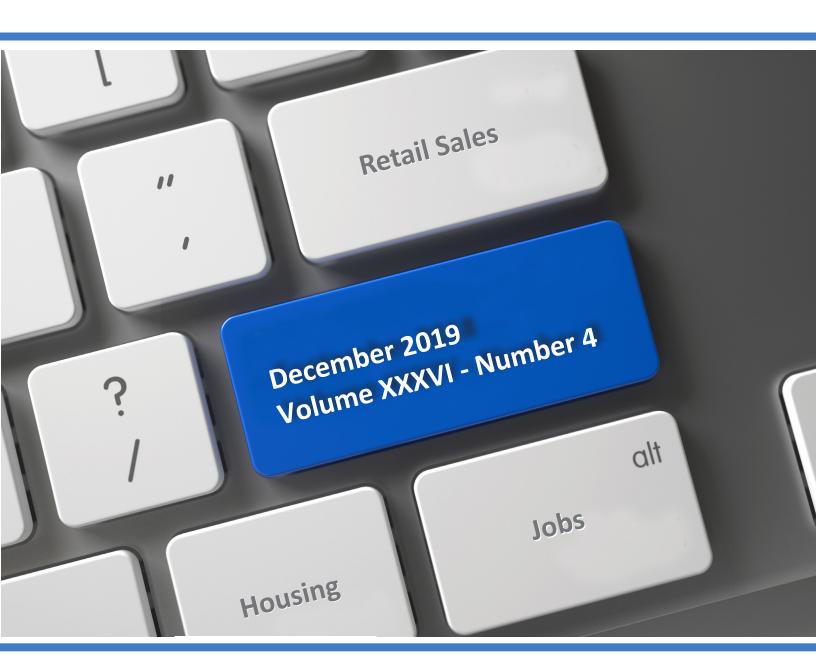
# ECONOMIC INDICATORS FOR GREATER CHEYENNE



Wyoming Center for Business & Economic Analysis @ LCCC 1400 East College Drive • Cheyenne, WY 82007 307-778-1151 • wyomingeconomicdata.com

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The articles appearing in this publication represent the opinions of the author and do not necessarily reflect the views of funding agencies and organizations. Duplication or quotation of material in this publication is welcomed; we request that you credit WCBEA@LCCC.

# **Preface**

Hard copies of this publication are no longer available. This publication and past publications are available in PDF format on our website: <a href="https://www.wyomingeconomicdata.com">www.wyomingeconomicdata.com</a>.

Sign up for notification of publication releases at <a href="www.wyomingeconomicdata.com">www.wyomingeconomicdata.com</a> or send us an email at <a href="staff@wyomingeconomicdata.com">staff@wyomingeconomicdata.com</a>.

WCBEA@LCCC sincerely appreciates past and continuing cooperation of the entities listed in our data sources throughout the report. This report would not be possible without the financial support of the Cheyenne-Laramie County Economic Development Joint Powers Board and Cheyenne LEADS.



# Economic Indicators for the Third Quarter 2019

### Overview

Laramie County's economic indicators were a mixed bag in the third quarter of 2019. Housing indicators were positive, with the average house price increasing and number of single-family permits increasing. Labor numbers were also positive, as unemployment remained well below 4 percent and the labor force grew by 2.5 percent over the year. Airplane enplanements continued rising with service to Cheyenne returning November 2018. Some concerning numbers also arose during the quarter. The number of loans delinquent to credit unions nearly doubled over the last year. Retail sales fell almost 10 percent from third quarter 2018 to third quarter 2019. Oil prices also fell 19 percent from this time last year.

Laramie County labor data for the third quarter of 2019 were generally positive. Both the Local Area Unemployment Statistics (LAUS) data and Current Employment Statistics (CES) data showed an increase in the number of jobs in Laramie County over the year. The LAUS data indicated a gain of 1,222 jobs (+2.7%) while the CES data indicated an increase of 466 jobs (+1.0%) from the third quarter of 2018 to the third quarter of 2019. From the second quarter of 2019 to the third quarter of 2019, LAUS data reported a gain of 286 jobs (+0.6%), while CES data indicated an increase of 666 jobs during the same time period (+1.4%). It is important to keep in mind the difference between the LAUS data and the CES data. LAUS data are based on a survey of households and CES data are based on a survey of employers. The LAUS data indicated that fewer Laramie County **residents** were working. The CES data reflect a count of **jobs** not workers and showed an increase in the number of jobs in the county.

The number of unemployed workers fell over the last year, from 1,726 in the third quarter of 2018 to 1,677 in the third quarter of 2019 (-2.8%). However, the number of unemployed workers rose over the last quarter, from 1,599 in the second quarter of 2019 to 1,677 in the third quarter of 2019 (+4.9%). Correspondingly, the average monthly unemployment rate also fell over the last year, decreasing slightly from 3.7 percent in the third quarter of 2018 to 3.5 percent in the third quarter of 2019. The unemployment rate rose slightly over the last quarter, from an average monthly rate of 3.3 percent in the second quarter of 2019 to 3.5 percent in the third quarter of 2019.

The general level of economic activity in Laramie County – as measured by retail sales – decreased 9.8 percent from one year ago and both total tax collections and tax receipts by local governments decreased over the last year – tax collections fell by 7.3 percent and tax receipts fell by 7.9 percent from the third quarter of 2018 to the third quarter of 2019.

<sup>&</sup>lt;sup>11</sup> For more information regarding the LAUS methodology, please see <a href="https://doe.state.wy.us/lmi/laus/toc.htm">https://doe.state.wy.us/lmi/laus/toc.htm</a>, Brief Explanation of the LAUS methodology (posted on 05/15/2017). For more information regarding the CES methodology, please see <a href="https://www.bls.gov/sae/sample.htm">https://www.bls.gov/sae/sample.htm</a>.

Oil activity in Laramie County was up over the last year in Laramie County — oil production was up 30.6 percent and the number of active wells rose 25.3 percent. Oil prices, however, are still well below the 2014 high of \$103.35/barrel. Average oil prices fell over the year, moving from \$69.76 in the third quarter of 2018 to \$56.37 in the third quarter of 2019.

Residential construction improved over the last year while commercial construction weakened over the last year in the city of Cheyenne and in the rural part of Laramie County. In the city of Cheyenne, the number of single-family building permits increased from 34 in the third quarter of 2018 to 46 in the third quarter of 2019 (+35.3%). Outside Cheyenne, single-family building permits increased, from 40 in the third quarter of 2018 to 64 in the third quarter of 2019 (+60.0%). The average monthly value of single family unit construction in the city decreased 7.1 percent over the last year and decreased 4.1 percent in the rural area of the county.

Annual real estate sales prices continued to climb in the third quarter of 2019. In the city, the average sales price rose from \$261,598 in the third quarter of 2018 to \$276,715 in the third quarter of 2019 (+5.8%). In the county, the year-over-year the average sales price for homes rose by 16.3 percent, from \$363,249 in the third quarter of 2018 to \$422,475 in the third quarter of 2019.

This report contains detailed information and analysis on a wide range of economic indicators for the Greater Cheyenne area. Please feel free to contact the WCBEA@LCCC with any questions.

## **Labor Market**

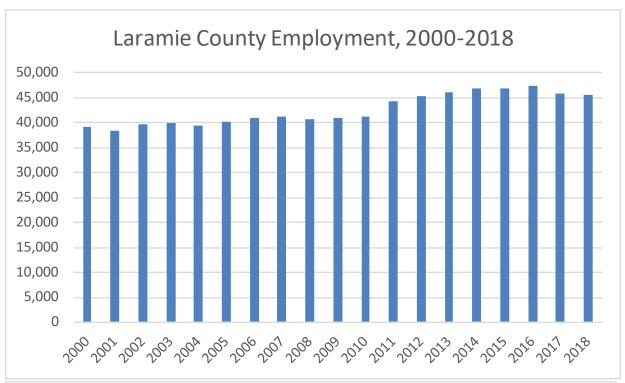
From the third quarter of 2018 to the third quarter of 2019, the Local Area Unemployment Statistics (LAUS) data indicated an increase in both the labor force and the number of jobs in Laramie County and the Current Employment Statistics (CES) data indicated an increase in the number of jobs in Laramie County. The LAUS data showed an increase in the labor force of 1,172 (+2.5%) and an increase of 1,222 jobs (+2.7%) while the CES data indicated a gain of 466 jobs (+1.0%) over the year. From the second quarter of 2019 to the third quarter of 2019, LAUS data reported an increase in the labor force of 364 (+0.8%) and a gain of 286 jobs (+0.6%), while CES data indicated an increase of 666 jobs during the same time period (+1.4%). It is important to keep in mind the difference between the LAUS data and the CES data. LAUS data are based on a survey of households and CES data are based on a survey of employers. The LAUS data indicated that fewer Laramie County **residents** were working. The CES data reflect a count of **jobs** not workers and showed an increase in the number of jobs in the county.

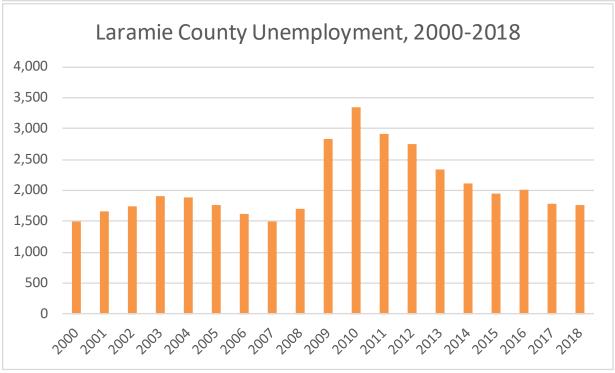
The number of unemployed workers decreased over the last year, from 1,726 in the third quarter of 2018 to 1,677 in the third quarter of 2019 (-2.8%). However, the number of unemployed workers increased over the last quarter, from 1,599 in the second quarter of 2019 to 1,677 in the third quarter of 2019 (+4.9%).

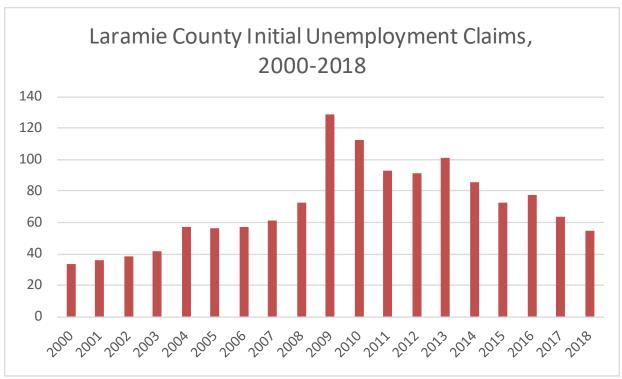
The average monthly unemployment rate decreased slightly over the last year, moving from 3.7 percent in the third quarter of 2018 to 3.5 percent in the third quarter of 2019. The unemployment rate rose slightly over the last quarter, from an average monthly rate of 3.3 percent in the second quarter of 2019 to 3.5 percent in the third quarter of 2019.

Initial unemployment claims were up over the last year, from a monthly average of 35 in the third quarter of 2018 to a monthly average of 43 in the third quarter of 2019 (+22.9%). Initial unemployment claims increased slightly over the last quarter, from 41 in the second quarter of 2019 to 43 in the third quarter of 2019 (+4.9%). The number of help wanted ads rose over the last year, from a monthly average of 464 in the third quarter of 2018 to 513 in the third quarter of 2019 (+10.6%). The number of help wanted ads fell over the last quarter, from a monthly average of 575 in the second quarter of 2019 to 513 in the third quarter of 2019 (-10.8%). See Table 1 below for additional details.

<sup>&</sup>lt;sup>22</sup> For more information regarding the LAUS methodology, please see <a href="https://doe.state.wy.us/lmi/laus/toc.htm">https://doe.state.wy.us/lmi/laus/toc.htm</a>, Brief Explanation of the LAUS methodology (posted on 05/15/2017). For more information regarding the CES methodology, please see <a href="https://www.bls.gov/sae/sample.htm">https://www.bls.gov/sae/sample.htm</a>.







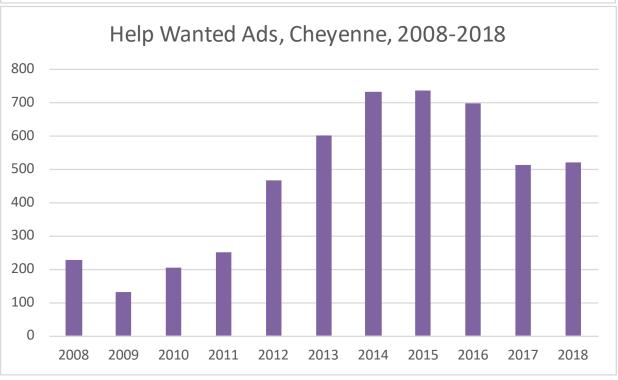


Table 1
Labor Market \*

					2 Year % Chg 3Q/2017 -	1 Year % Chg 3Q/2018 -	Qtrly % Chg 2Q/2019 -
	3Q 2017	3Q 2018	2Q 2019	3Q 2019	3Q/2019	3Q/2019	3Q/2019
Avg Monthly Civilian Labor Force (LAUS)	47,831	46,683	47,491	47,855	0.05	2.51	0.77
Avg Monthly Employment (LAUS)	46,209	44,956	45,892	46,178	-0.07	2.72	0.62
Avg Monthly Employment (CES)	46,933	47,267	47,067	47,733	1.70	0.99	1.42
Avg Monthly Unemployment (LAUS)	1,622	1,726	1,599	1,677	3.39	-2.84	4.88
Avg Monthly Unemployment Rate (LAUS)	3.4	3.7	3.3	3.5	2.94	-5.41	6.06
Avg Monthly Initial Unemployment Claims (LAUS)	43	35	41	43	0.00	22.86	4.88
Avg Monthly Help Wanted Ads	612	464	575	513	-16.18	10.56	-10.78

<sup>\*</sup> Labor Market statistics are compiled from two major sources: Current Population Survey (CPS) and Current Employment Statistics (CES). Local Area Unemployment Statistics (LAUS) are estimated based on CPS data which is collected through household surveys which individuals are reported as employed, unemployed or not in the labor force. This data includes employment for both agriculture and nonagricultural industries. CES data is based on establishment (employer) records compiled through monthly surveys of nonfarm employers. Individuals who worked in more than one establishment, full or part-time, are counted each time their names appear on payrolls.

