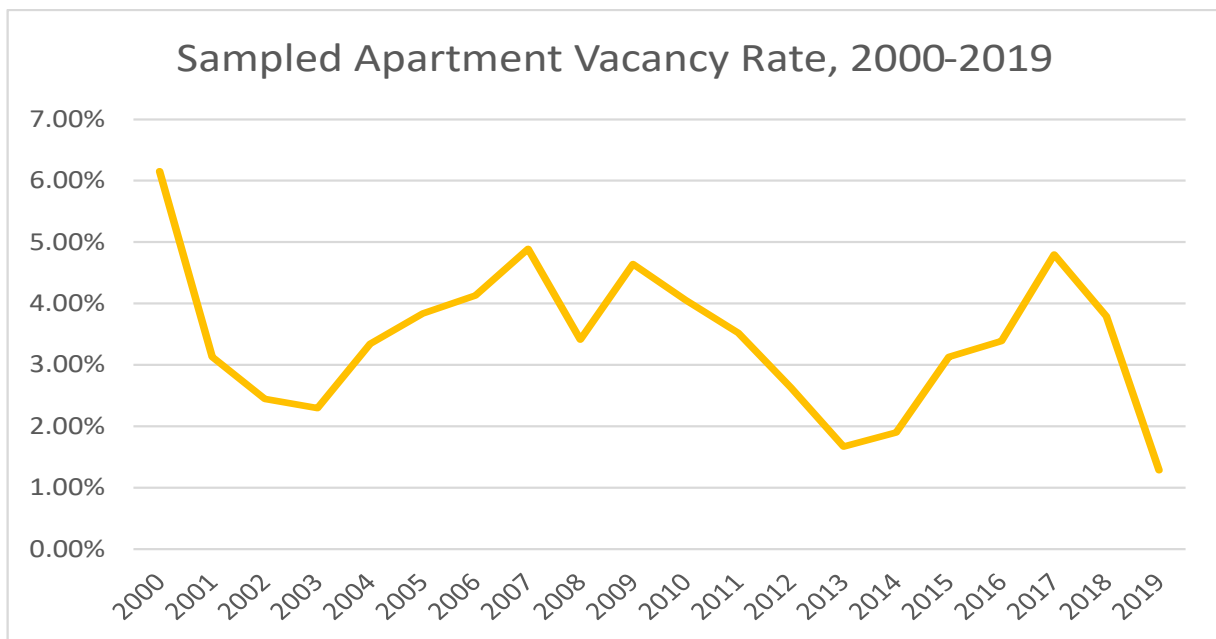
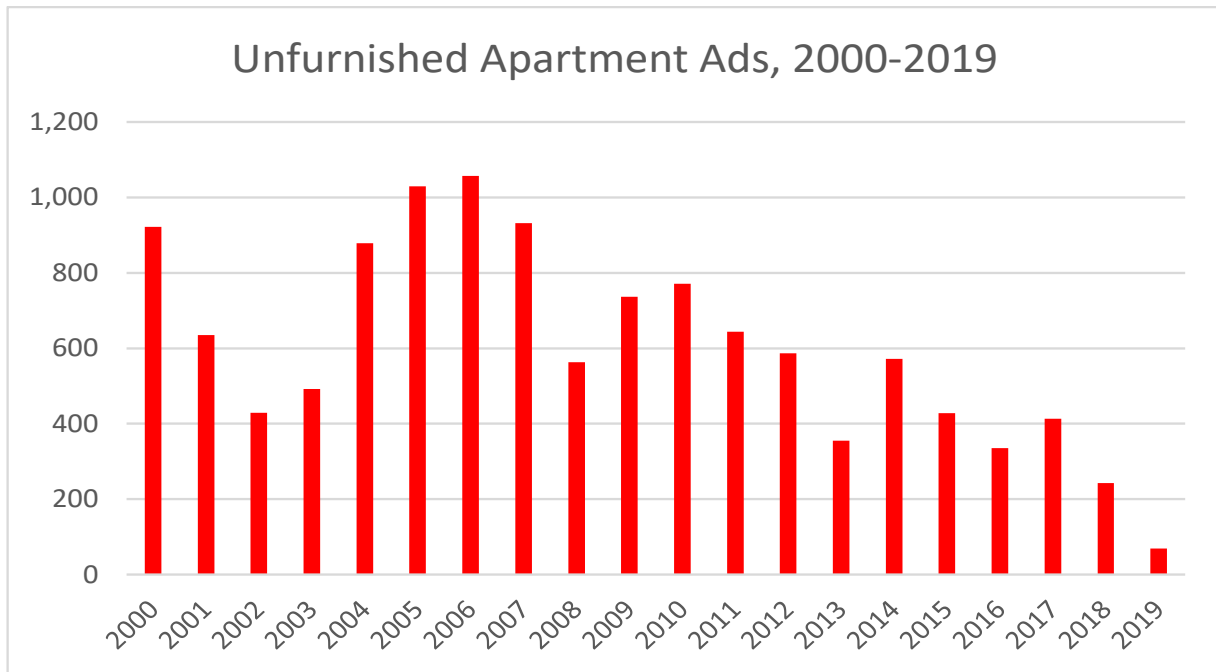




## Apartment Vacancies

The vacancy rate in sampled apartments fell slightly over the quarter and stayed constant over the year. It fell from 1.4 percent in the first quarter of 2020 to 1.0 percent in the second quarter of 2020. This vacancy rate held constant at 1.0 percent in the second quarter of 2019 to the second quarter of 2020.

Table 7 below presents the above data.



**Table 7  
Residential Housing Market**

|  | 2Q 2018   | 2Q 2019   | 1Q 2020   | 2Q 2020   | 2 Year % Chg<br>2Q/2018 -<br>2Q/2020 | 1 Year % Chg<br>2Q/2019 -<br>2Q/2020 | Qtrly % Chg<br>1Q/2020 -<br>2Q/2020 |
|--|-----------|-----------|-----------|-----------|--------------------------------------|--------------------------------------|-------------------------------------|
| <b>Cheyenne Board of Realtors</b>            |           |           |           |           |                                      |                                      |                                     |
| Avg Monthly Residentials Sold                | 185       | 184       | 140       | 165       | -10.8                                | -10.3                                | 17.9                                |
| <b>City</b>                                  |           |           |           |           |                                      |                                      |                                     |
| Avg Monthly Units For Sale                   | 288       | 131       | 130       | 178       | -38.2                                | 35.9                                 | 36.9                                |
| Avg Sale Price (\$)                          | \$262,453 | \$271,134 | \$284,545 | \$290,559 | 10.7                                 | 7.2                                  | 2.1                                 |
| Avg Days on Market <sup>4</sup>              | 30        | 33        | 33        | 22        | -26.7                                | -33.3                                | -33.3                               |
| <b>Rural</b>                                 |           |           |           |           |                                      |                                      |                                     |
| Avg Monthly Units For Sale                   | 98        | 62        | 71        | 82        | -16.3                                | 32.3                                 | 15.5                                |
| Avg Sale Price (\$)                          | \$374,299 | \$406,507 | \$429,832 | \$425,291 | 13.6                                 | 4.6                                  | -1.1                                |
| Avg Days on Market                           | 38        | 32        | 55        | 38        | 0.0                                  | 18.8                                 | -30.9                               |
| <b>Vacancies<sup>5</sup></b>                 |           |           |           |           |                                      |                                      |                                     |
| Avg Monthly Furnished Apartments             | 1         | 0         | 0         | 0         | -100.0                               | -                                    | -                                   |
| Avg Monthly Unfurnished Apartments           | 21        | 5         | 10        | 13        | -38.1                                | 160.0                                | 30.0                                |
| Avg Monthly Homes and Duplexes               | 4         | 2         | 3         | 2         | -50.0                                | 0.0                                  | -33.3                               |
| Avg Monthly Mobile Homes                     | 3         | 2         | 1         | 1         | -66.7                                | -50.0                                | 0.0                                 |
| Sampled Apartments Vacancy Rate <sup>6</sup> | 5.3%      | 1.0%      | 1.4%      | 1.0%      | -81.1                                | 0.0                                  | -28.6                               |

(a) Average days on the market calculated from listing to under contract dates not listing to closing dates as usually reported.