Figures reported are the monthly average for the quarter.

## **General Business Activity**

Table 2 provides some basic indicators of the level of economic activity in Laramie County.

Estimated retail sales for the third quarter of 2019 were \$422,007,000. This represented a decrease of 9.8 percent from one year ago and an increase of 15.4 percent from the second quarter of 2019. Detailed information about retail sales by subsector is available in Table 3A in the Government Finances section of this report.

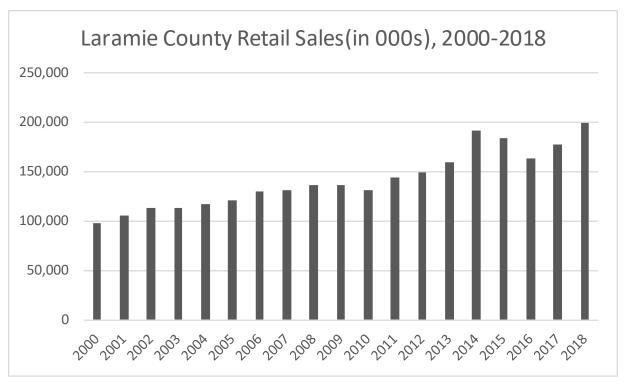
Average monthly enplanements – defined as commercial passenger boardings – increased dramatically over the last year, from a monthly average of 91 in the third quarter of 2018 to a monthly average of 1,997 in the third quarter of 2019 (+2,094%). On March 26, 2018, Great Lakes Airlines suspended all flight operations at the Cheyenne Regional Airport; enplanements during the third quarter of 2018 represented chartered flights only. On August 6, 2018, the Cheyenne Regional Airport announced that American Airlines will offer once-daily service between Cheyenne and Dallas/Fort Worth International Airport beginning November 4, 2018. The new service between Cheyenne and Dallas/Fort Worth brought enplanement levels back to 2011 levels.

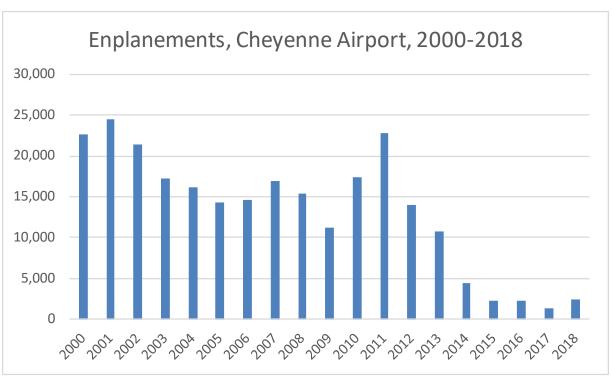
Average monthly auto registrations fell slightly, from 3,620 in the third quarter of 2018 to 3,592 in the third quarter of 2019 (-0.8%), but rose from 3,194 in the second quarter of 2019 to 3,592 in the third quarter of 2019 (+12.5%).

Bankruptcies held steady over the last year, from a monthly average of 16 in the third quarter of 2018 to 16 in the third quarter of 2019. The average monthly number of bankruptcies also remained constant at a monthly average of 16 over the last quarter.

Table 2A provides information on the oil sector and oil activity in Laramie County. National oil prices fell over the year, from an average of just under \$70 per barrel in the third quarter of 2018 to just over \$56 per barrel in the third quarter of 2019 (-19.2%). Oil prices were also down over the quarter, from about \$59 to \$56 per barrel (-5.7%). Oil production rose over the last year in Laramie County. Average monthly production rose almost 250,000 barrels per month over the year, but fell by 35,000 barrels per month over the quarter. Average monthly production is over 1.1 million barrels per month.

The number of active wells in the county rose over the last year, from a monthly average of 344 in the third quarter of 2018 to 431 in the third quarter of 2019 (+25.3%). The number of active wells also rose from 414 in the second quarter of 2019 to 431 in the third quarter of 2019 (+4.1%)





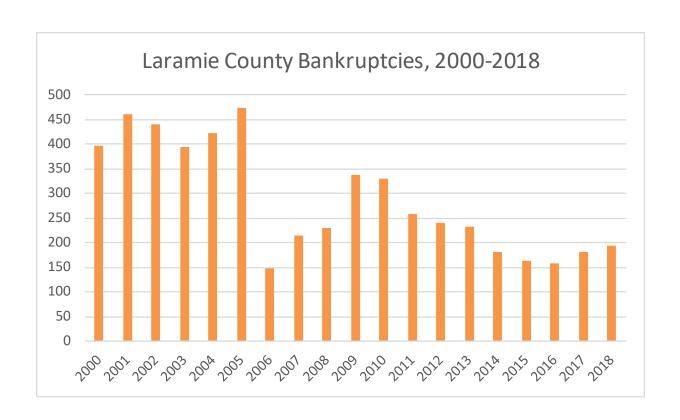


Table 2
General Business Activity

	3Q 2017	3Q 2018	2Q 2019	3Q 2019	2 Year % Chg 3Q/2017 - 3Q/2019	1 Year % Chg 3Q/2018 - 3Q/2019	Qtrly % Chg 2Q/2019 - 3Q/2019
Total Retail Sales (\$000)	\$382,859	\$468,067	\$365,762	\$422,007	10.23	-9.84	15.38
Avg Monthly Enplanements - Cheyenne Regional Airport	64	91	1,600	1,997	3020.31	2094.51	24.81
Avg Monthly Auto Registrations New & Used	3,498	3,620	3,194	3,592	2.69	-0.77	12.46
Avg Monthly Bankruptcies	15	16	16	16	6.67	0.00	0.00

Sources: Retail sales from WCBEA analysis of Wyoming Department of Revenue, Sales and Use Tax Report of Distribution Amounts by Entity, by Tax Type and Total Distribution by Minor Class and by County.

Other data sources include: WCBEA from Cheyenne Regional Airport,

Laramie County Clerk,

U.S. Clerk of Bankruptcy Court.

Table 2A
Oil Activity

	3Q 2017	3Q 2018	2Q 2019	3Q 2019	2 Year % Chg 3Q/2017 - 3Q/2019	1 Year % Chg 3Q/2018 - 3Q/2019	Qtrly % Chg 2Q/2019 - 3Q/2019
Avg Monthly Oil Production (Barrels)	643,817	849,867	1,146,692	1,109,749	72.37	30.58	-3.22
Avg Monthly Oil Prices, Per Barrel (\$)	\$ 48.16	\$ 69.76	\$ 59.78	\$ 56.37	17.05	-19.19	-5.70
Avg Monthly Active Wells	301	344	414	431	43.19	25.29	4.11
Avg Monthly Applications for Permit to Drill <sup>1</sup>	157	102	310	430	173.89	321.57	38.71

Notes: <sup>1</sup>Historical data are not reported for Applications for Permit to Drill prior to the third quarter of 2016 due to recent changes in the permit rules. Prior to February 2016, permits were active for a period of 1 year. Since February 2016, permits are active for a period of 2 years.

Sources: Wyoming Oil and Gas Conservation Commission and Cushing, OK, West Texas Intermediate crude oil spot price.

## **Government Finances**

Table 3 provides information on tax collections and receipts.

The Wyoming state sales and use tax is 4.0 percent. Local and optional taxes may be assessed if approved by voters. Laramie County imposes a 1.0 percent general purpose optional sales and use tax, and renewed the additional 1.0 percent specific purpose optional sales and use tax effective October 1, 2017. Specific purpose optional sales taxes are designed to raise a specific amount of money for approved projects within the county. Once the monetary threshold is reached to fund the approved projects, the tax is no longer collected. Sales taxes are imposed on retail sales of goods and services subject to taxation. Use taxes are imposed when purchases are made out-of-state and brought into Wyoming for storage, use or consumption. Lodging taxes may be imposed by counties or cities on lodging services defined as overnight accommodations for transient guests (less than 30 continuous days). Lodging services are also subject to sales taxes. The lodging tax in Laramie County is 4.0 percent. (Total tax imposed on lodging services is 10.0 percent.)

A portion (31%) of state sales and use tax collections are distributed to the counties. In Laramie County, these state sales and use tax collections are then distributed to the county as well as the cities of Cheyenne, Burns, Pine Bluffs, and Albin, based on population.

Both total tax collections and tax receipts by local governments rose from the second quarter of 2019 to the third quarter of 2019. Tax collections rose by 12.3 percent and tax receipts rose by 11.0 percent, following the seasonal trend. Both of these indicators were down over the last year – tax collections fell by 7.3 percent and tax receipts fell by 7.9 percent from the third quarter of 2018 to the third quarter of 2019.

Lodging tax receipts were up 2.7 percent over the last year, from the third quarter of 2018 to the third quarter of 2019. Following the typical seasonal pattern, lodging receipts increased 85.1 percent from the second quarter of 2019 to the third quarter of 2019.

Table 3A presents Laramie County total taxable sales and estimated retail sales by subsector. Over the last year, total taxable sales fell by 7.6 percent and estimated total retail sales fell by 9.8 percent.

From the third quarter of 2018 to the third quarter of 2019, eleven of the fourteen retail subsectors had an increase in sales. Four subsectors are consistently the top contributors, accounting for over 60 percent of retail sales in Laramie County — Automobile Sales, Eating and Drinking Places, Building Material & Garden, and General Merchandise Stores. Of these top four subsectors, three saw an increase in sales. Building Material and Garden Stores (+23.3%), Automobiles (+5.5%), and Eating and Drinking Places (+8.2%) all increased their sales revenues over the last year while General Merchandise Stores (-18.0%) suffered a loss in revenue over the year.

Table 3
Government Tax Collections and Receipts

	3Q 2017	3Q 2018	2Q 2019	3Q 2019	2 Year % Chg 3Q/2017 - 3Q/2019	1 Year % Chg 3Q/2018 - 3Q/2019	Qtrly % Chg 2Q/2019 - 3Q/2019
Tax Collections							
Total Sales and Use Tax Collections							
4% State, 1% General Purpose	\$ 31,399	\$ 38,109	\$ 31,446	\$ 35,315	12.47	-7.33	12.30
Optional, & Lodging (\$000) <sup>1</sup>							
Tax Receipts							
Total Sales and Use Tax Receipts - 4% State and 1% General Purpose Optional (\$000) <sup>2</sup>	\$ 13,378	\$ 16,327	\$ 13,552	\$ 15,045	12.46	-7.85	11.02
4% State (\$000)	\$ 7,287	\$ 8,904	\$ 7,387	\$ 8,183	12.30	-8.10	10.78
1% General Purpose Optional (\$000)	\$ 6,090	\$ 7,423	\$ 6,166	\$ 6,861	12.66	-7.57	11.27
Lodging Tax Receipts	\$741,113	\$762,622	\$423,194	\$783,323	5.70	2.71	85.10
1% Specific Purpose Optional Tax Receipts (\$000)	\$ 27	\$ 7,404	\$ 6,153	\$ 6,853	25,281.48	-7.44	11.38

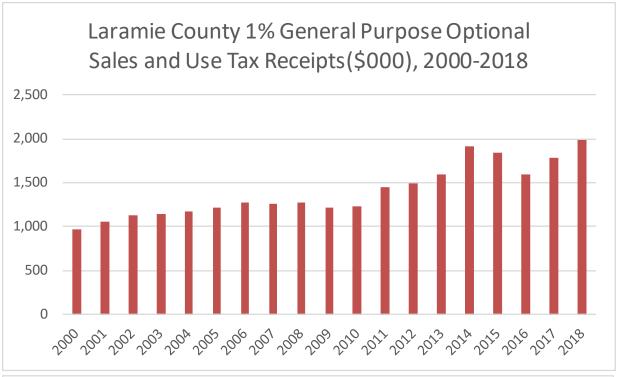
<sup>1</sup>Includes the 4% Sales and Use Tax, the 1% Optional Sales and Use Tax, the Out of State Use Tax, and the Out of State Sales Tax. Data represent the total share of collected taxes received by entities within Laramie County including Laramie County, the city of Cheyenne, the town of Burns, the town of Albin and the town of Pine Bluffs.

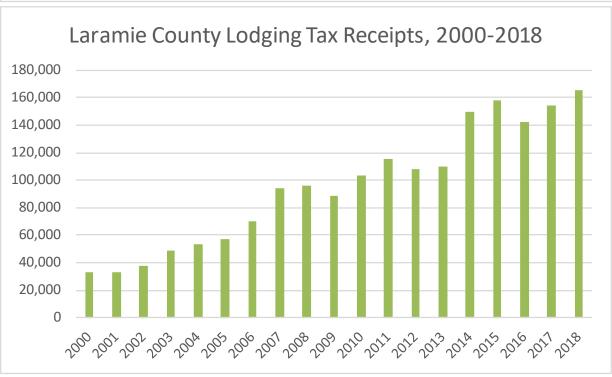
Source: WCBEA analysis of Wyoming Department of Revenue, Sales and Use Tax Report of Distribution Amounts by Entity, by Tax Type and Total Distribution by Minor Class and by County.

Table 3A Government Collections and Receipts

	3Q 2017	3Q 2018	2Q 2019	3Q 2019	2 Year % Chg 3Q/2017 - 3Q/2019	1 Year % Chg 3Q/2018 - 3Q/2019	Qtrly % Chg 2Q/2019 - 3Q/2019
Total Taxable Sales (\$000)	609,040	742,265	616,553	686,148	12.66	-7.56	11.29
Total Retail Sales (\$000)	382,858	468,067	365,761	422,007	10.23	-9.84	15.38
Auto Dealers and Parts	24,784	24,834	24,633	28,405	14.61	14.38	15.31
Gasoline Stations	13,310	19,608	20,071	19,495	46.47	-0.58	-2.87
Home Furniture and Furnishings	8,562	8,669	10,213	9,926	15.93	14.50	-2.81
Electronic and Appliance Stores	13,683	83,464	16,886	12,808	-6.39	-84.65	-24.15
Building Material & Garden	67,671	66,936	66,330	82,515	21.94	23.27	24.40
Grocery and Food Stores	6,150	4,602	4,426	4,757	-22.65	3.37	7.48
Liquor Stores	5,319	5,463	4,805	5,639	6.02	3.22	17.36
Clothing and Shoe Stores	13,561	14,389	12,234	15,774	16.32	9.63	28.94
Department Stores	8,981	8,270	7,433	8,415	-6.30	1.75	13.21
General Merchandise Stores	38,470	53,225	36,913	43,628	13.41	-18.03	18.19
Miscellaneous Retail	26,087	25,610	23,771	28,826	10.50	12.56	21.27
Lodging Services	22,357	23,521	13,910	23,811	6.50	1.23	71.18
Eating and Drinking Places	53,733	54,264	52,801	58,696	9.24	8.17	11.16
Automobile Sales	80,184	75,208	71,329	79,305	-1.10	5.45	11.18

Source: WCBEA analysis from Wyoming Department of Revenue.





## **Financial Sector**

Table 4 provides information on credit unions and commercial banks in Laramie County.

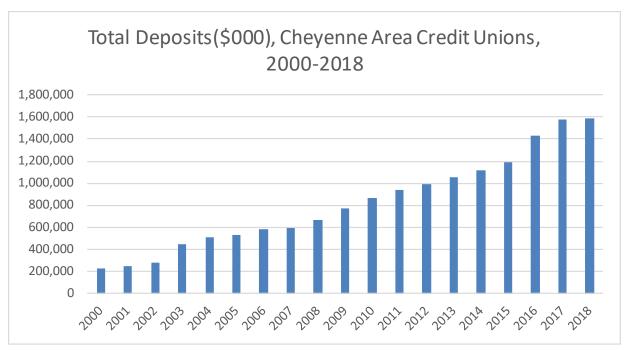
WCBEA reports data from the National Credit Union Administration for credit unions that are headquartered in Cheyenne, Wyoming. The data available for each credit union summarize the financial activity of multiple credit union branches/locations, if more than one location exists. As a result, changes occur periodically in the composition of credit union data reported. Most recently, our data no longer include Shyann Credit Union, which merged with NuVision Credit Union in early 2019; NuVision is headquartered in California. Shyann was the smallest credit union in our data in terms of total assets.

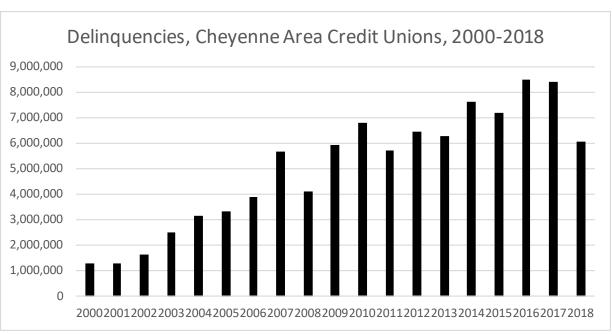
One significant change in the recent past included the addition of BLUE Federal Credit Union in 2015, formed when a local credit union, Warren Federal Credit Union, merged with Community Financial Credit Union, headquartered in Colorado. Data for BLUE Federal Credit Union currently include five local area locations as well as one location in Laramie, WY and seven additional locations in Northern Colorado. *Due to the nature of these ongoing data changes and limitations, we recommend using caution when analyzing quarterly and annual changes.* 

Deposits to and loans from Laramie County credit unions increased from the third quarter of 2018 to the third quarter of 2019. Credit union deposits grew by 13.7 percent over the last year and 8.2 percent from the second quarter of 2019 to the third quarter of 2019. The value of loans made by Laramie County credit unions increased by 6.5 percent over the year and increased by 1.2 percent from the second quarter of 2019 to the third quarter of 2019. The total value of loans made by Laramie County credit unions that were delinquent in repayment increased 86.3 percent over the year and increased by 44.0 percent from the second quarter of 2019 to the third quarter of 2019.

Data on total deposits in all FDIC-insured institutions (commercial banks) in Laramie County are available only on an annual basis and were updated for this Economic Indicators report. Total deposits in commercial banks were up 2.5 percent since 2016, up 6.9 percent since 2017, but down 1.1 percent over the last year.

Table 4A shows commercial banks, their total deposits, and their market share. This table is updated annually. The largest bank in Laramie County is Wells Fargo Bank with \$366,227,000 in deposits representing a 20.0 percent market share. However, Wells Fargo Bank's deposits fell almost 120,000,000 in the last year, allowing firms like ANB Bank, First Interstate Bank, US Bank, and Banner Capital to each gain over \$10,000,000 in deposits over the last year. The five largest banks together have a 62.6 percent share of the market. That is, these five largest banks taken together hold 62.6 percent of all deposits in Laramie County commercial banks.





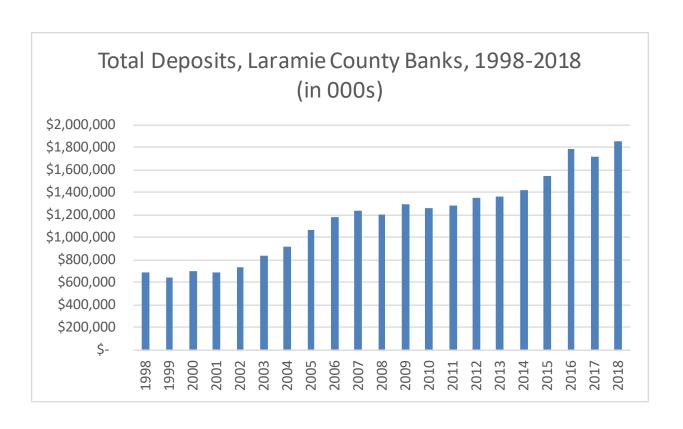


Table 4
BANKING

	3Q 2017	3Q 2018	2Q 2019	3Q 2019	2 Year % Chg 3Q/2017 - 3Q/2019	1 Year % Chg 3Q/2018 - 3Q/2019	Qtrly % Chg 2Q/2019 - 3Q/2019				
Credit Union Data											
Deposits (\$000)	\$1,593,262	\$ 1,596,715	\$ 1,676,850	\$ 1,814,858	13.91	13.66	8.23				
Loans (\$000)	\$1,448,428	\$ 1,915,614	\$ 2,015,002	\$ 2,039,379	40.80	6.46	1.21				
Net Income YTD (\$)	\$8,797,997	\$12,280,268	\$ 8,886,546	\$15,261,935	73.47	24.28	71.74				
Delinquencies (\$)	\$8,248,614	\$ 5,540,045	\$ 7,165,955	\$10,319,396	25.10	86.27	44.01				
Memberships	145,305	143,229	150,151	152,840	5.19	6.71	1.79				
	FY 2016	FY 2017	FY 2018	FY 2019	3 Year % Chg FY 2016 - FY 2019	2 Year % Chg FY 2017 - FY 2019	1 Year % Chg FY 2018 - FY 2019				
Banking Data											
Deposits (\$000) <sup>1</sup>	\$1,789,595	\$ 1,717,499	\$ 1,855,700	\$ 1,835,079	2.54	6.85	-1.11				

Sources: WCBEA from National Credit Union Administration data and Federal Deposit Insurance Corporation.

Notes: <sup>1</sup>Federal Deposit Insurance Corporation (FDIC) Survey of Deposits (SOD). Data are available on an annual basis and represent deposits on June 30 of each year.

# Table 4A BANKING DEPOSIT MARKET SHARE LARAMIE COUNTY INSTITUTIONS as of June 30, 2019

	State	No. of Branches Inside of Laramie	eposits in Laramie	Institution Market	Cumulative Market
Institution Name	(Hqtrd)	County	unty (000s)	Share	Share
Wells Fargo Bank, National Association	SD	2	\$ 366,227	20.0%	20.0%
ANB Bank	СО	2	\$ 260,391	14.2%	34.1%
First Interstate Bank	MT	2	\$ 219,939	12.0%	46.1%
Wyoming Bank & Trust	WY	2	\$ 166,520	9.1%	55.2%
Bank of the West	CA	3	\$ 135,684	7.4%	62.6%
Western States Bank	WY	2	\$ 135,341	7.4%	70.0%
Jonah Bank of Wyoming	WY	2	\$ 121,956	6.6%	76.6%
U.S. Bank National Association	ОН	2	\$ 100,370	5.5%	82.1%
Platte Valley Bank	WY	2	\$ 65,158	3.6%	85.6%
Security First Bank	WY	2	\$ 52,923	2.9%	88.5%
Pinnacle Bank - Wyoming	WY	2	\$ 42,595	2.3%	90.8%
Banner Capital Bank	NM	1	\$ 39,636	2.2%	93.0%
Cheyenne State Bank	WY	1	\$ 35,122	1.9%	94.9%
FirsTier Bank	NE	1	\$ 33,476	1.8%	96.7%
Points West Community Bank	NE	1	\$ 32,205	1.8%	98.5%
Farmers State Bank	WY	1	\$ 22,760	1.2%	99.7%
Central Bank and Trust	WY	1	\$ 4,776	0.3%	100.0%
All Institutions			\$ 1,835,079	100.0%	

Source: FDIC Deposit Market Share Report. 2019 data represent 17 institutions and 29 branch banks.

Note: Banking data reflect deposits as of June 30, 2019.

## Residential and Commercial Construction

Tables 5 and 5A present data for new residential and commercial construction in Laramie County and the city of Cheyenne.

In the city of Cheyenne, the number of single-family residential building permits issued rose over the last year and the last quarter. The number of permits issued rose from 34 in the third quarter of 2018 to 46 in the third quarter of 2019 (+35.3%). Over the quarter, the number of permits issued rose from 39 in the second quarter of 2019 to 46 in the third quarter of 2019 (+18.0%).

Outside Cheyenne, the number of single-family residential building permits issued rose over the year but fell over the quarter. The number of permits issued rose from 40 in the third quarter of 2018 to 64 in the third quarter of 2019 (+60.0%). The number of permits issued fell over the last quarter, from 69 in the second quarter of 2019 to 64 in the third quarter of 2019 (-7.3%).

The average monthly value of authorized construction in the city decreased 35.1 percent over the last year, from third quarter of 2018 to the third quarter of 2019, and decreased 18.7 percent from the second quarter of 2019 to the third quarter of 2019. The vast majority of the value of authorized construction during the third quarter of 2019 belonged to the new BLUE Headquarters. This project accounted for over 67 percent of the total authorized construction in the city. Other notable projects in Cheyenne included a new space for North Platte Physical Therapy and the new Herschler Visitor and Learning Center. In the county, renovations to the Fine Arts Building at Laramie County Community College accounted for over 83 percent of the total authorized construction in the county.

The Utilities section of Table 5 presents data on utility usage in Laramie County. Average monthly commercial and industrial power usage increased from the second quarter of 2019 to the third quarter of 2019, increasing 2.9 percent, but usage was nearly flat, increasing just 0.3 percent from one year ago.

The rate of growth in average monthly metered water taps remained at or below 1.0 percent for both the Cheyenne Board of Public Utilities and the South Cheyenne Water & Sewer District over the last year. Most new water taps are residential and this low rate of increase was consistent with the low population growth in Laramie County.

Table 5
Construction

Construction												
	3Q 2017	3Q 2018	2Q 2019	3Q 2019	2 Year % Chg 3Q/2017 - 3Q/2019	1 Year % Chg 3Q/2018 - 3Q/2019	Qtrly % Chg 2Q/2019 - 3Q/2019					
Construction												
Total Single-Family Bldg Permits - City	42	34	39	46	9.52	35.29	17.95					
Total Single-Family Bldg Permits - Rural	40	40	69	64	60.00	60.00	-7.25					
Avg Monthly Building permits  (All Construction) - City 1	180	191	183	180	0.00	-5.76	-1.64					
Avg Monthly Septic Permits - Rural	16	19	15	20	25.00	5.26	33.33					
Avg Monthly Value of Authorized Construction - City (\$000)	\$ 9,135	\$19,852	\$15,842	\$12,884	41.04	-35.10	-18.67					
Avg Monthly Value New Residential Construction - City (\$000)	\$ 2,592	\$ 2,549	\$ 3,009	\$ 3,346	29.09	31.27	11.20					
Utilities												
Avg Monthly Commercial & Industrial Power Usage ('000,000) Kwh	97.0	119.3	116.2	119.6	23.30	0.25	2.93					
Avg Monthly Residential Gas Usage ('000) Mcf	53	51	198	55	3.77	7.84	-72.22					
Avg Monthly Metered Water Taps (CBPU)	23,910	24,118	24,274	24,397	2.04	1.16	0.51					
Avg Monthly Metered Water Taps (SCWSD)	3,364	3,381	3,390	3,394	0.89	0.38	0.12					

<sup>(</sup>a) Data includes building and non-building.

Single Family Building Permits are a total of the figures for three months.

All other construction figures are the monthly average for the quarter.