(b) Source: Wyoming Center for Business & Economic Analysis, Inc.

Note: Each figure reported is an average of the figures for the three months, unless otherwise indicated.

## Demographics and Tourism

The following tables provide data on current demographic and tourism trends within Laramie County. Table 8 presents information on human and social services and school enrollments in Laramie County and Table 9 presents tourism indicators.

The average number of people sheltered at the safehouse fell over the last quarter, from a monthly average of 50 people staying there in the first quarter of 2020 to a monthly average of 33 people staying there in the second quarter of 2020 (-34.0%). This number is also down from a monthly average of 43 a year ago (-23.3%).

There had been a fairly consistent decline since 2013 in the number of Department of Family Services (DFS) – Temporary Assistance for Needy Families (TANF) distributions. However, these distributions increased slightly over the last year, from 96 to 99 (+3.1%) and rose slightly from the first quarter of 2020 to the second quarter of 2020, moving from a monthly average of 94 to 99 (+5.3%).

Local tourism numbers were negative over the last year. Every museum and visitor center saw their lowest second quarter visitor numbers since we started tracking visitor counts in 1993. Occupancy rates at local hotels decreased from 69.3 percent in the second quarter of 2019 to 47.1 percent in the second quarter of 2020. These figures are incredibly low because the coronavirus led to temporary shutdowns of some public areas and has put a damper on traveling. The virus' impact has been so severe, for the first time in its 123-year history, Cheyenne Frontier Days was cancelled.

**Table 8  
Demographics**

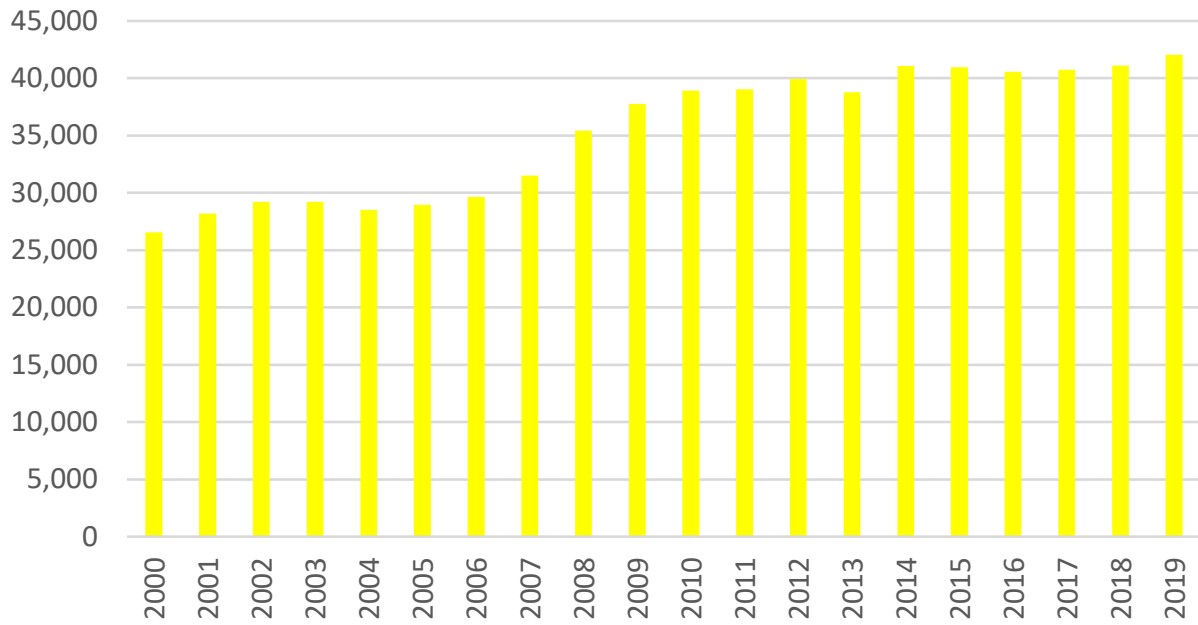
|  | 2Q 2018 | 2Q 2019 | 1Q 2020 | 2Q 2020 | 2 Year % Chg<br>2Q/2018 -<br>2Q/2020 | 1 Year % Chg<br>2Q/2019 -<br>2Q/2020 | Qtrly % Chg<br>1Q/2020 -<br>2Q/2020 |
|--|---------|---------|---------|---------|--------------------------------------|--------------------------------------|-------------------------------------|
| <b>Human Services</b>                        |         |         |         |         |                                      |                                      |                                     |
| Emergency Room Visits                        | 3,335   | 3,431   | 3,369   | 2,339   | -29.9                                | -31.8                                | -30.6                               |
| Safehouse - # Sheltered                      | 31      | 43      | 50      | 33      | 6.5                                  | -23.3                                | -34.0                               |
| DFS/TANF Distributions                       | 113     | 96      | 94      | 99      | -12.4                                | 3.1                                  | 5.3                                 |
| <b>School Enrollments</b>                    |         |         |         |         |                                      |                                      |                                     |
| Laramie County School District #1            | 13,590  | 13,664  | 13,832  | N/A     | -                                    | -                                    | -                                   |
| Laramie County School District #2            | 1,025   | 1,029   | 1,041   | 1,037   | 1.2                                  | 0.8                                  | -0.4                                |
| Private Schools <sup>1</sup>                 | 265     | 346     | 423     | 423     | 59.6                                 | 22.3                                 | 0.0                                 |
| Home Schooling                               | 373     | 314     | 384     | 384     | 2.9                                  | 22.3                                 | 0.0                                 |
| Poder Academy                                | 214     | 244     | 268     | N/A     | -                                    | -                                    | -                                   |
| Total School Enrollment <sup>2</sup>         | 15,467  | 15,597  | 15,948  | N/A     | -                                    | -                                    | -                                   |
| LCCC Enrollment - FTE (Laramie County Sites) | 1,851   | 2,644   | 2,626   | 1,751   | -5.4                                 | -33.8                                | -33.3                               |
| LCCC Enrollment - Headcount (Laramie County) | 3,526   | 4,701   | 4,774   | 3,182   | -9.8                                 | -32.3                                | -33.3                               |