CPBU - Cheyenne Board of Public Utilities

SCW&SD - South Cheyenne Water & Sewer District

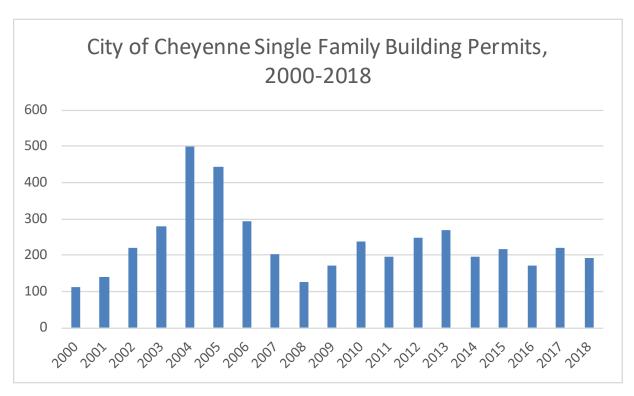
## Table 5A

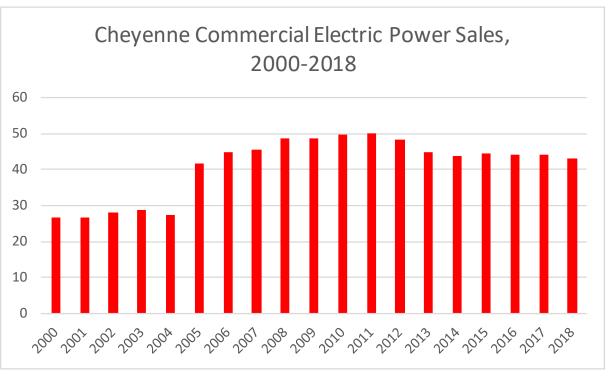
# **New Residential Construction**

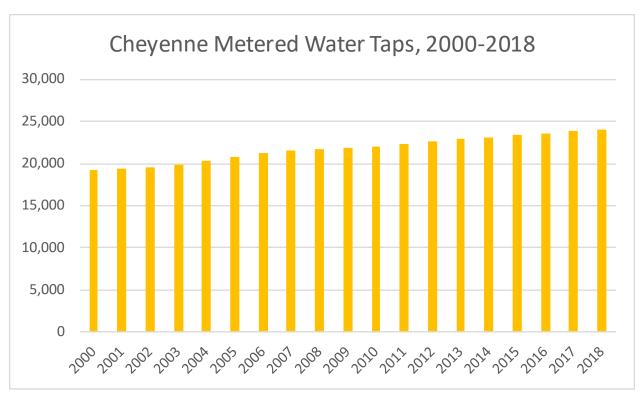
# Number of Permitted Units

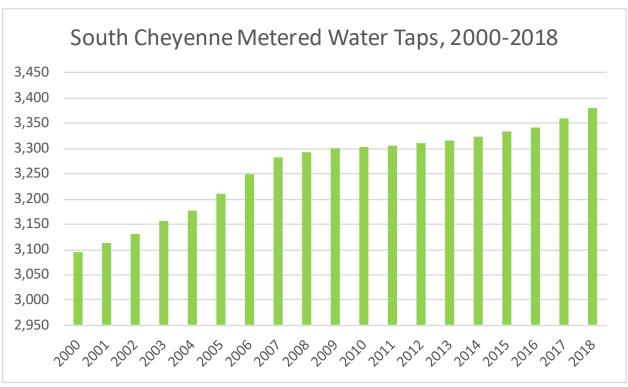
# Laramie County - City and Rural

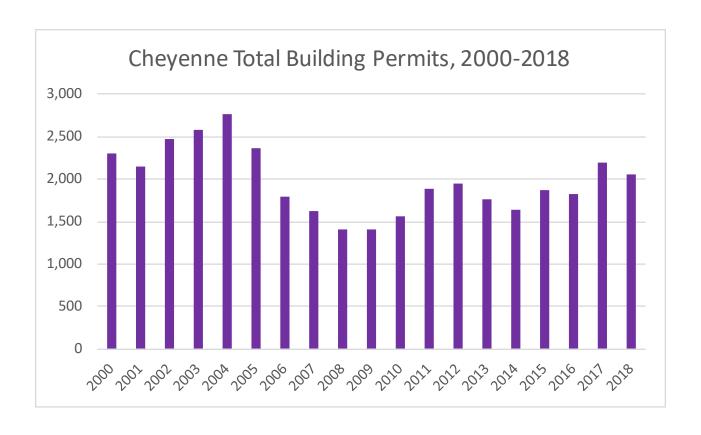
2014													
Units	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	<b>Total Units</b>
Single Family	11	24	24	22	27	57	41	14	20	22	14	37	313
Manufactured	0	1	0	1	0	1	0	0	0	0	0	0	3
Duplex	0	0	0	0	0	0	0	0	0	0	0	0	0
Tri & Four Plex	0	0	0	0	0	0	0	0	0	0	0	4	4
Multi-family	0	0	0	0	0	0	0	0	0	0	0	0	0
Total	11	25	24	23	27	58	41	14	20	22	14	41	320
2015													
Units	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total Units
Single Family	10	19	48	40	28	24	64	26	24	24	22	40	369
Manufactured	0	0	0	2	1	0	8	0	0	8	1	4	24
Duplex	0	0	0	0	0	0	0	0	0	0	0	0	0
Tri & Four Plex	0	0	0	0	0	20	12	8	0	0	8	20	68
Multi-family	0	0	0	0	0	0	0	0	0	0	0	0	0
Total	10	19	48	42	29	44	84	34	24	32	31	64	461
2016												-	
Units	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total Units
Single Family	17	13	32	34	36	37	37	32	23	42	26	26	355
Manufactured	0	0	2	1	1	1	2	0	0	0	0	0	7
Duplex	0	0	0	0	0	0	0	0	0	0	0	0	0
Tri & Four Plex	4	0	0	0	0	0	0	0	0	5	6	0	15
Multi-family	0	0	0	0	93	0	0	0	0	0	0	0	93
Inviting 1	U	V	νı	٧ı									
Total	<b>21</b>	13	34	35	130	38	39	32	23	47	32	26	470
•			_	_			39	_	23	47	32	26	
Total 2017	21		34	35	130	38		32	- 1				470
Total  2017  Units		13 Feb	_	35 Apr			39 Jul 34	_	23 Sep	<b>47 Oct</b> 43	32 Nov 32	Dec	
Total 2017	21 Jan	13	34 Mar	35	130 May	38 Jun	Jul	32 Aug	Sep	Oct	Nov		470 Total Units
2017 Units Single Family	<b>21 Jan</b> 35	<b>Feb</b> 34	34 Mar 40	35 Apr 38	130 May 34	<b>38 Jun</b> 28	Jul 34	32 Aug 28	<b>Sep</b> 20	<b>Oct</b> 43	<b>Nov</b> 32	<b>Dec</b> 21	470 Total Units 387
2017 Units Single Family Manufactured	21 Jan 35	13 Feb 34 0	<b>Mar</b> 40	35 Apr 38 2	130 May 34 0	38 Jun 28 0	<b>Jul</b> 34	32 Aug 28 2	<b>Sep</b> 20 2	<b>Oct</b> 43	<b>Nov</b> 32 8	<b>Dec</b> 21 1	470 Total Units 387 18
Total  2017  Units Single Family Manufactured Duplex	<b>Jan</b> 35 1 0	<b>Feb</b> 34 0	<b>Mar</b> 40 0	35 Apr 38 2	130 May 34 0	38 Jun 28 0	<b>Jul</b> 34 0	32 Aug 28 2 0	<b>Sep</b> 20 2 0	Oct 43 2 0	Nov 32 8	<b>Dec</b> 21 1 0	470 Total Units 387 18 0
Total  2017  Units  Single Family  Manufactured  Duplex  Tri & Four Plex	<b>Jan</b> 35 1 0	<b>Feb</b> 34 0 0 0	<b>Mar</b> 40 0 0	35 Apr 38 2 0 12	130 May 34 0 0	Jun 28 0 0 36	Jul 34 0 0 12	32 Aug 28 2 0	Sep 20 2 0 0	<b>Oct</b> 43 2 0 0	Nov 32 8 0	Dec 21 1 0 16	470 Total Units 387 18 0
Total  2017  Units Single Family Manufactured Duplex Tri & Four Plex Multi-family Total	<b>Jan</b> 35 1 0 0 0	13 Feb 34 0 0 0	<b>Mar</b> 40 0 0 0	35 Apr 38 2 0 12	130 May 34 0 0 6	38 Jun 28 0 0 36 0	Jul 34 0 0 12 0	32 Aug 28 2 0 0	Sep 20 2 0 0 40	Oct 43 2 0 0 0	Nov 32 8 0 0	Dec 21 1 0 16 0	470 Total Units 387 18 0 82 102
Total  2017  Units Single Family Manufactured Duplex Tri & Four Plex Multi-family Total  2018	Jan 35 1 0 0 0 36	13 Feb 34 0 0 0 0 34	Mar 40 0 0 0 40	35 Apr 38 2 0 12 0 52	May 34 0 0 6 0 40	38 Jun 28 0 0 36 0 64	Jul 34 0 0 12 0 46	32 Aug 28 2 0 0 0 30	Sep 20 2 0 0 40 62	Oct 43 2 0 0 0 45	Nov 32 8 0 0 62 102	Dec 21 1 0 16 0 38	Total Units 387 18 0 82 102 589
Total  2017  Units Single Family Manufactured Duplex Tri & Four Plex Multi-family Total  2018 Units	21  Jan  35  1  0  0  36	Feb 34 0 0 0 34 Feb	Mar 40 0 0 0 40 Mar	35 Apr 38 2 0 12 0 52 Apr	May 34 0 0 6 0 40 May	Jun 28 0 0 36 0 64 Jun 1	Jul 34 0 0 12 0 46 Jul	Aug 28 2 0 0 0 30 Aug Aug	Sep 20 2 0 0 40 62 Sep	Oct 43 2 0 0 0 45	Nov 32 8 0 0 62 102	Dec 21 1 0 16 0 38	Total Units 387 18 0 82 102 589 Total Units
Total  2017  Units Single Family Manufactured Duplex Tri & Four Plex Multi-family Total  2018  Units Single Family	Jan 35 1 0 0 0 36	13 Feb 34 0 0 0 0 34	Mar 40 0 0 0 40	35 Apr 38 2 0 12 0 52	May 34 0 0 6 0 40	38 Jun 28 0 0 36 0 64	Jul 34 0 0 12 0 46	32 Aug 28 2 0 0 0 30	Sep 20 2 0 0 40 62	Oct 43 2 0 0 0 45	Nov 32 8 0 0 62 102	Dec 21 1 0 16 0 38	Total Units 387 18 0 82 102 589
Total  2017  Units Single Family Manufactured Duplex Tri & Four Plex Multi-family Total  2018 Units	Jan 35 1 0 0 0 36 Jan 20	13 Feb 34 0 0 0 34 Feb 19	Mar 40 0 0 0 40 Mar 44	35 Apr 38 2 0 12 0 52 Apr 31	May 34 0 0 6 0 40 May 62	38  Jun 28 0 0 36 0 64  Jun 32	Jul 34 0 0 12 0 46 Jul 24	32 Aug 28 2 0 0 0 30 Aug 22	Sep 20 2 0 0 40 62 Sep 28	Oct 43 2 0 0 0 45 Oct 30	Nov 32 8 0 0 62 102 Nov	Dec 21 1 0 16 0 38 Dec 28	Total Units 387 18 0 82 102 589 Total Units 368 14
Total  2017  Units Single Family Manufactured Duplex Tri & Four Plex Multi-family Total  2018  Units Single Family Manufactured	21  Jan  35  1  0  0  36  Jan  20  0	Feb 34 0 0 0 34 Feb 19 0 0	Mar 40 0 0 0 40 Mar 44	35 Apr 38 2 0 12 0 52 Apr 31 0	May 34 0 0 6 0 40 May 62 1	38  Jun 28 0 0 36 0 64  Jun 32 0 0 0	Jul 34 0 0 12 0 46 Jul 24 0 0	32 Aug 28 2 0 0 0 30 Aug 22 10	Sep 20 2 0 0 40 62 Sep 28 0 8	Oct 43 2 0 0 0 45 Oct 30 1 0	Nov 32 8 0 0 62 102 Nov 28 2	Dec 21 1 0 16 0 38 Dec 28 0 0	Total Units 387 18 0 82 102 589 Total Units
Total  2017  Units Single Family Manufactured Duplex Tri & Four Plex Multi-family Total  2018  Units Single Family Manufactured Duplex Tri & Four Plex	21  Jan  35  1  0  0  36  Jan  20  0  0	13 Feb 34 0 0 0 0 34 Feb 19	Mar 40 0 0 0 40 Mar 44 0 0	35 Apr 38 2 0 12 0 52 Apr 31 0 0	May 34 0 0 6 0 40 May 62 1 0 0	38  Jun 28 0 0 36 0 64  Jun 32 0	Jul 34 0 0 12 0 46 Jul 24 0	32 Aug 28 2 0 0 30 Aug 22 10 0	Sep 20 2 0 0 0 40 62 Sep 28 0 8 8 15	Oct 43 2 0 0 45 Oct 30 1	Nov 32 8 0 0 62 102 Nov 28 2	Dec 21 1 0 16 0 38 Dec 28 0	Total Units  387 18 0 82 102 589  Total Units 368 14 8
Total  2017  Units Single Family Manufactured Duplex Tri & Four Plex Multi-family Total  2018  Units Single Family Manufactured Duplex	21  Jan  35  1  0  0  36  Jan  20  0  0  0	13 Feb 34 0 0 0 0 34 Feb 19 0 0	Mar 40 0 0 0 40 Mar 44 0 0	35 Apr 38 2 0 12 0 52 Apr 31 0 0 0 0	May 34 0 0 6 0 40 May 62 1 0 0 0 0	38  Jun 28 0 0 36 0 64  Jun 32 0 0 24	Jul 34 0 0 12 0 46 Jul 24 0 0 0 0	32 Aug 28 2 0 0 30 Aug 22 10 0 12	Sep 20 2 0 0 40 62 Sep 28 0 8	Oct 43 2 0 0 45 Oct 30 1 0 24	Nov 32 8 0 0 62 102 Nov 28 2 0 4	Dec 21 1 0 0 16 0 38 Dec 28 0 0 0 0 0 0	Total Units  387  18  0  82  102  589  Total Units  368  14  8  88  166
Total  2017  Units Single Family Manufactured Duplex Tri & Four Plex Multi-family Total  2018  Units Single Family Manufactured Duplex Tri & Four Plex Multi-family Manufactured Duplex Tri & Four Plex Multi-family Total	Jan 35 1 0 0 0 36 Jan 20 0 0 0 12	Feb 34 0 0 0 34 Feb 19 0 0 9 0 0	Mar 40 0 0 0 40 Mar 44 0 0	35 Apr 38 2 0 12 0 52 Apr 31 0 0 0 0	May 34 0 0 6 0 40 May 62 1 0 0 0 0 0 0 0	38  Jun 28 0 0 36 0 64  Jun 32 0 0 24 0	Jul 34 0 0 12 0 46 Jul 24 0 0 0 0 0 0 0 0	32 Aug 28 2 0 0 30 Aug 22 10 0 12	Sep 20 0 0 40 62 Sep 28 0 8 15 25	Oct 43 2 0 0 45 Oct 30 1 0 24 57	Nov 32 8 0 0 62 102 Nov 28 2 0 4 72	Dec 21 1 0 0 16 0 38 Dec 28 0 0 0 0 0 0	Total Units  387  18  0  82  102  589  Total Units  368  14  8  88  166
Total  2017  Units Single Family Manufactured Duplex Tri & Four Plex Multi-family Total  2018  Units Single Family Manufactured Duplex Tri & Four Plex Multi-family Total  2019	Jan 35 1 0 0 0 36 Jan 20 0 0 12 32	Feb 34 0 0 0 34 Feb 19 0 0 9 0 28	Mar 40 0 0 0 40 Mar 44 0 0 0 44	35 Apr 38 2 0 12 0 52 Apr 31 0 0 31	May 34 0 0 0 40 May 62 1 0 0 0 63	38  Jun 28 0 0 36 0 64  Jun 32 0 0 24 0 56	Jul 34 0 0 12 0 46 Jul 24 0 0 0 0 24	Aug 28 2 0 0 30 Aug 22 10 0 12 0 44	Sep 20 0 0 40 62 Sep 28 0 8 15 25 76	Oct 43 2 0 0 45 Oct 30 1 0 24 57 112	Nov 32 8 0 0 62 102 Nov 28 2 0 4 72 106	Dec 21 1 0 0 16 0 38 Dec 28 0 0 0 0 28	Total Units 387 18 0 82 102 589 Total Units 368 14 8 88 166 644
Total  2017  Units Single Family Manufactured Duplex Tri & Four Plex Multi-family Total  2018  Units Single Family Manufactured Duplex Tri & Four Plex Multi-family Total  2019 Units	Jan 35 1 0 0 0 36 Jan 20 0 0 12 32 Jan Jan	Feb 34 0 0 0 34 Feb 19 0 0 28 Feb	Mar 40 0 0 0 40 Mar 44 0 0 0 44 Mar	Apr 38 2 0 12 0 52 Apr 31 0 0 0 31 Apr Apr	May 34 0 0 6 0 40  May 62 1 0 0 63	Jun 28 0 0 0 64 Jun 32 0 0 24 0 56 Jun Jun	Jul 34 0 0 12 0 46 Jul 24 0 0 0 0 24 Jul Jul	Aug 28 0 0 0 30 Aug 22 10 0 12 0 44 Aug Aug	Sep 20 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	Oct 43 2 0 0 45 Oct 30 1 0 24 57	Nov 32 8 0 0 62 102 Nov 28 2 0 4 72	Dec 21 1 0 0 16 0 38 Dec 28 0 0 0 0 0 0	Total Units  387 18 0 82 102 589  Total Units 368 14 8 88 166 644  Total Units
Total  2017  Units Single Family Manufactured Duplex Tri & Four Plex Multi-family Total  2018  Units Single Family Manufactured Duplex Tri & Four Plex Multi-family Total  2019 Units Single Family	Jan 35 1 0 0 0 36 36 36 32 32 Jan 19	Feb 34 0 0 0 34 Feb 0 0 28 Feb 32	Mar 40 0 0 0 40 Mar 44 0 0 0 44 Mar 30	35 Apr 38 2 0 12 0 52 Apr 31 0 0 31 Apr 30	May 34 0 0 6 0 40  May 62 1 0 0 63	38  Jun 28 0 0 36 0 64  Jun 32 0 0 24 0 56  Jun 33	Jul 34 0 0 12 0 46 Jul 24 0 0 0 24 Jul 12	Aug 28 0 0 0 30 30 12 0 44 Aug 25	Sep 20 2 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	Oct 43 2 0 0 0 45 Oct 30 24 57 112 Oct	Nov 32 8 0 0 62 102 Nov 28 2 0 4 72 106	Dec 21 1 0 0 16 0 38 Dec 28 0 0 0 0 28	Total Units  387 18 0 82 102 589  Total Units 368 14 8 88 166 644  Total Units
Total  2017  Units Single Family Manufactured Duplex Tri & Four Plex Multi-family Total  2018  Units Single Family Manufactured Duplex Tri & Four Plex Multi-family Total  2019 Units Single Family Manufactured Multi-family Total	Jan 35 1 0 0 0 36 36 36 32 32 Jan 19 1	Feb 34 0 0 0 34 Feb 0 0 28 Feb 32 0	Mar 40 0 0 0 40  Mar 44 0 0 44  Mar 30 3	35 Apr 38 2 0 12 0 52 Apr 31 0 0 31 Apr 30 2	May 34 0 0 6 0 40 0 0 0 0 63 May 45 3	38  Jun 28 0 0 36 0 64  Jun 32 0 0 24 0 56  Jun 33 0	Jul 34 0 0 12 0 46	Aug 28 0 0 0 30 22 10 0 44 Aug 25 0 0	Sep 20 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	Oct 43 2 0 0 0 45 Oct 30 24 57 112 Oct	Nov 32 8 0 0 62 102 Nov 28 2 0 4 72 106	Dec 21 1 0 0 16 0 38 Dec 28 0 0 0 0 28	Total Units  387 18 0 82 102 589  Total Units 368 14 8 88 166 644  Total Units 235
Total  2017  Units Single Family Manufactured Duplex Tri & Four Plex Multi-family Total  2018  Units Single Family Manufactured Duplex Tri & Four Plex Multi-family Total  2019  Units Single Family Total  2019  Units Single Family Manufactured Duplex	Jan 35 1 0 0 0 36 36 36 32 32 Jan 19 1 0 0	Feb 34  Feb 19  0  0  28  Feb 32  0  0	Mar 40 0 0 40  Mar 44 0 0 44  Mar 30 31 0	35 Apr 38 2 0 12 0 52 Apr 31 0 0 31 Apr 30 2 0	May 34 0 0 6 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	38  Jun 28 0 0 36 0 64  Jun 32 0 0 24 0 56  Jun 33 0 0 0	Jul 34 0 0 12 0 46	32 Aug 28 2 0 0 30 Aug 12 0 44 Aug 25 0	Sep 20 40 62 Sep 28 15 25 76 Sep 9 0 0	Oct 43 2 0 0 45 Oct 30 24 57 112 Oct -	Nov 32 8 0 0 62 102 Nov 28 2 0 4 72 106	Dec 21 1 0 0 16 0 38 Dec 28 0 0 0 0 28	Total Units  387  18  0  82  102  589  Total Units  368  14  8  88  166  644  Total Units  235
Total  2017  Units Single Family Manufactured Duplex Tri & Four Plex Multi-family Total  2018  Units Single Family Manufactured Duplex Tri & Four Plex Multi-family Total  2019  Units Single Family Manufactured Duplex Tri & Four Plex Multi-family Total  2019  Units Single Family Manufactured Duplex Fri & Four Plex Fri & Four Plex	Jan 35 1 0 0 0 36 Jan 20 0 12 32 Jan 19 1 0 0 0	Feb 34 0 0 0 34 Feb 32 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	Mar 40 0 0 40 Mar 44 0 0 0 44 0 0 0 0 0 0 0 0 0 0 0 0 0	35 Apr 38 2 0 12 0 52 Apr 31 0 0 0 31 Apr 30 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	May  34  0  0  40  May  62  1  0  0  43  0  0  0  0  0  0  0  0  0  0  0  0  0	38  Jun 28 0 0 36 0 64  Jun 32 0 0 24 0 56  Jun 33 0 0 0 0	Jul 34 0 0 46 Jul 24 0 0 0 24 Jul 12 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	Aug 28 Aug 20 00 30 Aug 22 10 01 12 04 Aug 25 0 0 0 0	Sep 20 40 62 Sep 28 0 8 15 25 76 Sep 0 0 0 16	Oct 43 2 0 0 45 Oct 30 24 57 112 Oct -	Nov 32 8 0 0 62 102 Nov 28 2 0 4 72 106	Dec 21 1 0 0 16 0 38 Dec 28 0 0 0 0 28	Total Units  387  18  0  82  102  589  Total Units  368  14  8  88  166  644  Total Units  235  9  0  16
Total  2017  Units  Single Family  Manufactured  Duplex  Tri & Four Plex  Multi-family  Total  2018  Units  Single Family  Manufactured  Duplex  Tri & Four Plex  Multi-family  Total  2019  Units  Single Family  Manufactured  Duplex	Jan 35 1 0 0 0 36 36 36 32 32 Jan 19 1 0 0	Feb 34  Feb 19  0  0  28  Feb 32  0  0	Mar 40 0 0 40  Mar 44 0 0 44  Mar 30 31 0	35 Apr 38 2 0 12 0 52 Apr 31 0 0 31 Apr 30 2 0	May 34 0 0 6 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	38  Jun 28 0 0 36 0 64  Jun 32 0 0 24 0 56  Jun 33 0 0 0	Jul 34 0 0 12 0 46	32 Aug 28 2 0 0 30 Aug 12 0 44 Aug 25 0	Sep 20 40 62 Sep 28 15 25 76 Sep 9 0 0	Oct 43 2 0 0 45 Oct 30 24 57 112 Oct -	Nov 32 8 0 0 62 102 Nov 28 2 0 4 72 106	Dec 28 0 0 0 28 Dec	Total Units 387 18 0 82 102 589 Total Units 368 14 8 88 166 644











## **Commercial Property Vacancies**

By the end of the third quarter of 2019, there were 107 active properties on the local commercial real estate market, a 2.7 percent drop from the second quarter of 2019, and a 27.2 percent decrease from one year ago. During the quarter, the number of available properties stayed constant in two of the three major categories: Retail spaces and Office spaces. The number of retail spaces held the same at 52 over the quarter and the number of office spaces stayed constant at 34. The number of warehouse spaces shrank by 3 units(-15.7 percent).

From the second quarter of 2019 to the third quarter of 2019, the number of available warehousing units for sale and/or lease decreased 15.7 percent (-3 units), the total available square footage decreased 15.2 percent, and the overall vacancy rate improved, decreasing from 6.9 percent to 5.8 percent. The average lease rate increased from \$6.24/sf to \$6.85/sf at the end of the third quarter. Total vacant square footage ended the quarter at 332,094 sf as compared to 392,028 sf at the end of the second quarter of 2019.

The number of available retail properties for sale and/or lease stayed constant over the quarter while the overall retail vacancy rate decreased from 12.6 percent to 10.7 percent in the third quarter of 2019. Vacancy in the Frontier Mall decreased slightly to 17.9 percent during the third quarter of 2019. The anchor space at the Frontier Mall previously occupied by Sears remained vacant and represents 15.5 percent of the total mall square footage. However, there is a deal in place to have an outdoor recreational store fill the former Sears storefront in the near future. Vacancy at the Cheyenne Shopping Plaza decreased slightly over the quarter to 32.8 percent. The Holiday Home Plaza had no new vacancies open up, but had two vacancies filled. Other shopping centers saw no new changes in vacancies. The total amount of vacant retail space ended the quarter at 434,220 sf, a sharp decrease compared to 511,569 sf at the end of the second quarter of 2019. Several additional large properties remained vacant, including the former K-Mart (44,625 sf), Sears (83,055 sf), and Pioneer Printing (24,956 sf).

The number of available office properties didn't change, but the total square footage decreased over the quarter. The vacancy rate for office properties fell to 7.2 percent and is down from one year ago when it stood at 13.8 percent at the end of the third quarter of 2018. Total vacant office space by the quarter's end had decreased to 156,252 sf from 184,319 sf in the second quarter of 2019.

The number of medical spaces available for sale or lease during the third quarter of 2019 did not change. Vacancy rates held constant over the year at 4.1%.

NOTE: For a complete listing of available commercial properties in the Greater Cheyenne area and discussion of changes in the commercial building market over the third quarter of 2019, please see the Wyoming Center for Economic Analysis @ LCCC's homepage (<a href="www.wyomingeconomicdata.com">www.wyomingeconomicdata.com</a>) and click on Commercial Property Opportunities.

Table 6. Commercial Property for Sale and Lease, Cheyenne, 2016-2019

		Summa	ary Table		
	Commerc		ty For Sale and	Lease	
Updated: 9/27/2019					
Property	#	Square	Avg	Min/Max	Vacancy
Туре	Properties	Footage	Lease Rate	Rate	Rate
Fourth Quarter 2016					
Warehouse	22	443,050	\$8.06	4.50 - 13.00	7.8%
Retail	54	401,434	\$13.25	8.00 - 24.00	9.8%
Office Space	43	269,819	\$13.62	8.00 - 22.00	12.4%
First Quarter 2017					
Warehouse	24	461,908	\$7.98	4.50 - 13.00	8.1%
Retail	44	372,206	\$13.34	8.00 - 24.00	9.1%
Office Space	49	278,295	\$14.05	8.00 - 22.00	12.8%
Second Quarter 2017					
Warehouse	28	492,320	\$8.24	4.50 - 14.50	8.7%
Retail	42	455,448	\$13.00	8.00 - 20.00	11.2%
Office Space	50	274,990	\$14.03	8.00 - 22.00	12.6%
Third Quarter 2017					
Warehouse	27	442,067	\$7.84	4.50 - 14.50	7.8%
Retail	50	474,625	\$13.47	8.00 - 20.00	11.6%
Office Space	48	266,931	\$14.00	10.00 - 22.00	12.3%
Fourth Quarter 2017					
Warehouse	26	456,368	\$7.85	4.50 - 14.50	8.1%
Retail	49	434,979	\$11.63	5.50 - 17.00	10.7%
Office Space	47	315,920	\$14.50	7.50 - 22.00	14.5%
First Quarter 2018					
Warehouse	28	464,432	\$7.78	4.50 - 14.50	8.2%
Retail	57	571,496	\$10.90	5.50 - 17.00	14.0%
Office Space	45	352,421	\$14.90	7.80 - 23.60	16.2%
Second Quarter 2018					
Warehouse	27	461,361	\$7.68	4.50 - 14.50	8.1%
Retail	60	573,636	\$13.77	6.00 - 23.50	14.1%
Office Space	40	315,683	\$15.13	7.80 - 23.60	14.5%
Third Quarter 2018			_		
Warehouse	34	532,596	\$7.67	4.50 - 12.75	9.4%
Retail	68	590,744	\$12.75	6.00 - 23.50	14.5%
Office Space	40	300,933	\$14.65	7.80 - 21.50	13.8%
Fourth Quarter 2018	2.5	470	40	4.50	
Warehouse	26	479,393	\$8.46	4.50 - 12.75	8.4%
Retail	76	675,179	\$12.96	6.00 - 23.50	16.6%
Office Space	40	298,603	\$15.54	10.00 - 27.43	13.7%
First Quarter 2019	22	454 404	67.00	4.50 10.75	2.22/
Warehouse	23	451,421	\$7.33	4.50 - 12.75	8.0%
Retail	63	561,916	\$13.21	6.00 - 23.50	13.8%
Office Space	34	210,885	\$14.16	10.00 - 18.50	9.7%
Second Quarter 2019	10	202.020	¢C 3.4	4.50 0.00	C 00/
Warehouse	19	392,028	\$6.24	4.50 - 8.00	6.9%
Retail	52	511,569	\$13.26	6.00 - 23.50	12.6%
Office Space	34	184,319	\$14.23	10.00 - 18.50	8.5%
Third Quarter 2019		202	Ac.c-	4.50	
Warehouse	16	332,094	\$6.85	4.50 - 8.50	5.8%
Retail Office Space	52 34	434,220 156,252	\$13.51 \$14.57	6.00 - 23.50 10.00 - 18.50	10.7% 7.2%

Source: WCBEA from Laramie County Assessor property database.