N/A - Not Available

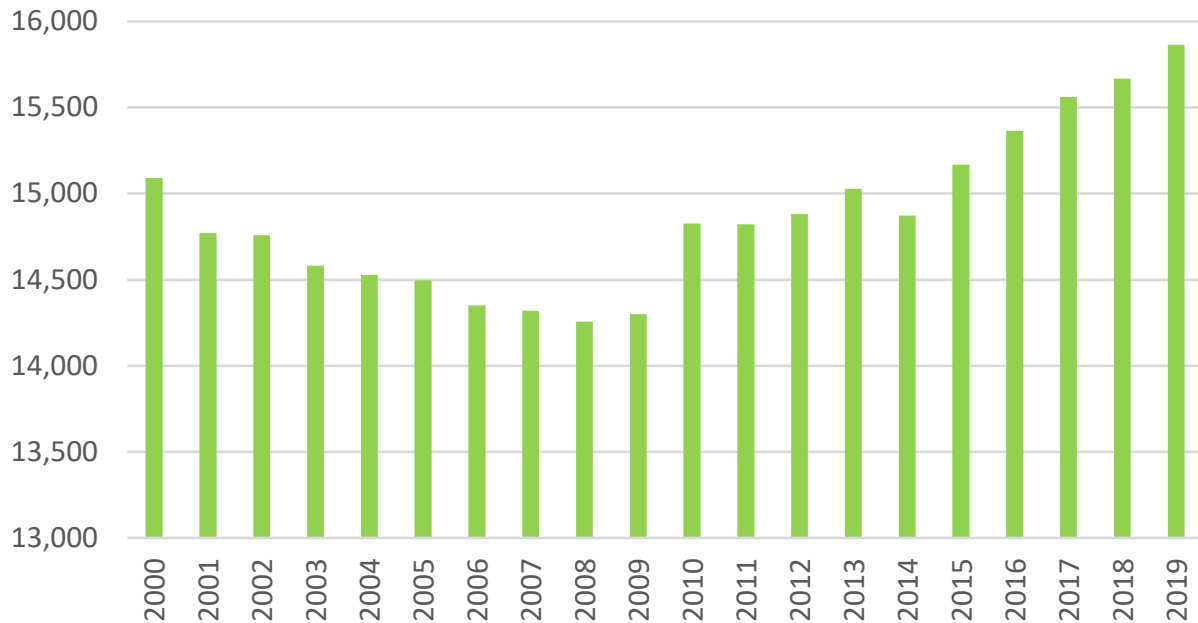
**Table 9  
Tourism**

|                                       | 2Q 2018  | 2Q 2019  | 1Q 2020  | 2Q 2020  | 2 Year % Chg<br>2Q/2018-<br>2Q/2020 | 1 Year % Chg<br>2Q/2019 -<br>2Q/2020 | Qtrly % Chg<br>1Q/2020 -<br>2Q/2020 |
|---------------------------------------|----------|----------|----------|----------|-------------------------------------|--------------------------------------|-------------------------------------|
| <b>Avg Monthly Accomodations Data</b> |          |          |          |          |                                     |                                      |                                     |
| Available Rooms                       | 84,852   | 81,688   | 80,790   | 77,714   | -8.41                               | -4.86                                | -3.81                               |
| Nights Occupied                       | 52,983   | 56,611   | 40,113   | 36,542   | -31.03                              | -35.45                               | -8.90                               |
| Occupancy Rate (%)                    | 62.4%    | 69.3%    | 49.7%    | 47.0%    | -24.70                              | -32.15                               | -5.30                               |
| Average Room Rate                     | \$ 88.14 | \$ 94.57 | \$ 80.09 | \$ 77.10 | -12.53                              | -18.47                               | -3.73                               |
| <b>Avg Monthly Visitor Data</b>       |          |          |          |          |                                     |                                      |                                     |
| Visit Cheyenne Walk-in Count          | 4,992    | 4,366    | 2,455    | 422      | -91.55                              | -90.33                               | -82.81                              |
| Trolley Ridership                     | 2,663    | 2,626    | 482      | 72       | -97.30                              | -97.26                               | -85.06                              |
| Pine Bluffs Info Center               | 7,331    | 9,223    | N/A      | N/A      | -                                   | -                                    | -                                   |
| I-25 State Visitor Center             | 15,383   | 14,432   | 2,587    | 427      | -97.22                              | -97.04                               | -83.49                              |
| Old West Museum Paid Visitor          | 1,792    | 2,475    | 499      | 391      | -78.18                              | -84.20                               | -21.64                              |

### Total Number of ER Visits, 2000-2019



### Total School Enrollment, 2000-2019



## Detailed Tables

**Table 10**  
**Employment, Labor Force, and General Business Activity**

|                                   | Jan            | Feb            | Mar            | Apr            | May            | Jun            | Jul            | Aug            | Sep            | Oct            | Nov            | Dec            | Avg            | Year |
|-----------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|------|
| <b>Employment</b>                 |                |                |                |                |                |                |                |                |                |                |                |                |                |      |
| Total Civilian Labor Force (LAUS) | 48,126         | 47,854         | 48,261         | 47,611         | 47,215         | 47,648         | 48,194         | 47,944         | 47,426         | 48,217         | 48,555         | 47,964         | 47,918         | 2019 |
|                                   | 48,858         | 49,166         | 49,529         | 50,162         | 49,664         | 50,385         | -              | -              | -              | -              | -              | -              | 49,627         | 2020 |
| Total Employment (LAUS)           | 46,052         | 46,213         | 46,520         | 46,117         | 45,696         | 45,863         | 46,467         | 46,256         | 45,810         | 46,648         | 46,946         | 46,360         | 46,246         | 2019 |
|                                   | 46,912         | 47,167         | 47,629         | 45,626         | 45,730         | 47,052         | -              | -              | -              | -              | -              | -              | 46,686         | 2020 |
| Total Employment (CES)            | 46,300         | 46,400         | 46,600         | 46,600         | 47,200         | 47,400         | 48,000         | 47,800         | 47,400         | 47,600         | 47,200         | 46,800         | 47,108         | 2019 |
|                                   | 46,400         | 46,600         | 47,100         | 44,200         | 45,400         | 46,800         | -              | -              | -              | -              | -              | -              | 46,083         | 2020 |
| Total Unemployment (LAUS)         | 2,074          | 1,641          | 1,741          | 1,494          | 1,519          | 1,785          | 1,727          | 1,688          | 1,616          | 1,569          | 1,609          | 1,604          | 1,672          | 2019 |
|                                   | 1,946          | 1,999          | 1,900          | 4,536          | 3,934          | 3,333          | -              | -              | -              | -              | -              | -              | 2,941          | 2020 |
| Unemployment Rate (LAUS)          | 4.3            | 3.4            | 3.6            | 3.1            | 3.2            | 3.7            | 3.6            | 3.5            | 3.4            | 3.3            | 3.3            | 3.3            | 3.5            | 2019 |
|                                   | 4.0            | 4.1            | 3.8            | 9.0            | 7.9            | 6.6            | -              | -              | -              | -              | -              | -              | 5.9            | 2020 |
| Initial Unemployment Claims       | 84             | 36             | 41             | 65             | 25             | 34             | 36             | 51             | 43             | 38             | 57             | 80             | 49             | 2019 |
|                                   | 68             | 96             | 56             | 672            | 345            | 241            | -              | -              | -              | -              | -              | -              | 246            | 2020 |
| Help Wanted Ads                   | 644            | 920            | 578            | 409            | 829            | 488            | 491            | 409            | 640            | 509            | 298            | 240            | 538            | 2019 |
|                                   | 424            | 276            | 315            | 235            | 338            | 387            | -              | -              | -              | -              | -              | -              | 329            | 2020 |
| <b>General Business Activity</b>  |                |                |                |                |                |                |                |                |                |                |                |                |                |      |
| Auto Registrations                | 2,341          | 2,897          | 2,556          | 2,802          | 3,276          | 3,505          | 3,500          | 3,696          | 3,581          | 3,246          | 3,430          | 2,330          | 3,097          | 2019 |
|                                   | 2,526          | 3,053          | 2,774          | 2,467          | 1,589          | 1,783          | -              | -              | -              | -              | -              | -              | 2,365          | 2020 |
| Enplanements - CYS                | 1,061          | 890            | 1,225          | 979            | 1,924          | 1,897          | 2,129          | 1,837          | 2,026          | 1,178          | 1,049          | 1,115          | 1,443          | 2019 |
|                                   | 1,015          | 901            | 767            | 25             | 25             | 25             | -              | -              | -              | -              | -              | -              | 460            | 2020 |
| Retail Sales (\$)                 | \$ 110,160,500 | \$ 104,009,900 | \$ 105,457,400 | \$ 116,344,100 | \$ 121,776,800 | \$ 127,641,000 | \$ 140,549,200 | \$ 146,769,600 | \$ 134,688,600 | \$ 141,431,300 | \$ 127,363,900 | \$ 117,353,400 | \$ 124,462,142 | 2019 |
|                                   | \$ 137,459,900 | \$ 113,155,400 | \$ 107,919,300 | \$ 95,337,400  | \$ 102,939,900 | \$ 116,028,400 | -              | -              | -              | -              | -              | -              | \$ 112,140,050 | 2020 |
| Bankruptcies                      | 9              | 7              | 15             | 17             | 16             | 16             | 15             | 20             | 12             | 14             | 14             | 17             | 14             | 2019 |
|                                   | 9              | 8              | 10             | 6              | 15             | 9              | -              | -              | -              | -              | -              | -              | 10             | 2020 |

\* Labor statistics are compiled from two major sources: Current Population Survey (CPS) and Current Employment Statistics (CES). Local Area Unemployment Statistics (LAUS) are estimated based on CPS data which is collected through household surveys which individuals are reported as employed, unemployed or not in the labor force. This data includes employment for both agriculture and nonagricultural industries. CES data is based on establishment records compiled through monthly surveys of nonfarm employers. Individuals who worked in more than one establishment, full or part-time, are counted each time their names appear on payrolls.

**Table 11  
Housing and Construction**

|                                       | Jan          | Feb         | Mar         | Apr          | May          | Jun          | Jul         | Aug          | Sep         | Oct          | Nov         | Dec         | Avg          | Year |
|---------------------------------------|--------------|-------------|-------------|--------------|--------------|--------------|-------------|--------------|-------------|--------------|-------------|-------------|--------------|------|
| <b>Housing</b>                        |              |             |             |              |              |              |             |              |             |              |             |             |              |      |
| <b>Real Estate Data</b>               |              |             |             |              |              |              |             |              |             |              |             |             |              |      |
| Total Residential Units for Sale      | 233          | 233         | 252         | 237          | 231          | 241          | 237         | 273          | 333         | 283          | 247         | 223         | 252          | 2019 |
|                                       | 206          | 192         | 272         | 254          | 269          | 309          | -           | -            | -           | -            | -           | -           | 250          | 2020 |
| Total Residential Units Sold          | 108          | 141         | 187         | 162          | 199          | 210          | 237         | 195          | 180         | 148          | 141         | 155         | 172          | 2019 |
|                                       | 113          | 144         | 162         | 143          | 158          | 194          | -           | -            | -           | -            | -           | -           | 152          | 2020 |
| Average Residential Sold Price (City) | \$250,516    | \$262,644   | \$257,727   | \$272,380    | \$267,994    | \$273,027    | \$269,670   | \$277,687    | \$282,789   | \$261,703    | \$274,912   | \$268,956   | \$268,334    | 2019 |
|                                       | \$285,621    | \$270,500   | \$297,515   | \$286,379    | \$290,469    | \$294,828    | -           | -            | -           | -            | -           | -           | \$287,552    | 2020 |
| <b>Rental Data</b>                    |              |             |             |              |              |              |             |              |             |              |             |             |              |      |
| Furnished Apartments                  | 0            | 0           | 0           | 0            | 0            | 0            | 0           | 0            | 0           | 0            | 0           | 0           | 0.0          | 2019 |
|                                       | 0            | 0           | 0           | 0            | 0            | 0            | -           | -            | -           | -            | -           | -           | 0            | 2020 |
| Unfurnished Apartments                | 10           | 9           | 6           | 5            | 5            | 7            | 5           | 7            | 7           | 2            | 4           | 3           | 5.8          | 2019 |
|                                       | 6            | 11          | 13          | 13           | 13           | 12           | -           | -            | -           | -            | -           | -           | 11.3         | 2020 |
| Homes & Duplexes                      | 6            | 4           | 3           | 1            | 3            | 2            | 2           | 2            | 4           | 4            | 7           | 1           | 3.3          | 2019 |
|                                       | 1            | 6           | 2           | 1            | 3            | 3            | -           | -            | -           | -            | -           | -           | 2.7          | 2020 |
| Mobile Homes                          | 2            | 2           | 2           | 2            | 2            | 2            | 1           | 1            | 1           | 1            | 1           | 1           | 1.5          | 2019 |
|                                       | 2            | 1           | 1           | 1            | 1            | 1            | -           | -            | -           | -            | -           | -           | 1.2          | 2020 |
| Sampled Apartments % Vacant           | 1.5%         | 1.4%        | 1.8%        | 1.2%         | 1.1%         | 0.9%         | 1.1%        | 1.1%         | 0.9%        | 0.9%         | 1.6%        | 2.0%        | 1.3%         | 2019 |
|                                       | 1.4%         | 1.5%        | 1.3%        | 1.1%         | 0.8%         | 1.0%         | -           | -            | -           | -            | -           | -           | 1.2%         | 2020 |
| <b>Construction</b>                   |              |             |             |              |              |              |             |              |             |              |             |             |              |      |
| <b>City</b>                           |              |             |             |              |              |              |             |              |             |              |             |             |              |      |
| Single-Family Permits                 | 13           | 9           | 11          | 12           | 14           | 13           | 12          | 25           | 9           | 19           | 17          | 11          | 14           | 2019 |
|                                       | 16           | 14          | N/A         | N/A          | N/A          | N/A          | -           | -            | -           | -            | -           | -           | 15           | 2020 |
| Total Building Permits                | 192          | 170         | 154         | 196          | 182          | 172          | 146         | 184          | 209         | 170          | 171         | 154         | 175          | 2019 |
|                                       | 140          | 150         | N/A         | N/A          | N/A          | N/A          | -           | -            | -           | -            | -           | -           | 145          | 2020 |
| Value of Authorized Construction      | \$14,504,483 | \$4,501,400 | \$9,999,660 | \$12,234,345 | \$20,319,389 | \$14,973,102 | \$6,511,605 | \$22,164,960 | \$9,976,526 | \$15,352,083 | \$7,909,424 | \$4,639,231 | \$11,923,851 | 2019 |
|                                       | \$6,983,442  | \$7,225,570 | N/A         | N/A          | N/A          | N/A          | -           | -            | -           | -            | -           | -           | \$7,104,506  | 2020 |
| Residential Permit Value              | \$2,855,744  | \$1,926,776 | \$2,249,116 | \$3,027,107  | \$3,379,480  | \$3,202,401  | \$2,185,060 | \$5,924,604  | \$5,320,805 | \$5,191,283  | \$3,667,608 | \$3,096,693 | \$3,502,223  | 2019 |
|                                       | \$4,607,383  | \$5,027,411 | N/A         | N/A          | N/A          | N/A          | -           | -            | -           | -            | -           | -           | \$4,817,397  | 2020 |
| <b>Rural</b>                          |              |             |             |              |              |              |             |              |             |              |             |             |              |      |
| Single-Family Permits                 | 6            | 23          | 19          | 18           | 31           | 20           | 17          | 26           | 21          | 14           | 12          | 11          | 18.2         | 2019 |
|                                       | 19           | 13          | 10          | 20           | 23           | 21           | -           | -            | -           | -            | -           | -           | 17.7         | 2020 |