## **Residential Housing Market**

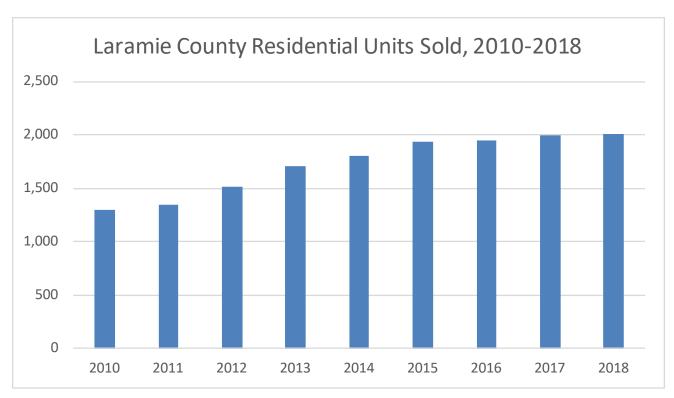
Table 7 provides data on the local residential housing market, both city and rural areas.

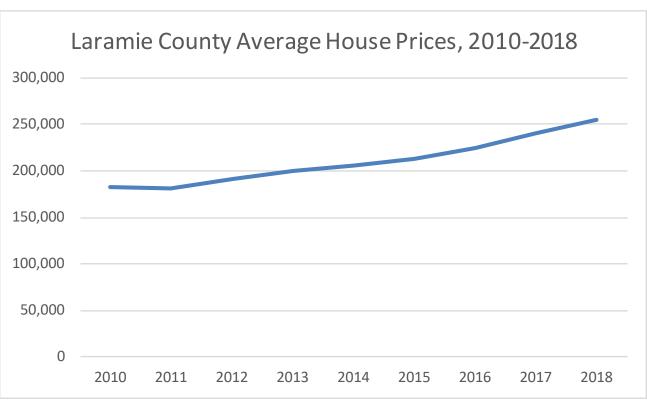
The Cheyenne Board of Realtors reported a 31.4 percent decrease in the supply of homes for sale in the city of Cheyenne and a 27.5 percent decrease in the supply of homes for sale in the rural part of Laramie County from the third quarter of 2018 to the third quarter of 2019. Over the last year, the supply of homes for sale decreased in the city of Cheyenne, from a monthly average of 242 units for sale in the third quarter of 2018 to a monthly average of 166 units for sale in the third quarter of 2019. In rural Laramie County, there was a decrease in the supply of homes for sale over the last year, from a monthly average of 102 in the third quarter of 2018 to a monthly average of 74 in the third quarter of 2019. This sharp decrease in housing is due to a growing population and sluggish new home construction growth.

The average sales price for homes in the city of Cheyenne rose 2.1 percent over the last quarter and 5.8 percent over the year. The average sales price rose to \$276,715 during the third quarter of 2019, up from \$271,134 in the second quarter of 2019 and \$261,598 in the third quarter of 2018.

The average sales price for homes in rural Laramie County increased over the quarter, moving from \$406,507 in the second quarter of 2019 to \$422,475 in the third quarter of 2019 (+3.9%). Year-over-year, the average sales price for homes in rural Laramie County rose from \$363,249 in the third quarter of 2018 to \$422,475 in the third quarter of 2019 (+16.3%).

The condo and townhouse market has also tightened. The number of townhouses and condominiums available for sale fell over the quarter and over the year. From the second quarter of 2019 to the third quarter of 2019, the average monthly townhouses and condos for sale fell from 43 to 40 (-7.0%). Year-over-year, the number of townhouses and condos for sale fell from 49 to 40 (-18.4%). The average sales price for townhouses and condos rose over the quarter (+6.4%) and over the year (+3.6%).

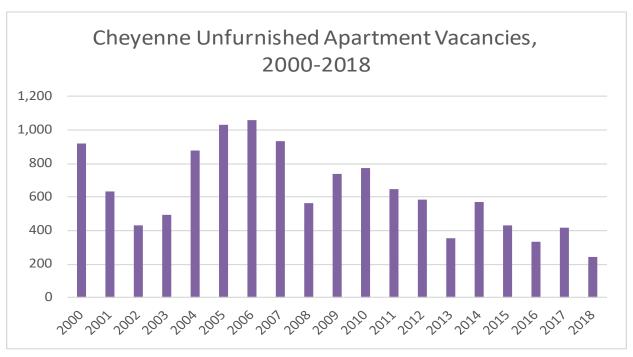




## **Apartment Vacancies**

The vacancy rate in sampled apartments held constant at 1.0 percent over the quarter. This vacancy rate fell over the year, decreasing from 3.0 percent in the third quarter of 2018 to 1.0 percent in the third quarter of 2019.

Table 7 below presents the above data.



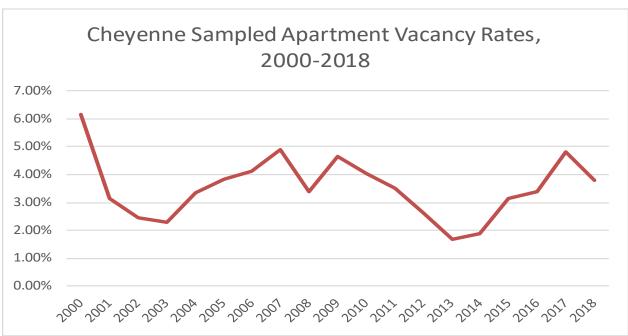


Table 7
Residential Housing Market

		ential flous					
					2 Year % Chg	1 Year % Chg	Qtrly % Chg
	3Q	3Q	2Q	3Q	3Q/2017 -	3Q/2018 -	2Q/2019 -
	2017	2018	2019	2019	3Q/2019	3Q/2019	3Q/2019
Cheyenne Board of Realtors							
Avg Monthly Residentials Sold	185	184	184	204	10.3	10.9	10.9
City							
Avg Monthly Units For Sale	271	242	131	166	-38.7	-31.4	26.7
Avg Sale Price (\$)	249,083	261,598	271,134	276,715	11.1	5.8	2.1
Avg Days on Market <sup>4</sup>	36	33	33	23	-36.1	-30.3	-30.3
Rural							
Avg Monthly Units For Sale	112	102	62	74	-33.9	-27.5	19.4
Avg Sale Price (\$)	368,918	363,249	406,507	422,475	14.5	16.3	3.9
Avg Days on Market	60	42	32	23	-61.7	-45.2	-28.1
Vacancies <sup>5</sup>							
Avg Monthly Furnished Apartments	1	1	0	0	-100.0	-100.0	#DIV/0!
Avg Monthly Unfurnished Apartments	32	17	5	6	-81.3	-64.7	20.0
Avg Monthly Homes and Duplexes	7	3	2	2	-71.4	-33.3	0.0
Avg Monthly Mobile Homes	4	3	2	1	-75.0	-66.7	-50.0
Sampled Apartments Vacancy Rate <sup>6</sup>	4.5%	3.0%	1.0%	1.0%	-77.8	-66.7	0.0
Avg Monthly Sample Sizes	1,083	1,117	1,117	1117	3.1	0.0	0.0

<sup>(</sup>a) Average days on the market calculated from listing to under contract dates not listing to closing dates as usually reported.

Note: Each figure reported is an average of the figures for the three months, unless otherwise indicated.

<sup>(</sup>b) Source: Wyoming Center for Business & Economic Analysis, Inc.

## **Demographics and Tourism**

The following tables provide data on current demographic and tourism trends within Laramie County. Table 8 presents information on human and social services and school enrollments in Laramie County and Table 9 presents tourism indicators.

The average number of people sheltered at the safehouse stayed constant over the last quarter with a monthly average of 43 people staying there. This number is down sharply from 63 a year ago (-31.7%).

There has been a fairly consistent decline since 2013 in the number of Department of Family Services (DFS) – Temporary Assistance for Needy Families (TANF) distributions. These distributions decreased over the last year, from 104 to 86 (-17.3%). Distributions also fell from the second quarter of 2019 to the third quarter of 2019, moving from a monthly average of 96 to 86 (-10.4%).

Local tourism numbers were generally positive over the last year. The Cheyenne Visitor Center saw a significant increase over the last year(+18.4%) as did the State Museum(+59.5%). The I-25 Visitor Center(-5.19%) and the Old West Museum(-16.4%) saw decreases in the number of visitors. Occupancy rates at local hotels increased from 73.6 percent in the third quarter of 2018 to 76.4 percent in the third quarter of 2019.

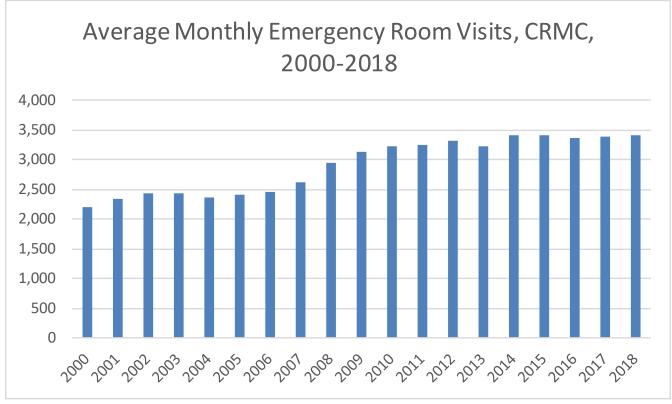
Table 8
Demographics

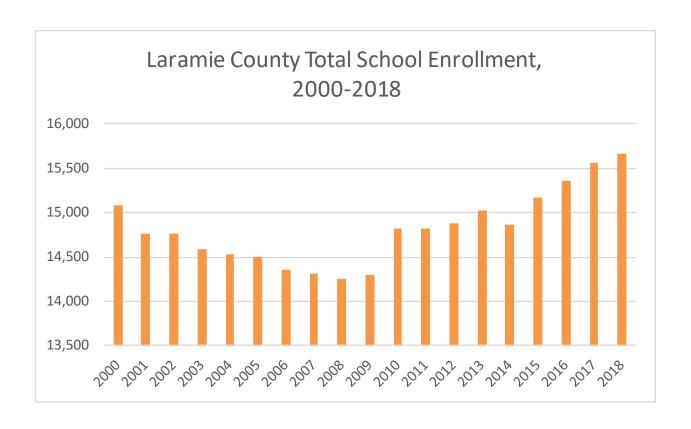
		J					
	3Q 2017	3Q 2018	2Q 2019	3Q 2019	2 Year % Chg 3Q/2017 - 3Q/2019	1 Year % Chg 3Q/2018 - 3Q/2019	Qtrly % Chg 2Q/2019 - 3Q/2019
Human Services							
Emergency Room Visits	3,472	3,519	3,431	3,557	2.4	1.1	3.7
Safehouse - # Sheltered	54	63	43	43	-20.4	-31.7	0.0
DFS/TANF Distributions	116	104	96	86	-25.9	-17.3	-10.4
School Enrollments							
Laramie County School District #1	13,787	13,936	13,664	14,005	1.6	0.5	2.5
Laramie County School District #2	1,053	1,045	1,029	1,046	-0.7	0.1	1.7
Private Schools <sup>1</sup>	265	346	346	423	59.6	22.3	22.3
Home Schooling	373	314	314	384	2.9	22.3	22.3
Poder Academy	250	244	244	295	18.0	20.9	20.9
Total School Enrollment <sup>2</sup>	15,727	15,885	15,597	16,153	2.7	1.7	3.6
LCCC Enrollment - FTE (Laramie County Sites)	1,913	1,912	1,881	356	-81.4	-81.4	-81.1
LCCC Enrollment - Headcount (Laramie County)	3,471	3,451	3,471	1013.00	-70.8	-70.6	-70.8

Note: Each figure reported is the average of the figures for three months.