**Table 12  
Utilities, Human Services, and School Enrollments**

|  | Jan     | Feb     | Mar     | Apr     | May     | Jun     | Jul     | Aug     | Sep     | Oct     | Nov     | Dec     | Avg     | Year |
|--|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|------|
| <b>Utilities</b>                                   |         |         |         |         |         |         |         |         |         |         |         |         |         |      |
| Commercial & Industrial Power (Kwh) (000)          | 122,204 | 116,340 | 110,537 | 116,622 | 113,129 | 118,754 | 116,659 | 123,098 | 118,940 | 114,219 | 108,789 | 116,968 | 116,355 | 2019 |
|  | 124,485 | 125,661 | 118,275 | N/A     | N/A     | N/A     | -       | -       | -       | -       | -       | -       | 122,807 | 2020 |
| Residential Gas Usage (Mcf) ('000)                 | 411     | 397     | 410     | 261     | 192     | 140     | 66      | 51      | 49      | 132     | 294     | 373     | 231     | 2019 |
|  | 417     | 423     | 368     | N/A     | N/A     | N/A     | -       | -       | -       | -       | -       | -       | 403     | 2020 |
| Metered Water Taps (CBPU)                          | 24,137  | 24,168  | 24,183  | 24,219  | 24,307  | 24,296  | 24,421  | 24,387  | 24,382  | 24,386  | 24,305  | 24,354  | 24,295  | 2019 |
|  | 24,364  | 24,339  | 24,415  | 24,386  | 24,466  | 24,560  | -       | -       | -       | -       | -       | -       | 24,422  | 2020 |
| Metered Water Taps (SCW&SD)                        | 3,384   | 3,386   | 3,386   | 3,386   | 3,390   | 3,394   | 3,394   | 3,394   | 3,394   | 3,396   | 3,396   | 3,402   | 3,392   | 2019 |
|  | 3,402   | 3,402   | 3,402   | 3,402   | 3,402   | 3,402   | -       | -       | -       | -       | -       | -       | 3,402   | 2020 |
| <b>Human Services</b>                              |         |         |         |         |         |         |         |         |         |         |         |         |         |      |
| Total Emergency Room Visits                        | 3,708   | 3,459   | 3,558   | 3,340   | 3,540   | 3,414   | 3,629   | 3,541   | 3,501   | 3,465   | 3,351   | 3,551   | 3,505   | 2019 |
|  | 3,761   | 3,351   | 2,994   | 1,912   | 2,442   | 2,663   | -       | -       | -       | -       | -       | -       | 2,854   | 2020 |
| Safehouse - Number of People Sheltered             | 43      | 37      | 40      | 45      | 44      | 40      | 58      | 59      | 53      | 51      | 40      | 56      | 47      | 2019 |
|  | 45      | 51      | 55      | 33      | 35      | 32      | -       | -       | -       | -       | -       | -       | 42      | 2020 |
| <b>School Enrollments</b>                          |         |         |         |         |         |         |         |         |         |         |         |         |         |      |
| Laramie County District #1                         | 13,820  | 13,756  | 13,706  | 13,765  | 13,563  | -       | -       | 13,993  | 13,878  | 13,922  | 13,889  | 13,855  | 13,815  | 2019 |
|  | 13,870  | 13,828  | 13,797  | N/A     | N/A     | -       | -       | -       | -       | -       | -       | -       | 13,832  | 2020 |
| Laramie County District #2                         | 1,033   | 1,029   | 1,029   | 1,026   | 1,031   | -       | -       | 1,044   | 1,048   | 1,039   | 1,040   | 1,039   | 1,036   | 2019 |
|  | 1,039   | 1,041   | 1,043   | 1,039   | 1,035   | -       | -       | -       | -       | -       | -       | -       | 1,039   | 2020 |
| Total School Enrollment                            | 15,757  | 15,689  | 15,639  | 15,695  | 15,498  | -       | -       | 16,198  | 16,108  | 16,052  | 16,020  | 15,980  | 15,864  | 2019 |
|  | 15,987  | 15,943  | 15,912  | N/A     | N/A     | -       | -       | -       | -       | -       | -       | -       | 15,947  | 2020 |
| LCCC Enrollment - FTE (Laramie County Sites)       | 2,644   | 2,644   | 2,644   | 2,644   | 2,644   | 356     | 356     | 2,726   | 2,726   | 2,726   | 2,726   | 2,726   | 2,297   | 2019 |
|  | 2,626   | 2,626   | 2,626   | 2,626   | 2,626   | -       | -       | -       | -       | -       | -       | -       | 2,626   | 2020 |
| LCCC Enrollment - Headcount (Laramie County Sites) | 4,701   | 4,701   | 4,701   | 4,701   | 4,701   | 1,013   | 1,013   | 4,713   | 4,713   | 4,713   | 4,713   | 4,713   | 4,091   | 2019 |
|  | 4,774   | 4,774   | 4,774   | 4,774   | 4,774   | -       | -       | -       | -       | -       | -       | -       | 4,774   | 2020 |

N/A - Not Available

Note: Data are not seasonally adjusted.



**Table 13  
Taxes and Tourism**

|  | Jan          | Feb          | Mar         | Apr          | May          | Jun          | Jul          | Aug          | Sep          | Oct          | Nov          | Dec          | Avg          | Year |
|--|--------------|--------------|-------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|------|
| <b>Taxes</b>   |              |              |             |              |              |              |              |              |              |              |              |              |              |      |
| Tax Collections - 4% State, 1% Optional, & Lodging       | \$11,093,018 | \$10,331,066 | \$9,900,809 | \$10,445,707 | \$10,443,540 | \$10,556,960 | \$11,425,750 | \$12,545,236 | \$11,344,417 | \$11,611,062 | \$10,758,358 | \$10,232,320 | \$10,890,687 | 2019 |
|  | \$12,231,095 | \$10,262,321 | \$9,708,795 | \$9,426,717  | \$9,255,925  | \$9,888,378  | -            | -            | -            | -            | -            | -            | \$10,128,872 | 2020 |
| Tax Collections - Wholesale and Retail Sales and Use Tax | \$5,064,673  | \$4,026,649  | \$4,209,448 | \$4,564,969  | \$5,064,348  | \$4,990,365  | \$5,675,587  | \$5,621,811  | \$5,223,360  | \$5,393,360  | \$5,068,692  | \$5,279,631  | \$5,015,241  | 2019 |
|  | \$6,643,787  | \$4,805,629  | \$4,749,332 | \$4,868,803  | \$4,946,729  | \$5,570,770  | -            | -            | -            | -            | -            | -            | \$5,264,175  | 2020 |
| Tax Receipts to County Entities - 4% State & 1% Optional | \$4,120,854  | \$4,462,836  | \$4,284,946 | \$4,502,986  | \$4,500,874  | \$4,548,508  | \$4,882,782  | \$5,330,912  | \$4,831,145  | \$4,928,686  | \$4,622,897  | \$4,389,529  | \$4,617,246  | 2019 |
|  | \$5,302,867  | \$4,441,325  | \$4,177,898 | \$4,087,721  | \$4,004,382  | \$4,286,985  | -            | -            | -            | -            | -            | -            | \$4,383,530  | 2020 |
| Tax Receipts - 1% Optional Sales and Use Tax             | \$2,186,274  | \$2,026,794  | \$1,946,217 | \$2,050,004  | \$2,036,905  | \$2,066,021  | \$2,225,451  | \$2,426,635  | \$2,200,450  | \$2,255,751  | \$2,098,248  | \$2,000,683  | \$2,126,619  | 2019 |
|  | \$2,412,291  | \$2,019,379  | \$1,797,553 | \$1,859,676  | \$1,818,334  | \$1,948,810  | -            | -            | -            | -            | -            | -            | \$1,976,007  | 2020 |
| Tax Receipts - Lodging Tax                               | \$109,740    | \$107,320    | \$91,645    | \$133,286    | \$144,550    | \$145,358    | \$226,485    | \$316,428    | \$240,410    | \$298,783    | \$173,889    | \$156,747    | \$178,720    | 2019 |
|  | \$99,664     | \$97,363     | \$131,860   | \$69,643     | \$95,338     | \$81,315     | -            | -            | -            | -            | -            | -            | \$95,864     | 2020 |
| <b>Tourism</b>   |              |              |             |              |              |              |              |              |              |              |              |              |              |      |
| Available Rooms  | 83,483       | 75,404       | 83,483      | 80,790       | 83,483       | 80,790       | 83,483       | 83,483       | 80,790       | 83,483       | 80,790       | 83,483       | 81,912       | 2019 |
|  | 83,483       | 75,404       | 83,483      | 76,860       | 79,422       | 76,860       | -            | -            | -            | -            | -            | -            | 79,252       | 2020 |
| Nights Occupied  | 46,560       | 44,265       | 46,599      | 46,951       | 58,387       | 63,164       | 66,565       | 66,123       | 66,536       | 60,196       | 42,607       | 36,598       | 53,713       | 2019 |
|  | 39,270       | 44,298       | 36,770      | 26,187       | 35,656       | 47,782       | -            | -            | -            | -            | -            | -            | 38,327       | 2020 |
| Occupancy Percentage                                     | 55.0         | 59.6         | 57.4        | 60.2         | 69.9         | 77.8         | 79.6         | 79.2         | 82.4         | 72.1         | 52.7         | 44.3         | 65.9         | 2019 |
|  | 47.0         | 58.7         | 44.0        | 34.1         | 44.9         | 62.2         | -            | -            | -            | -            | -            | -            | 48.5         | 2020 |
| Average Room Rate  | \$82.95      | \$85.10      | \$85.57     | \$88.93      | \$93.50      | \$101.27     | \$141.76     | \$102.04     | \$98.16      | \$92.14      | \$85.01      | \$80.89      | \$94.78      | 2019 |
|  | \$78.80      | \$83.59      | \$77.88     | \$72.76      | \$76.17      | \$82.36      | -            | -            | -            | -            | -            | -            | \$78.59      | 2020 |
| Visit Cheyenne Walk-In Count                             | 2,098        | 2,072        | 2,157       | 2,103        | 4,897        | 6,099        | 10,742       | 7,066        | 6,482        | 2,800        | 2,259        | 2,178        | 4,246        | 2019 |
|  | 1,800        | 3,661        | 1,904       | 0            | 2            | 1,263        | -            | -            | -            | -            | -            | -            | 1,438        | 2020 |
| Trolley Ridership  | 512          | 158          | 214         | 428          | 3,842        | 3,608        | 3,264        | 2,500        | 2,399        | 857          | 178          | 4,602        | 1,880        | 2019 |
|  | 327          | 1,066        | 52          | 0            | 0            | 216          | -            | -            | -            | -            | -            | -            | 277          | 2020 |
| Pine Bluffs Information Center*                          | 5,245        | 4,060        | 4,805       | 4,645        | 4,698        | 18,327       | 12,524       | 9,756        | -            | -            | -            | -            | 8,008        | 2019 |
|  | -            | -            | -           | -            | -            | -            | -            | -            | -            | -            | -            | -            | -            | 2020 |
| Wyoming State Museum                                     | 2,110        | 2,875        | 2,399       | 3,181        | 44,515       | 4,699        | 12,671       | 5,595        | 3,110        | 2,854        | 2,744        | 1,942        | 7,391        | 2019 |
|  | 344          | 1,651        | 1,441       | 0            | 0            | 1,860        | -            | -            | -            | -            | -            | -            | 883          | 2020 |
| I-25 State Visitor Center                                | 2,110        | 2,769        | 4,140       | 5,603        | 13,788       | 23,904       | 28,574       | 21,837       | 19,015       | 7,555        | 2,732        | 3,599        | 11,302       | 2019 |
|  | 3,097        | 2,590        | 2,075       | 0            | 0            | 1,280        | -            | -            | -            | -            | -            | -            | 1,507        | 2020 |
| Old West Museum Paid Visitor                             | 627          | 653          | 1,112       | 1,145        | 2,946        | 3,333        | 6,707        | 2,812        | 2,214        | 1,214        | 478          | 355          | 1,966        | 2019 |
|  | 613          | 597          | 286         | 0            | 193          | 980          | -            | -            | -            | -            | -            | -            | 445          | 2020 |

\*- Pine Bluffs Information Center stopped collecting data in September 2019.