Table 9 Tourism

					2 Year % Chg 3Q/2017 -	1 Year % Chg 3Q/2018 -	Qtrly % Chg 2Q/2019 -
	3Q 2017	3Q 2018	2Q 2019	3Q 2019	3Q/2019	3Q/2019	3Q/2019
Avg Monthly Accomodations D	ata						
Available Rooms	85,744	85,805	81,688	82,585	-3.68	-3.75	1.10
Nights Occupied	61,458	63,116	52,958	63,071	2.62	-0.07	19.10
Occupancy Rate (%)	71.7%	73.6%	64.8%	76.4%	6.55	3.82	17.80
Average Room Rate	\$ 109.07	\$ 109.31	\$ 94.57	\$ 114.85	5.30	5.07	21.44
Avg Monthly Visitor Data							
Visit Cheyenne Walk-in Count	7,005	6,840	4,366	8,097	15.59	18.38	85.46
Trolley Ridership	2,303	2,395	2,626	2,721	18.15	13.61	3.62
Pine Bluffs Info Center	9,633	10,489	9,223	11,140	15.64	6.21	20.78
I-25 State Visitor Center	26,925	24,408	14,432	23,142	-14.05	-5.19	60.35
Old West Museum Paid Visitor	3,327	4,679	2,475	3,911	17.55	-16.41	58.02





# **Detailed Tables**

Table 10 Employment, Labor Force, and General Business Activity

				, • , —	<b></b>	,				,				
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Avg	Year
Employment														
Total Civilian Labor Force (LAUS)	47,296	47,841	47,934	47,762	46,786	46,716	47,286	46,858	45,904	46,856	47,506	47,411	47,180	2018
Total Civilian Labor Force (LAOS)	48,126	47,854	48,261	47,611	47,215	47,648	48,194	47,944	47,426	-	-	-	47,809	2019
Total Employment (LAUS)	45,272	45,891	46,114	46,132	45,176	44,860	45,554	45,116	44,199	45,228	45,821	45,629	45,416	2018
Total Employment (LAOS)	46,052	46,213	46,520	46,117	45,696	45,863	46,467	46,256	45,810	-	-	-	46,110	2019
Total Employment (CES)	45,100	45,800	45,900	46,400	46,700	47,100	47,400	47,300	47,100	46,900	46,800	46,800	46,608	2018
Total Employment (CES)	46,300	46,400	46,600	46,600	47,200	47,400	48,000	47,800	47,400	-	-	-	47,078	2019
Total Unemployment (LAUS)	2,019	1,950	1,820	1,630	1,610	1,778	1,647	1,616	1,602	1,671	1,676	1,739	1,730	2018
Total offernployment (LAOS)	2,074	1,641	1,741	1,494	1,519	1,785	1,727	1,688	1,616	-	-	-	1,698	2019
Unemployment Rate (LAUS)	4.3	4.1	3.8	3.4	3.4	3.7	3.4	3.4	3.4	3.5	3.5	3.6	3.6	2018
onemployment rate (LAOS)	4.3	3.4	3.6	3.1	3.2	3.7	3.6	3.5	3.4	-	-	-	3.5	2019
Initial Unemployment Claims	129	64	39	50	41	36	38	27	39	63	61	65	54	2018
mittai onempioyment ciaims	84	36	41	65	25	34	36	51	43	-	-	-	46	2019
Help Wanted Ads	440	522	590	710	524	724	519	540	333	536	585	222	520	2018
Help Walited Aus	644	920	578	409	829	488	491	409	640	-	-	-	601	2019
General Business Activity														
Auto Registrations	2,736	2,475	3,103	2,977	3,248	3,485	3,437	4,060	3,363	3,695	3,721	2,679	3,248	2018
Auto Registrations	2,341	2,897	2,556	2,802	3,276	3,505	3,500	3,696	3,581	-	-	-	3,128	2019
Enplanements - CYS	155	7	104	0	139	0	127	146	0	0	930	897	209	2018
Enplanements - C13	1,061	890	1,225	979	1,924	1,897	2,129	1,837	2,026	-	-	-	1,552	2019
Retail Sales (\$)	\$ 118,963,000	\$ 113,083,900	\$ 95,418,300	\$ 106,175,600	\$ 98,770,400	\$ 114,252,500	\$ 181,168,300	\$ 158,339,000	\$ 128,560,100	\$ 123,503,600	\$ 97,108,000	\$ 94,474,200	\$ 119,151,408	2018
netan sales (3)	\$ 110,160,500	\$ 104,009,900	\$ 105,457,400	\$ 116,344,100	\$ 121,776,800	\$ 127,641,000	\$ 140,549,200	\$ 146,769,600	\$ 134,688,600	-	-	-	\$ 123,044,122	2019
Bankruptcies	7	15	19	21	30	17	15	18	15	9	15	14	16	2018
balikiuptues	9	7	15	17	16	16	15	20	12	-	-	-	14	2019

Table 11
Housing and Construction

					3.09									
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Avg	Yea
ousing							•							
Real Estate Data														
Total Residential Units	311	332	369	536	385	398	406	396	376	346	348	308	376	201
for Sale	233	233	252	237	231	241	237	273	333	-	-	-	252	201
Total Residential Units Sold	109	133	187	184	165	205	186	195	172	178	162	134	168	201
Total Nesidential Onits Sold	108	141	162	143	199	210	237	195	180	-	-	-	175	201
Average Residential	\$237,126	\$237,389	\$236,537	\$247,212	\$265,616	\$274,530	\$260,960	\$257,108	\$266,725	\$255,197	\$259,836	\$258,863	\$254,758	20:
Sold Price (City)	\$250,516	\$262,644	\$257,727	\$272,380	\$267,994	\$273,027	\$269,670	\$277,687	\$282,789	-	-	-	\$268,270	20:
Rental Data														
Furnished Apartments	2	2	1	1	1	0	1	1	0	0	0	0	0.8	201
rumineu Apartments	0	0	0	0	0	0	0	0	0	-	-	-	0	20:
Unfurnished Apartments	37	35	30	22	20	21	18	20	13	10	10	9	20.4	20:
omamished Apartments	10	9	6	5	5	7	5	7	7	-	-	-	6.8	20:
Homes & Duplexes	8	8	4	2	4	6	2	3	4	2	2	6	4.3	20
Homes & Dupiexes	6	4	3	1	3	2	2	2	4	-	-	-	3.0	20
Mobile Homes	5	4	4	3	3	3	3	4	2	2	2	2	3.1	20:
Widding Hornes	2	2	2	2	2	2	1	1	1	-	-	-	1.7	20:
Sampled Apartments	4.0%	4.7%	5.6%	5.6%	6.3%	4.1%	4.1%	2.5%	2.4%	1.9%	2.4%	2.0%	3.8%	20:
% Vacant	1.5%	1.4%	1.8%	1.2%	1.1%	0.9%	1.1%	1.1%	0.9%	-	-	-	1.2%	20:
onstruction														
City														
Single-Family Permits	9	12	24	14	32	18	11	15	8	19	17	13	16	20:
Single running remines	13	9	11	12	14	13	12	25	9	-	-	-	13	20
Total Building Permits	149	132	168	147	199	184	168	198	207	217	154	128	171	20:
Total bulluling Fermits	192	170	154	196	182	172	146	184	209	-	-	-	178	20
Value of Authorized	\$7,901,764	\$6,635,620	\$8,509,362	\$12,102,659	\$13,372,101	\$21,511,639	\$21,402,411	\$20,271,700	\$17,880,801	\$40,161,100	\$52,473,712	\$4,846,968	\$18,922,486	20
Construction	\$14,504,483	\$4,501,400	\$9,999,660	\$12,234,345	\$20,319,389	\$14,973,102	\$6,511,605	\$22,164,960	\$9,976,526	-	-	-	\$12,798,386	20
Residential Permit Value	\$2,166,307	\$3,298,782	\$4,915,018	\$2,813,373	\$6,728,937	\$5,788,727	\$2,351,647	\$4,738,970	\$6,476,415	\$11,611,961	\$10,045,942	\$2,980,092	\$5,326,348	20
nesidential Fermit Value	\$2,855,744	\$1,926,776	\$2,249,116	\$3,027,107	\$3,379,480	\$3,203,401	\$2,185,060	\$5,924,604	\$5,320,805	-	-	-	\$3,341,344	20
Rural														
Single-Family Permits	11	7	20	17	30	14	13	7	20	11	11	15	14.7	20
Jingie-railiny remins	6	23	19	18	31	20	17	26	21	-	-	-	20.1	20:

Table 12
Utilities, Human Services, and School Enrollments

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Avg	Year
Utilities														
Commercial & Industrial Power (Kwh)	110,396	109,493	108,377	109,042	109,055	93,789	113,165	134,130	110,661	111,501	114,991	114,328	111,577	2018
(000)	122,204	116,340	110,537	116,622	113,129	118,754	116,659	123,098	118,940	-	-	-	117,365	2019
Residential Gas Usage (Mcf) ('000)	393	405	364	279	169	74	52	50	51	144	243	355	215	2018
Residential das Osage (McI) ( 000)	411	397	410	261	192	140	66	51	49	-	-	-	220	2019
Metered Water Taps (CBPU)	23,892	23,877	23,954	23,950	24,032	24,081	24,110	24,180	24,064	24,214	24,165	24,101	24,052	2018
ivietered water raps (CBPO)	24,137	24,168	24,183	24,219	24,307	24,296	24,421	24,387	24,382	-	-	-	24,278	2019
Metered Water Taps (SCW&SD)	3,376	3,376	3,376	3,379	3,380	3,381	3,381	3,381	3,381	3,381	3,382	3,384	3,380	2018
ivietered water raps (SCW&SD)	3,384	3,386	3,386	3,386	3,390	3,394	3,394	3,394	3,394	-	-	-	3,390	2019
Human Services														
Total Emergency Room Visits	3,663	3,308	3,527	3,221	3,351	3,432	3,613	3,549	3,396	3,370	3,146	3,537	3,426	2018
Total Emergency Room visits	3,708	3,459	3,558	3,340	3,540	3,414	3,629	3,541	3,501	-	-	-	3,521	2019
Safehouse - Number of People	53	49	49	32	33	27	62	63	64	36	23	45	45	2018
Sheltered	43	37	40	45	44	40	58	59	53	-	-	-	47	2019
School Enrollments	·						·		·	·		·		
Laramie County District #1	13,665	13,590	13,590	13,590	13,590	-	-	13,993	13,878	13,894	13,910	13,853	13,755	2018
Laranne County District #1	13,820	13,756	13,706	13,765	13,563	-	-	14,052	13,958	-	-	-	13,803	2019
Lavancia County District #2	1,033	1,026	1,026	1,025	1,025	-	-	1,046	1,044	1,044	1,043	1,037	1,035	2018
Laramie County District #2	1,033	1,029	1,029	1,026	1,031	-	-	1,044	1,048	-	-	-	1,034	2019
Total Caba al Envallment	15,558	15,468	15,468	15,467	15,467	-	-	15,943	15,826	15,842	15,857	15,794	15,669	2018
Total School Enrollment	15,757	15,689	15,639	15,695	15,498	-	-	16,198	16,108	-	-	-	15,798	2019
LCCC Enrollment - FTE	2,574	2,574	2,574	2,574	2,574	419	419	3,028	3,028	3,028	3,028	3,028	2,404	2018
(Laramie County Sites)	2,644	2,644	2,644	2,644	2,644	356	356	-	-	-	-	-	-	2019
LCCC Enrollment - Headcount	4,700	4,700	4,700	4,700	4,700	1,224	1,224	5,380	5,380	5,380	5,380	5,380	4,404	2018
(Laramie County Sites)	4,701	4,701	4,701	4,701	4,701	1,013	1,013	-	-	-	-	-	-	2019

N/A - Not Available

Note: Data are not seasonally adjusted.

Table 13
Taxes and Tourism

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Avg	Yea
Гахеѕ	·													
Tax Collections - 4% State,	\$10,091,228	\$9,002,427	\$8,210,079	\$9,127,447	\$8,435,552	\$9,434,805	\$13,572,625	\$12,780,737	\$11,755,981	\$10,649,249	\$9,910,894	\$9,315,757	\$10,190,565	201
1% Optional, & Lodging	\$11,093,018	\$10,331,066	\$9,900,809	\$10,445,707	\$10,443,540	\$10,556,960	\$11,425,750	\$12,545,236	\$11,344,417	-	-	-	\$10,898,500	201
Tax Collections - Wholesale	\$5,014,163	\$4,531,464	\$3,644,823	\$4,177,215	\$3,657,957	\$4,252,710	\$7,586,134	\$6,189,259	\$4,621,094	\$4,629,998	\$3,100,679	\$3,663,735	\$4,589,103	201
and Retail Sales and Use Tax	\$5,064,673	\$4,026,649	\$4,209,448	\$4,564,969	\$5,064,348	\$4,990,365	\$5,675,587	\$5,621,811	\$5,223,360	-	-	-	\$4,937,912	201
Tax Receipts to County	\$4,336,851	\$3,892,773	\$3,553,470	\$3,939,373	\$3,634,604	\$4,054,328	\$5,852,185	\$5,438,139	\$5,036,413	\$4,535,428	\$4,232,963	\$4,018,258	\$4,377,065	202
Entities - 4% State & 1% Optional	\$4,120,854	\$4,462,836	\$4,284,946	\$4,502,986	\$4,500,874	\$4,548,508	\$4,882,782	\$5,330,912	\$4,831,145	-	-	-	\$4,607,316	20
Tax Receipts - 1%	\$1,910,852	\$1,744,946	\$1,613,648	\$1,791,684	\$1,658,433	\$1,843,478	\$2,637,837	\$2,471,461	\$2,294,728	\$2,073,007	\$1,927,980	\$1,831,902	\$1,983,330	
Optional Sales and Use	\$2,186,274	\$2,026,794	\$1,946,217	\$2,050,004	\$2,036,905	\$2,066,021	\$2,225,451	\$2,426,635	\$2,200,450	-	<i>42,327,3300</i>	ψ1/331/331 -	\$2,129,417	
Tax	\$127,375	\$88,637	\$81,881	\$118,608	\$109,265	\$169,867	\$2,223,431	\$338,162	\$2,200,430	\$222,405	\$197,185	\$109,685	\$165,711	
Tax Receipts - Lodging Tax	\$127,373	\$107,320	\$91,645	\$113,008	\$109,263	\$145,358	\$201,010	\$316,428	\$240,410	3222, <del>4</del> 03	\$197,165	\$109,005	\$168,358	
	\$109,740	\$107,320	351,043	\$133,260	\$144,550	\$145,556	\$220,463	\$310,428	\$240,410	-	-	-	\$100,336	20.
ourism	86,707	78,316	86,707	83,910	86,707	83,940	86,738	86,738	83,940	86,738	83,940	86,738	85,093	20:
Available Rooms	83,483	75,404	83,483	80,790	83,483	80,790	83,483	83,483	80,790	-	-	-	81,688	20:
	32,747	35,526	39,746	43,248	50,424	65,278	67,216	65,808	56,325	51,895	46,103	40,617	49,578	20:
Nights Occupied	45,944	44,942	47,933	48,618	58,321	62,894	67,188	65,783	56,243	-	-	-	55,318	201
	37.8	45.4	45.8	51.5	58.2	77.8	77.5	75.9	67.1	59.8	54.9	46.8	58.2	201
Occupancy Percentage	55.0	59.6	57.4	60.2	69.9	77.8	79.6	78.9	82.1	-	-	-	68.9	20:
	\$78.55	\$81.96	\$77.67	\$81.98	\$86.37	\$96.06	\$133.08	\$99.94	\$94.92	\$87.87	\$82.63	\$78.95	\$90.00	20:
Average Room Rate	\$82.95	\$85.10	\$85.57	\$88.93	\$93.50	\$101.27	\$142.40	\$103.13	\$99.03	-	-	-	\$97.99	20:
Visit Cheyenne Walk-In	2,563	1,823	2,597	2,676	5,657	6,642	9,439	6,307	4,773	1,085	3,101	2,891	4,130	201
Count	2,098	2,072	2,157	2,103	4,897	6,099	10,742	7,066	6,482	-	-	-	4,857	20:
T II D: L L:	212	457	123	1,336	4,241	2,412	3,544	1,744	1,897	1,073	1,540	2,857	1,786	20:
Trolley Ridership	512	158	214	428	3,842	3,608	3,264	2,500	2,399	-	-	-	1,881	20:
Pine Bluffs Information	4,208	3,433	5,331	5,404	5,728	10,860	12,524	10,925	8,017	5,193	3,921	3,835	6,615	203
Center	5,245	4,060	4,805	4,645	4,698	18,327	12,524	9,756	n/a	-	-	-	8,008	203
Wyoming State Museum	2,338	1,998	2,947	3,329	3,853	4,921	5,979	4,589	2,829	4,146	2,855	2,790	3,548	20:
wyoming state waseum	2,110	2,875	2,399	3,181	44,515	4,699	12,671	5,595	3,110	-	-	-	9,017	20:
I-25 State Visitor Center	3,068	2,737	4,821	5,335	14,384	26,430	31,271	22,747	19,205	8,548	3,813	3,316	12,140	20:
1 25 State Visitor Center	2,110	2,769	4,140	5,603	13,788	23,904	28,574	21,837	19,015	-	-	-	13,527	20
Old West Museum Paid	288	316	1,206	1,111	1,726	2,539	9,659	2,209	2,168	1,308	604	439	1,964	20:
Visitor	627	653	1,112	1,145	2,946	3,333	6,707	2,812	2,214	-	-	-	2,394	201