## Cheyenne/Laramie County Profile

| Items   | Most Recent Period |          | Previous Period |          | % Change<br>In Value |
|---|--------------------|----------|-----------------|----------|----------------------|
|   | Year               | Value    | Year            | Value    |                      |
| <b>Demography</b>   |                    |          |                 |          |                      |
| Total Population - Cheyenne <sup>1</sup>                                    | 2018               | 63,957   | 2017            | 63,587   | 0.6%                 |
| Total Population - Laramie County <sup>1</sup>                              | 2018               | 98,976   | 2017            | 98,460   | 0.5%                 |
| Total Male Population <sup>1</sup>  | 2018               | 50,170   | 2017            | 49,964   | 0.4%                 |
| Total Female Population <sup>1</sup>  | 2018               | 48,806   | 2017            | 48,496   | 0.6%                 |
| % of Population - Under 20 Years Old <sup>1</sup>                           | 2018               | 25.5%    | 2017            | 25.7%    | -0.8%                |
| % of Population - 65 Years & Older <sup>1</sup>                             | 2018               | 16.0%    | 2017            | 15.5%    | 3.2%                 |
| Median Age <sup>2</sup>   | 2018               | 37.9     | 2017            | 37.4     | 1.3%                 |
| % of Population - White Alone (Non-Hispanic) <sup>1</sup>                   | 2018               | 78.5%    | 2017            | 78.6%    | -0.1%                |
| % of Population - Native American Alone <sup>1</sup>                        | 2018               | 0.3%     | 2017            | 0.3%     | 0.0%                 |
| % of Population - Hispanic or Latino <sup>1</sup>                           | 2018               | 14.8%    | 2017            | 14.8%    | 0.0%                 |
| Households - County <sup>2</sup>  | 2018               | 39,678   | 2017            | 39,054   | 1.6%                 |
| Average Household Size - County <sup>2</sup>                                | 2018               | 2.45     | 2017            | 2.62     | -6.3%                |
| Households - Cheyenne <sup>3</sup>  | 2018               | 26,635   | 2017            | 26,243   | 1.5%                 |
| % of Households (HH) Headed by Married Couples <sup>2</sup>                 | 2018               | 51.1%    | 2017            | 49.9%    | 2.4%                 |
| % of HH Headed by Single Female (w/own children <18 yrs.) <sup>2</sup>      | 2018               | 4.7%     | 2017            | 6.6%     | -28.8%               |
| <b>Weather &amp; Geography</b>  |                    |          |                 |          |                      |
| Total Area (sq. miles) <sup>4</sup>   | 2010               | 2,686    | -               | -        | -                    |
| Total Area (sq. miles) <sup>11</sup> - Cheyenne                             | 2019               | 32.53    | 2018            | 32.41    | 0.4%                 |
| Water Area (sq. miles)  | 2000               | 1.6      | -               | -        | -                    |
| Elevation (ft.) <sup>5</sup>  | 2010               | 6,062    | -               | -        | -                    |
| Avg Max Temperature (F) - Cheyenne <sup>5</sup>                             | 1981 - 10          | 58.6     | 1971 - 00       | 58.1     | 0.9%                 |
| Avg Min Temperature (F) - Cheyenne <sup>5</sup>                             | 1981 - 10          | 33.9     | 1971 - 00       | 33.5     | 1.2%                 |
| Average Annual Precipitation (inches) - Cheyenne <sup>5</sup>               | 1981 - 10          | 15.9     | 1971 - 00       | 15.5     | 2.8%                 |
| Average Daily Wind Speed (mph) <sup>5</sup>                                 | 1996 - 08          | 12.1     | 1996 - 06       | 12.4     | -2.4%                |
| <b>Crime &amp; Law Enforcement<sup>6</sup></b>                              |                    |          |                 |          |                      |
| Crimes  | 2018               | 3,498    | 2017            | 3,060    | 14.3%                |
| Crimes per 10,000 Persons   | 2018               | 353.3    | 2017            | 311.2    | 13.5%                |
| Homicides per 10,000 Persons  | 2018               | 0.2      | 2017            | 0.5      | -60.8%               |
| Rapes per 10,000 Persons  | 2018               | 3.3      | 2017            | 4.1      | -19.5%               |
| Robberies per 10,000 Persons  | 2018               | 2.3      | 2017            | 3.6      | -35.2%               |
| Aggravated Assaults per 10,000 Persons                                      | 2018               | 15.5     | 2017            | 21.1     | -26.5%               |
| Burglaries per 10,000 Persons   | 2018               | 28.4     | 2017            | 38.3     | -25.8%               |
| Larcenies & Thefts per 10,000 Persons                                       | 2018               | 208.6    | 2017            | 219.1    | -4.8%                |
| Motor Vehicle Thefts per 10,000 Persons                                     | 2018               | 21.9     | 2017            | 24.5     | -10.6%               |
| <b>Education</b>  |                    |          |                 |          |                      |
| % of Pop. (25 yrs. & older) with High School Diploma or higher <sup>2</sup> | 2018               | 93.2%    | 2017            | 93.2%    | 0.0%                 |
| % of Pop. (25 yrs. & older) with Bachelor's Degree or higher <sup>2</sup>   | 2018               | 28.7%    | 2017            | 29.5%    | -2.7%                |
| Student-Teacher Ratio in LCSD #1 <sup>7</sup>                               | 2017-18            | 14.0     | 2016-17         | 13.3     | 5.3%                 |
| Student-Teacher Ratio in LCSD #2 <sup>7</sup>                               | 2017-18            | 11.3     | 2016-17         | 10.4     | 8.7%                 |
| Expenditures Per Pupil in LCSD #1 <sup>7</sup>                              | 2017-18            | \$17,078 | 2016-17         | \$18,369 | -7.0%                |
| Expenditures Per Pupil in LCSD #2 <sup>7</sup>                              | 2017-18            | \$24,066 | 2016-17         | \$25,364 | -5.1%                |
| LCSD #1 Enrollment <sup>8</sup>   | 2018-19            | 14,122   | 2017-18         | 14,048   | 0.5%                 |
| LCSD #2 Enrollment <sup>8</sup>   | 2018-19            | 1,044    | 2017-18         | 1,053    | -0.9%                |
| Total School Enrollments Laramie County <sup>9</sup>                        | 2018-19            | 15,826   | 2017-18         | 15,739   | 0.6%                 |
| % of Students in Private Schools <sup>9</sup>                               | 2018-19            | 2.2%     | 2017-18         | 1.7%     | 29.8%                |
| % of Students Home-Schooled <sup>9</sup>                                    | 2018-19            | 2.0%     | 2017-18         | 2.4%     | -16.5%               |
| ACT Average Composite Score (range 1-36) LCSD #1 <sup>10</sup>              | 2018-19            | 19.7     | 2017-18         | 19.5     | 1.0%                 |
| ACT Average Composite Score (range 1-36) LCSD #2 <sup>10</sup>              | 2018-19            | 20.0     | 2017-18         | 19.0     | 5.3%                 |
| LCSD #1 Graduation Rate <sup>11</sup>                                       | 2018-19            | 81.6%    | 2017-18         | 79.8%    | 2.3%                 |
| LCSD #2 Graduation Rate <sup>11</sup>                                       | 2018-19            | 97.1%    | 2017-18         | 82.8%    | 17.3%                |