# **Cheyenne/Laramie County Profile**

	Most Rece	ent Period	Previou	s Period	% Change
litems	Year	Value	Year	In Value	
Demography				Value	
Total Population - Cheyenne <sup>1</sup>	2017	63,624	2016	63,601	0.0%
Total Population - Laramie County <sup>1</sup>	2017	98,327	2016	97,968	0.4%
Total Male Population <sup>1</sup>	2017	49,790	2016	49,682	0.2%
Total Female Population <sup>1</sup>	2017	48,537	2016	48,286	0.5%
% of Population - Under 20 Years Old <sup>1</sup>	2017	25.5%	2016	25.5%	0.0%
% of Population - 65 Years & Older <sup>1</sup>	2017	15.5%	2016	15.1%	2.6%
Median Age <sup>2</sup>	2017	36.8	2016	36.7	0.3%
% of Population - White Alone (Non-Hispanic) <sup>1</sup>	2017	78.6%	2016	78.9%	-0.4%
% of Population - Native American Alone <sup>1</sup>	2017	0.3%	2016	0.3%	0.0%
% of Population - Hispanic or Latino <sup>1</sup>	2017	14.8%	2016	14.5%	2.1%
Households - County <sup>2</sup>	2017	38,447	2016	37,362	2.9%
Average Household Size - County <sup>2</sup>	2017	2.55	2016	2.62	-2.5%
Households - Cheyenne <sup>3</sup>	2017	26,243	2016	25,397	3.3%
% of Households (HH) Headed by Married Couples <sup>2</sup>	2017	45.8%	2016	45.5%	0.7%
% of HH Headed by Single Female (w/own children <18 yrs.) <sup>2</sup>	2017	9.0%	2016	10.6%	-15.1%
Weather & Geography					
Total Area (sq. miles) <sup>4</sup>	2010	2,686	-	-	-
Total Area (sq. miles) <sup>11</sup> - Cheyenne	2017	28.75	2016	28.73	0.1%
Water Area (sq. miles)	2000	1.6	-	-	-
Elevation (ft.) <sup>5</sup>	2010	6,062	-	-	-
Avg Max Temperature (F) - Cheyenne <sup>5</sup>	1981 - 10		1971 - 00	58.1	0.9%
Avg Min Temperature (F) - Cheyenne <sup>5</sup>	1981 - 10		1971 - 00		1.2%
Average Annual Precipitation (inches) - Cheyenne <sup>5</sup>					
_	1981 - 10		1971 - 00		2.8%
Average Daily Wind Speed (mph) <sup>5</sup>	1996 - 08	12.1	1996 - 06	12.4	-2.4%
Crime & Law Enforcement <sup>6</sup> Crimes	2017	2.060	2016	2 10/	-3.9%
Crimes per 10,000 Persons	2017	3,060 311.2	2016	3,184 325.0	-3.9%
Homicides per 10,000 Persons	2017	0.5	2016	0.8	-37.8%
Rapes per 10,000 Persons	2017	4.1	2016	3.7	11.7%
Robberies per 10,000 Persons	2017	3.6	2016	1.8	94.0%
Aggravated Assaults per 10,000 Persons	2017	21.1	2016	18.7	13.0%
Burglaries per 10,000 Persons	2017	38.3	2016	48.7	-21.3%
Larcenies & Thefts per 10,000 Persons	2017	219.1	2016	225.0	-2.6%
Motor Vehicle Thefts per 10,000 Persons	2017	24.5	2016	26.3	-7.0%
Education	_				_
% of Pop. (25 yrs. & older) with High School Diploma or higher <sup>2</sup>	2017	93.2%	2016	93.3%	-0.1%
% of Pop. (25 yrs. & older) with Bachelor's Degree or higher <sup>2</sup>	2017	29.5%	2016	27.7%	6.5%
Pupil -Teacher Ratio in LCSD #1 <sup>7</sup>	2017-18	14.0	2016-17	13.4	4.8%
Pupil -Teacher Ratio in LCSD #2 <sup>7</sup>	2017-18	11.4	2016-17	9.7	17.8%
Expenditures Per Pupil in LCSD #1 <sup>7</sup>	2017-18	\$17,078	2016-17	\$18,369	-7.0%
Expenditures Per Pupil in LCSD #2 <sup>7</sup>	2017-18	\$24,066	2016-17	\$25,365	-5.1%
LCSD #1 Enrollment <sup>8</sup>	2017-18	14,071	2016-17	14,036	0.2%
LCSD #2 Enrollment <sup>8</sup>	2017-18	1,051	2016-17	1,001	5.0%
Total School Enrollments Laramie County <sup>9</sup>	2017-18	15,122	2016-17	15,037	0.6%
% of Students in Private Schools <sup>9</sup>	2017-18	1.7%	2016-17	1.6%	8.8%
% of Students Home-Schooled <sup>9</sup>	2017-18	2.4%	2016-17	2.2%	7.8%
ACT Average Composite Score (range 1-36) LCSD #1 <sup>10</sup>	2017-18	19.5	2016-17	19.7	-1.0%
ACT Average Composite Score (range 1-36) LCSD #2 <sup>10</sup>	2017-18	19.0	2016-17	20.6	-7.8%
LCSD #1 Graduation Rate <sup>11</sup>	2017-18	79.8%	2016-17	78.6%	1.5%
LCSD #2 Graduation Rate <sup>11</sup>	2017-18	82.8%	2016-17	89.1%	-7.1%

	Most Rec	ent Period	Previou	s Period	% Change
Items	Year	Value	Year	Value	In Value
Full-time Equivalent (FTE) Enrollment at LCCC (Fall Semester) <sup>12</sup>	2017	3,236.0	2016	3,323.0	-2.6%
Average Student Age at LCCC (Fall Semester) <sup>12</sup>	2017	22.8	2016	22.9	-0.3%
Median Student Age at LCCC (Fall Semester) <sup>12</sup>	2017	20.0	2016	21.0	-4.8%
3 -Year Graduation Rate at LCCC <sup>12</sup>	2016	24.0%	2014	23.0%	4.3%
3 - Year Rate of Transfer from LCCC <sup>12</sup>	2016	24.0%	2014	18.4%	30.4%
Housing	2010	24.070	2014	10.470	30.470
Average Rent for 2-3 Bedroom House (\$) <sup>13</sup>	2Q18	\$1,215	4Q17	\$1,180	3.0%
Average Rent for 2 Bedroom Apartment (\$) <sup>13</sup>	2Q18	\$779	4Q17	\$785	-0.8%
Average Rent for 2-3 Bedroom Mobile Home (\$) <sup>13</sup>	2Q18 2Q18	\$882	4Q17	\$868	1.6%
				· ·	
Average Sales Price - Cheyenne <sup>14</sup>	2018	\$254,758	2017	\$240,112	
Average Sales Price - Rural Laramie County <sup>14</sup>	2018	\$374,048	2017	\$356,755	4.8%
Laramie County's Economy	1 2047	664.064	2016	¢62.224	0.40/
Median Household Income <sup>2</sup> Mean Household Income <sup>2</sup>	2017	\$61,961	2016	\$62,221	-0.4%
	2017	\$79,176	2016	\$73,885	7.2%
Per Capita Personal Income (\$) <sup>15</sup>	2017	\$50,563	2016	\$48,718	3.8%
Average Wage per Job <sup>15</sup>	2017	\$53,659	2016	\$51,920	3.3%
Average Annual Pay (\$) <sup>16</sup>	2017	\$45,454	2016	\$44,179	2.9%
Employment & Labor	_	T 1			
Employment <sup>17</sup>	2017	46,800	2016	46,417	0.8%
Unemployment Rate <sup>18</sup>	2017	3.7%	2016	4.1%	-9.8%
Total Non-farm Jobs <sup>15</sup>	2017	66,553	2016	66,187	0.6%
Percent of Jobs in Selected Industries					
% of Jobs in Farming	2017	2.0%	2016	2.0%	0.9%
% of Jobs in Mining	2017	1.4%	2016	1.4%	-2.9%
% of Jobs in Government	2017	26.4%	2016	26.1%	1.1%
% of Jobs in Construction	2017	6.0%	2016	6.5%	-7.6%
% of Jobs in Manufacturing	2017	2.3%	2016	2.4%	-3.9%
% of Jobs in Trans. & Ware.	2017	5.9%	2016	6.2%	-4.7%
% of Jobs in FIRE % of Jobs in Retail Trade	2017	10.7% 10.8%	2016 2016	10.6% 10.7%	0.8% 1.4%
% of Jobs in Wholesale	2017	2.2%	2016	2.2%	1.6%
Labor Force Demographics <sup>2</sup>	2017	2.270	2010	2.270	1.070
% of Labor Force Age 16-19	2017	4.3%	2016	4.6%	-5.8%
% of Labor Force Age 20-24	2017	10.9%	2016	11.5%	-5.8%
% of Labor Force Age 25-44	2017	43.8%	2016	42.9%	2.1%
% of Labor Force Age 45-54	2017	20.1%	2016	20.6%	-2.0%
% of Labor Force Age 55-64	2017	16.0%	2016	15.6%	3.0%
% of Labor Force Age 65-74	2017	4.2%	2016	4.5%	-5.3%
% of Labor Force Age 75 and over	2017	0.6%	2016	0.4%	51.0%
% of Labor Force Male	2017	54.0%	2016	53.7%	0.6%
% of Labor Force Female	2017	46.0%	2016	46.3%	-0.6%
% of Males in Labor Force	2017	85.9%	2016	84.8%	1.3%
% of Females in Labor Force	2017	77.8%	2016	76.7%	1.4%
СРІ					
U.S. CPI <sup>19</sup>	2017	251.7	2016	247.9	1.6%
Annual Inflation Rate - Cheyenne <sup>13</sup>	2Q18	3.2%	4Q17	2.2%	45.5%
Sources:	10M/voming	Department	of Education		nt Donosto

 $^1\mbox{Wyoming Department of Information \& Administration, Economic Analysis Division, Population Estimates as of July 1$ 

<sup>&</sup>lt;sup>2</sup>U.S. Census Bureau, American Community Survey, 1 Year Estimates

<sup>&</sup>lt;sup>3</sup>U.S. Census Bureau, American Community Survey, 5 Year Estimates

<sup>&</sup>lt;sup>4</sup>U.S. Census Bureau, State and County QuickFacts

<sup>&</sup>lt;sup>5</sup>Western Regional Climate Center

 $<sup>^6\</sup>mathrm{Wyoming\ Division\ of\ Criminal\ Investigation}$ 

<sup>&</sup>lt;sup>7</sup>Wyoming Department of Education Statistical Report Series 3, District Financial

<sup>&</sup>lt;sup>8</sup>Wyoming Department of Education Statistical Report Series 2, Fall Enrollment Summary by Grade, for Districts and State

Switch and State

WCBEA from Wyoming Department of Education, LCSD#1, LCSD#2 and Cheyenne

Area Schools

<sup>&</sup>lt;sup>10</sup>Wyoming Department of Education, Assessment Reports

 $<sup>^{12}\</sup>mbox{Laramie}$  County Community College, Institutional Research Office

<sup>&</sup>lt;sup>13</sup>Wyoming Department of Administration & Information,

<sup>&</sup>lt;sup>14</sup>Cheyenne Board of Realtors

<sup>&</sup>lt;sup>15</sup>U.S. Department of Commerce, Bureau of Economic Note: Non-farm employment data include proprietors

<sup>&</sup>lt;sup>16</sup>U.S. Department of Labor, Bureau of Labor Statistics

<sup>&</sup>lt;sup>17</sup>Wyoming Department of Workforce Services, Labor Market Information, CES Data

<sup>&</sup>lt;sup>18</sup>Wyoming Department of Workforce Services, Labor Market Information, LAUS Data

 $<sup>^{19} \</sup>rm U.S.$  Department of Labor, Bureau of Labor Statistics, CPI-U, for all Urban Consumers, U.S. City Average

## **Data Sources**

## Automobile Registrations:

Laramie County Clerk

### Banking Data:

- National Credit Union Administration data.
- Federal Deposit Insurance Corporation (FDIC)
   Survey of Deposits (SOD).
- FDIC Deposit Market Share Report

### Bankruptcies:

U.S. Clerk of Bankruptcy Court

## **Building Permits:**

- City of Cheyenne Building Safety Department
- Laramie County Planning & Development

## **Employment:**

Wyoming Department of Workforce Services

## **Enplanements:**

Cheyenne Regional Airport

## Housing:

- Cheyenne area apartment complexes
- Cheyenne Board of Realtors
- RealtyTrac

## **Human Services:**

- Cheyenne Police Department
- Comea Shelter
- Wyoming Department of Family Services
- Safehouse Services
- Cheyenne Regional Medical Center

### Oil:

Wyoming Oil and Gas Commission

## Planning and Development:

- City of Cheyenne Planning Commission
- Laramie County Planning Commission

#### Taxes:

Wyoming Department of Revenue

### Schools:

- Laramie County Community College
- Laramie County School District #1 and #2
- Cheyenne area private schools

#### Tourism:

Visit Cheyenne

### **Utilities:**

- Cheyenne Board of Public Utilities
- Black Hills Power Corporation
- South Cheyenne Water & Sewer District