| Items   | Most Recent Period |           | Previous Period |           | % Change<br>In Value |
|---|--------------------|-----------|-----------------|-----------|----------------------|
|   | Year               | Value     | Year            | Value     |                      |
| Full-time Equivalent (FTE) Enrollment at LCCC (Fall Semester) <sup>12</sup> | 2018               | 3,028.0   | 2017            | 3,236.0   | -6.4%                |
| Average Student Age at LCCC (Fall Semester) <sup>12</sup>                   | 2018               | 23.0      | 2017            | 22.8      | 0.7%                 |
| Median Student Age at LCCC (Fall Semester) <sup>12</sup>                    | 2018               | 20.0      | 2017            | 20.0      | 0.0%                 |
| 3 -Year Graduation Rate at LCCC <sup>12</sup>                               | 2018               | 28.0%     | 2017            | 24.0%     | 16.7%                |
| 3 - Year Rate of Transfer from LCCC <sup>12</sup>                           | 2018               | 21.0%     | 2017            | 24.0%     | -12.5%               |
| <b>Housing</b>  |                    |           |                 |           |                      |
| Average Rent for 2-3 Bedroom House (\$) <sup>13</sup>                       | 2Q19               | \$1,311   | 4Q18            | \$1,227   | 6.8%                 |
| Average Rent for 2 Bedroom Apartment (\$) <sup>13</sup>                     | 2Q19               | \$831     | 4Q18            | \$803     | 3.5%                 |
| Average Rent for 2-3 Bedroom Mobile Home (\$) <sup>13</sup>                 | 2Q19               | \$915     | 4Q18            | \$904     | 1.2%                 |
| Average Sales Price - Cheyenne <sup>14</sup>                                | 2019               | \$268,334 | 2018            | \$254,758 | 5.3%                 |
| Average Sales Price - Rural Laramie County <sup>14</sup>                    | 2019               | \$421,414 | 2018            | \$374,048 | 12.7%                |
| <b>Laramie County's Economy</b>   |                    |           |                 |           |                      |
| Median Household Income <sup>2</sup>  | 2018               | \$64,306  | 2017            | \$61,961  | 3.8%                 |
| Mean Household Income <sup>2</sup>  | 2018               | \$84,033  | 2017            | \$79,176  | 6.1%                 |
| Per Capita Personal Income (\$) <sup>15</sup>                               | 2018               | \$52,039  | 2017            | \$49,746  | 4.6%                 |
| Average Wage per Job <sup>15</sup>  | 2018               | \$54,356  | 2017            | \$52,684  | 3.2%                 |
| Average Annual Pay (\$) <sup>16</sup>                                       | 2018               | \$47,143  | 2017            | \$45,454  | 3.7%                 |
| <b>Employment &amp; Labor</b>   |                    |           |                 |           |                      |
| Employment <sup>17</sup>  | 2018               | 46,800    | 2017            | 46,800    | 0.0%                 |
| Unemployment Rate <sup>18</sup>   | 2018               | 3.7%      | 2017            | 3.7%      | 0.0%                 |
| Total Non-farm Jobs <sup>15</sup>   | 2018               | 68,562    | 2017            | 67,579    | 1.5%                 |
| <b>Percent of Jobs in Selected Industries</b>                               |                    |           |                 |           |                      |
| % of Jobs in Farming  | 2018               | 2.0%      | 2017            | 2.1%      | -4.1%                |
| % of Jobs in Mining   | 2018               | 1.7%      | 2017            | 1.6%      | 11.4%                |
| % of Jobs in Government   | 2018               | 25.7%     | 2017            | 26.0%     | -1.4%                |
| % of Jobs in Construction   | 2018               | 6.2%      | 2017            | 6.0%      | 2.8%                 |
| % of Jobs in Manufacturing  | 2018               | 2.3%      | 2017            | n/a       | n/a                  |
| % of Jobs in Trans. & Ware.   | 2018               | 6.4%      | 2017            | 6.2%      | 2.7%                 |
| % of Jobs in FIRE   | 2018               | 12.6%     | 2017            | 12.4%     | 1.3%                 |
| % of Jobs in Retail Trade   | 2018               | 9.8%      | 2017            | 10.3%     | -5.1%                |
| % of Jobs in Wholesale  | 2018               | 1.8%      | 2017            | 1.9%      | -3.2%                |
| <b>Labor Force Demographics<sup>2</sup></b>                                 |                    |           |                 |           |                      |
| % of Labor Force Age 16-19  | 2018               | 4.6%      | 2017            | 5.3%      | -14.5%               |
| % of Labor Force Age 20-24  | 2018               | 8.9%      | 2017            | 10.1%     | -11.7%               |
| % of Labor Force Age 25-44  | 2018               | 44.4%     | 2017            | 46.6%     | -4.7%                |
| % of Labor Force Age 45-54  | 2018               | 19.7%     | 2017            | 16.1%     | 22.3%                |
| % of Labor Force Age 55-64  | 2018               | 16.7%     | 2017            | 14.7%     | 13.2%                |
| % of Labor Force Age 65-74  | 2018               | 4.7%      | 2017            | 4.1%      | 13.7%                |
| % of Labor Force Age 75 and over  | 2018               | 1.1%      | 2017            | 0.4%      | 149.7%               |
| % of Labor Force Male   | 2018               | 55.0%     | 2017            | 54.1%     | 1.7%                 |
| % of Labor Force Female   | 2018               | 45.0%     | 2017            | 45.9%     | -2.0%                |
| % of Males in Labor Force   | 2018               | 83.5%     | 2017            | 85.9%     | -2.8%                |
| % of Females in Labor Force   | 2018               | 73.7%     | 2017            | 77.2%     | -4.5%                |
| <b>CPI</b>  |                    |           |                 |           |                      |
| U.S. CPI <sup>19</sup>  | 2018               | 251.1     | 2017            | 245.1     | 2.4%                 |
| Annual Inflation Rate - Cheyenne <sup>13</sup>                              | 2Q19               | 1.7%      | 4Q18            | 1.9%      | -10.5%               |

Sources:

<sup>1</sup>Wyoming Department of Information & Administration, Economic Analysis Division, Population Estimates as of July 1

<sup>2</sup>U.S. Census Bureau, American Community Survey, 1 Year Estimates

<sup>3</sup>U.S. Census Bureau, American Community Survey, 5 Year Estimates

<sup>4</sup>U.S. Census Bureau, State and County QuickFacts

<sup>5</sup>Western Regional Climate Center

<sup>6</sup>Wyoming Division of Criminal Investigation

<sup>7</sup>Wyoming Department of Education Statistical Report Series 3, District Financial Profile

<sup>8</sup>Wyoming Department of Education Statistical Report Series 2, Fall Enrollment Summary by Grade, for Districts and State

<sup>9</sup>WCBEA from Wyoming Department of Education, LCSD#1, LCSD#2 and Cheyenne Area Schools

<sup>10</sup>Wyoming Department of Education, Assessment Reports

<sup>12</sup>Laramie County Community College, Institutional Research Office

<sup>13</sup>Wyoming Department of Administration & Information,

<sup>14</sup>Cheyenne Board of Realtors

<sup>15</sup>U.S. Department of Commerce, Bureau of Economic Analysis  
Note: Non-farm employment data include proprietors

<sup>16</sup>U.S. Department of Labor, Bureau of Labor Statistics

<sup>17</sup>Wyoming Department of Workforce Services, Labor Market Information, CES Data

<sup>18</sup>Wyoming Department of Workforce Services, Labor Market Information, LAUS Data

<sup>19</sup>U.S. Department of Labor, Bureau of Labor Statistics, CPI-U, for all Urban Consumers, U.S. City Average

## Data Sources

### Automobile Registrations:

- Laramie County Clerk

### Banking Data:

- National Credit Union Administration data.
- Federal Deposit Insurance Corporation (FDIC) Survey of Deposits (SOD).
- FDIC Deposit Market Share Report

### Bankruptcies:

- U.S. Clerk of Bankruptcy Court

### Building Permits:

- City of Cheyenne Building Safety Department
- Laramie County Planning & Development

### Employment:

- Wyoming Department of Workforce Services

### Enplanements:

- Cheyenne Regional Airport

### Housing:

- Cheyenne area apartment complexes
- Cheyenne Board of Realtors

### Human Services:

- Cheyenne Police Department
- Wyoming Department of Family Services
- Safehouse Services
- Cheyenne Regional Medical Center

### Oil:

- Wyoming Oil and Gas Commission

### Planning and Development:

- City of Cheyenne Planning Commission
- Laramie County Planning Commission

### Taxes:

- Wyoming Department of Revenue

### Schools:

- Laramie County Community College
- Laramie County School District #1 and #2
- Cheyenne area private schools

### Tourism:

- Visit Cheyenne

### Utilities:

- Cheyenne Board of Public Utilities
- Black Hills Power Corporation
- South Cheyenne Water & Sewer District

